Summary of June 2019
Existing Home Sales Statistics
Total Existing Home Sales, SA Annual Rate

EHS Total Sales
Existing Home Sales Median Price, Percent Change Year-Over-Year

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<tbody>
<tr>
<td>Percent</td>
<td>0.0%</td>
<td>1.0%</td>
<td>2.0%</td>
<td>3.0%</td>
<td>4.0%</td>
<td>5.0%</td>
<td>6.0%</td>
<td>5.0%</td>
<td>4.0%</td>
<td>3.0%</td>
<td>2.0%</td>
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Total Existing Home Sales, Percent Change Year-Over-Year
Market Conditions

Data from the Realtors® Confidence Index

<table>
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<tr>
<th>Category</th>
<th>Jun-19</th>
<th>Jun-18</th>
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<tbody>
<tr>
<td>First-time Buyers</td>
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<td>Sales to Investors</td>
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<td>13</td>
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<td>Cash Sales</td>
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<td>22</td>
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<tr>
<td>Distressed Sales</td>
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<td>3</td>
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Existing Home Sales by Region

- Northeast: 13%
- Midwest: 24%
- South: 43%
- West: 20%
Housing Supply at the National Level

- National Mos. Supply
- Single-family Mos. Supply
- Condo/Co-ops Mos. Supply
Sales by Price Range

- $0 - $100K: 36%
- $100K - $250K: 39%
- $250K - $500K: 11%
- $500K - $750K: 7%
- $750K - $1M: 4%
- $1M+: 3%
Percent Change in Sales From a Year Ago by Price Range