

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Single Family Home Sales

Year											Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2015	4,646,000	576,000	1,162,000	1,885,000	1,023,000	*	*	*	*	*	1,550,000	4.8	
2016	4,838,000	617,000	1,222,000	1,955,000	1,044,000	*	*	*	*	*	1,450,000	4.3	
2017	4,892,000	615,000	1,222,000	1,989,000	1,066,000	*	*	*	*	*	1,290,000	3.9	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2017 Jul	4,810,000	560,000	1,190,000	1,980,000	1,080,000	455,000	57,000	118,000	185,000	95,000	1,690,000	4.2	
2017 Aug	4,800,000	610,000	1,210,000	1,920,000	1,060,000	474,000	63,000	123,000	188,000	100,000	1,650,000	4.1	
2017 Sep	4,770,000	600,000	1,220,000	1,880,000	1,070,000	410,000	52,000	106,000	161,000	91,000	1,640,000	4.1	
2017 Oct	4,880,000	620,000	1,230,000	1,940,000	1,090,000	406,000	53,000	103,000	160,000	90,000	1,600,000	3.9	
2017 Nov	5,050,000	630,000	1,320,000	2,050,000	1,050,000	380,000	48,000	93,000	155,000	84,000	1,470,000	3.5	
2017 Dec	4,950,000	620,000	1,250,000	2,020,000	1,060,000	380,000	47,000	88,000	163,000	82,000	1,290,000	3.1	
2018 Jan	4,760,000	610,000	1,170,000	1,980,000	1,000,000	281,000	35,000	62,000	120,000	64,000	1,360,000	3.4	
2018 Feb	4,960,000	540,000	1,140,000	2,160,000	1,120,000	283,000	31,000	62,000	127,000	63,000	1,400,000	3.4	
2018 Mar	4,990,000	570,000	1,200,000	2,130,000	1,090,000	382,000	41,000	90,000	165,000	86,000	1,440,000	3.5	
2018 Apr	4,840,000	550,000	1,210,000	2,040,000	1,040,000	404,000	44,000	102,000	170,000	88,000	1,580,000	3.9	
2018 May	4,790,000	580,000	1,180,000	2,010,000	1,020,000	475,000	55,000	123,000	195,000	102,000	1,660,000	4.2	
2018 Jun r	4,760,000	610,000	1,190,000	1,970,000	990,000	508,000	64,000	136,000	203,000	105,000	1,720,000	4.3	
2018 Jul p	4,750,000	560,000	1,180,000	1,970,000	1,040,000	465,000	58,000	121,000	191,000	95,000	1,710,000	4.3	
<b>vs. last month:</b>	<b>-0.2%</b>	<b>-8.2%</b>	<b>-0.8%</b>	<b>0.0%</b>	<b>5.1%</b>	<b>-8.5%</b>	<b>-9.4%</b>	<b>-11.0%</b>	<b>-5.9%</b>	<b>-9.5%</b>	<b>-0.6%</b>	<b>0.0%</b>	
<b>vs. last year:</b>	<b>-1.2%</b>	<b>0.0%</b>	<b>-0.8%</b>	<b>-0.5%</b>	<b>-3.7%</b>	<b>2.2%</b>	<b>1.8%</b>	<b>2.5%</b>	<b>3.2%</b>	<b>0.9%</b>	<b>1.2%</b>	<b>2.4%</b>	
<b>year-to-date:</b>						<b>2.798</b>	<b>0.328</b>	<b>0.696</b>	<b>1.171</b>	<b>0.603</b>			

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Single-Family Homes

Year										
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2015	\$223,900	\$262,500	\$175,500	\$196,400	\$319,100	\$267,300	\$299,900	\$207,100	\$238,500	\$355,000
2016	235,500	265,400	184,400	209,200	342,900	276,900	302,000	215,400	247,900	371,900
2017	248,800	275,700	196,200	222,700	369,400	290,200	312,000	226,800	259,500	391,700
Not Seasonally Adjusted						Not Seasonally Adjusted				
2017 Jul	260,300	291,200	206,900	232,600	377,600	300,100	324,000	237,700	270,200	398,100
2017 Aug	254,800	286,200	203,100	225,600	378,100	295,500	321,700	233,200	261,400	398,600
2017 Sep	249,100	275,200	197,900	221,400	376,600	290,500	311,300	226,700	256,700	397,500
2017 Oct	247,200	273,800	193,600	217,800	377,500	288,400	309,100	223,000	253,500	398,700
2017 Nov	248,200	272,100	195,400	220,600	376,900	290,000	310,900	225,000	256,500	398,100
2017 Dec	247,900	259,500	192,400	224,200	375,100	288,800	301,200	223,100	259,400	397,100
2018 Jan	241,900	268,000	188,100	214,600	365,100	282,800	306,100	218,100	249,200	389,100
2018 Feb	242,600	263,700	180,000	218,900	369,600	281,300	301,900	209,300	251,500	392,100
2018 Mar	251,500	270,600	192,400	227,500	379,500	290,600	305,100	222,000	262,300	399,900
2018 Apr	259,800	274,700	200,600	232,300	392,400	298,700	311,000	230,800	268,800	409,600
2018 May	267,800	285,200	210,600	239,000	396,900	305,200	319,500	238,400	276,100	413,400
2018 Jun r	276,500	306,800	217,600	244,000	405,700	313,600	337,800	246,800	282,300	418,700
2018 Jul p	272,300	311,600	212,100	240,100	397,200	309,400	339,400	241,100	276,400	414,800
<b>vs. last year:</b>	<b>4.6%</b>	<b>7.0%</b>	<b>2.5%</b>	<b>3.2%</b>	<b>5.2%</b>	<b>3.1%</b>	<b>4.8%</b>	<b>1.4%</b>	<b>2.3%</b>	<b>4.2%</b>