

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2014	4,940,000	640,000	1,140,000	2,050,000	1,100,000	*	*	*	*	*	1,860,000	5.2	
2015	5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8	
2016	5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2016	Sep	5,470,000	730,000	1,320,000	2,180,000	1,240,000	486,000	66,000	119,000	194,000	107,000	2,030,000	4.5
2016	Oct	5,530,000	740,000	1,330,000	2,200,000	1,260,000	445,000	62,000	107,000	178,000	98,000	2,010,000	4.4
2016	Nov	5,600,000	800,000	1,330,000	2,250,000	1,220,000	418,000	59,000	94,000	171,000	94,000	1,850,000	4.0
2016	Dec	5,510,000	760,000	1,310,000	2,230,000	1,210,000	437,000	60,000	96,000	184,000	97,000	1,650,000	3.6
2017	Jan	5,690,000	800,000	1,290,000	2,310,000	1,290,000	319,000	42,000	67,000	133,000	77,000	1,680,000	3.5
2017	Feb	5,470,000	690,000	1,200,000	2,340,000	1,240,000	315,000	38,000	66,000	140,000	71,000	1,730,000	3.8
2017	Mar	5,700,000	750,000	1,310,000	2,420,000	1,220,000	455,000	55,000	101,000	197,000	102,000	1,800,000	3.8
2017	Apr	5,560,000	730,000	1,360,000	2,290,000	1,180,000	447,000	56,000	106,000	185,000	100,000	1,920,000	4.1
2017	May	5,620,000	780,000	1,280,000	2,340,000	1,220,000	555,000	73,000	135,000	225,000	122,000	1,970,000	4.2
2017	Jun	5,510,000	760,000	1,320,000	2,230,000	1,200,000	600,000	80,000	153,000	236,000	131,000	1,940,000	4.2
2017	Jul	5,440,000	650,000	1,250,000	2,280,000	1,260,000	513,000	70,000	126,000	209,000	108,000	1,920,000	4.2
2017	Aug r	5,350,000	720,000	1,280,000	2,150,000	1,200,000	535,000	76,000	132,000	212,000	115,000	1,870,000	4.2
2017	Sep p	5,390,000	720,000	1,300,000	2,130,000	1,240,000	465,000	64,000	113,000	184,000	104,000	1,900,000	4.2
<b>vs. last month:</b>	<b>0.7%</b>	<b>0.0%</b>	<b>1.6%</b>	<b>-0.9%</b>	<b>3.3%</b>	<b>-13.1%</b>	<b>-15.8%</b>	<b>-14.4%</b>	<b>-13.2%</b>	<b>-9.6%</b>	<b>1.6%</b>	<b>0.0%</b>	
<b>vs. last year:</b>	<b>-1.5%</b>	<b>-1.4%</b>	<b>-1.5%</b>	<b>-2.3%</b>	<b>0.0%</b>	<b>-4.3%</b>	<b>-3.0%</b>	<b>-5.0%</b>	<b>-5.2%</b>	<b>-2.8%</b>	<b>-6.4%</b>	<b>-6.7%</b>	
<b>year-to-date:</b>						<b>4.204</b>	<b>0.554</b>	<b>0.999</b>	<b>1.721</b>	<b>0.930</b>			

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2014	\$208,300	\$252,700	\$163,200	\$179,300	\$291,800	\$255,300	\$292,700	\$196,500	\$224,400	\$334,100	
2015	222,400	260,200	174,400	192,100	316,000	266,400	298,900	206,900	234,700	351,200	
2016	233,800	263,900	183,300	204,800	340,200	276,000	301,700	215,100	243,900	368,500	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2016	Sep	235,200	261,600	185,800	205,700	345,400	277,000	300,800	216,800	243,700	372,400
2016	Oct	234,100	255,900	181,800	205,400	348,100	275,500	294,200	212,500	244,000	374,800
2016	Nov	234,400	263,000	180,300	206,200	346,700	276,600	299,900	212,200	245,200	373,100
2016	Dec	233,300	253,900	177,600	209,100	342,500	274,900	294,800	210,200	246,100	370,500
2017	Jan	227,300	252,100	172,900	199,800	333,500	269,500	294,200	205,500	238,700	364,400
2017	Feb	228,200	250,000	171,600	204,800	338,200	269,600	290,700	202,100	241,000	367,100
2017	Mar	236,600	262,000	182,800	210,400	349,500	278,700	300,400	214,500	248,600	375,200
2017	Apr	245,000	267,700	193,200	218,900	359,800	287,800	306,400	225,700	257,100	383,400
2017	May	252,500	281,100	201,700	223,000	369,200	294,300	317,000	233,100	262,000	390,000
2017	Jun	263,300	296,100	211,500	231,100	378,900	303,500	329,700	242,600	270,300	396,700
2017	Jul	258,100	290,000	205,400	227,400	373,800	298,800	324,300	237,000	265,300	394,000
2017	Aug r	253,100	285,300	201,700	220,800	375,100	294,400	321,400	232,700	257,100	395,200
2017	Sep p	245,100	274,100	195,800	215,100	362,700	286,700	311,100	225,900	250,800	386,200
<b>vs. last year:</b>	<b>4.2%</b>	<b>4.8%</b>	<b>5.4%</b>	<b>4.6%</b>	<b>5.0%</b>	<b>3.5%</b>	<b>3.4%</b>	<b>4.2%</b>	<b>2.9%</b>	<b>3.7%</b>	