

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2014	4,344,000	533,000	1,060,000	1,789,000	962,000	*	*	*	*	*	1,640,000	5.2
2015	4,646,000	576,000	1,162,000	1,885,000	1,023,000	*	*	*	*	*	1,550,000	4.8
2016	4,838,000	617,000	1,222,000	1,955,000	1,044,000	*	*	*	*	*	1,450,000	4.3
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted						
2016 Aug	4,720,000	590,000	1,190,000	1,900,000	1,040,000	477,000	64,000	123,000	191,000	99,000	1,780,000	4.5
2016 Sep	4,850,000	610,000	1,240,000	1,920,000	1,080,000	430,000	55,000	111,000	171,000	93,000	1,790,000	4.4
2016 Oct	4,920,000	620,000	1,250,000	1,950,000	1,100,000	396,000	52,000	100,000	158,000	86,000	1,780,000	4.3
2016 Nov	4,930,000	670,000	1,250,000	1,970,000	1,040,000	373,000	49,000	88,000	151,000	85,000	1,630,000	4.0
2016 Dec	4,930,000	640,000	1,230,000	1,970,000	1,070,000	389,000	50,000	90,000	163,000	86,000	1,450,000	3.5
2017 Jan	5,040,000	670,000	1,210,000	2,030,000	1,130,000	287,000	37,000	63,000	119,000	68,000	1,510,000	3.6
2017 Feb	4,870,000	580,000	1,120,000	2,080,000	1,090,000	277,000	33,000	62,000	121,000	61,000	1,520,000	3.7
2017 Mar	5,070,000	630,000	1,220,000	2,140,000	1,080,000	399,000	47,000	95,000	169,000	88,000	1,580,000	3.7
2017 Apr	4,930,000	620,000	1,270,000	2,010,000	1,030,000	395,000	48,000	100,000	161,000	86,000	1,700,000	4.1
2017 May	4,980,000	670,000	1,200,000	2,050,000	1,060,000	493,000	62,000	127,000	198,000	106,000	1,740,000	4.2
2017 Jun	4,880,000	640,000	1,240,000	1,950,000	1,050,000	536,000	68,000	144,000	209,000	115,000	1,720,000	4.2
2017 Jul r	4,840,000	550,000	1,180,000	2,010,000	1,100,000	455,000	57,000	118,000	185,000	95,000	1,690,000	4.2
2017 Aug p	4,740,000	600,000	1,200,000	1,880,000	1,060,000	474,000	63,000	123,000	188,000	100,000	1,660,000	4.2
vs. last month:	-2.1%	9.1%	1.7%	-6.5%	-3.6%	4.2%	10.5%	4.2%	1.6%	5.3%	-1.8%	0.0%
vs. last year:	0.4%	1.7%	0.8%	-1.1%	1.9%	-0.6%	-1.6%	0.0%	-1.6%	1.0%	-6.7%	-6.7%
year-to-date:						3.316	0.415	0.832	1.350	0.719		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2014	\$208,900	\$252,200	\$164,200	\$182,900	\$294,400	\$255,500	\$291,700	\$196,700	\$227,600	\$338,000
2015	223,900	262,500	175,500	196,400	319,100	267,300	299,900	207,100	238,500	355,000
2016	235,500	265,400	184,400	209,200	342,900	276,900	302,000	215,400	247,900	371,900
Not Seasonally Adjusted						Not Seasonally Adjusted				
2016 Aug	241,900	275,200	192,500	214,500	350,400	283,200	310,000	223,700	252,700	376,900
2016 Sep	236,900	262,400	187,200	210,100	347,400	277,800	300,400	217,300	247,400	375,400
2016 Oct	235,600	256,200	182,900	209,100	351,400	276,500	293,900	212,900	247,500	378,600
2016 Nov	236,000	262,900	181,300	210,400	349,700	277,300	299,100	212,300	248,900	376,900
2016 Dec	234,600	252,500	178,300	213,500	346,100	275,600	293,200	210,100	250,100	374,400
2017 Jan	228,700	252,500	173,600	203,700	336,600	270,100	294,000	205,300	242,000	368,000
2017 Feb	229,800	251,200	172,400	208,500	341,500	270,400	290,800	202,100	244,200	370,700
2017 Mar	238,000	263,000	183,700	214,500	351,300	279,300	300,200	214,300	252,100	377,900
2017 Apr	246,300	268,100	194,200	223,400	361,600	288,600	306,100	225,700	261,400	386,200
2017 May	254,300	282,500	203,000	227,500	373,500	295,500	317,100	233,400	266,100	394,100
2017 Jun	265,500	296,400	213,300	237,100	382,500	305,000	329,700	243,400	275,900	400,800
2017 Jul r	260,300	291,200	206,900	232,600	377,600	300,100	324,000	237,700	270,200	398,100
2017 Aug p	255,500	291,100	201,800	226,000	377,900	296,100	325,700	232,200	261,800	398,300
vs. last year:	5.6%	5.8%	4.8%	5.4%	7.8%	4.6%	5.1%	3.8%	3.6%	5.7%