

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year | | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Inventory* | Mos. Supply |
|---------------------------------|-----------------|-----------|-----------|-----------|-----------|-------------------------|---------|-----------|---------|---------|---------|------------|-------------|
| 2015 | | 5,250,000 | 700,000 | 1,240,000 | 2,160,000 | 1,170,000 | * | * | * | * | * | 1,760,000 | 4.8 |
| 2016 | | 5,450,000 | 740,000 | 1,300,000 | 2,220,000 | 1,190,000 | * | * | * | * | * | 1,650,000 | 4.4 |
| 2017 | | 5,510,000 | 740,000 | 1,300,000 | 2,260,000 | 1,220,000 | * | * | * | * | * | 1,460,000 | 3.9 |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2017 | May | 5,600,000 | 770,000 | 1,290,000 | 2,320,000 | 1,220,000 | 555,000 | 73,000 | 135,000 | 225,000 | 122,000 | 1,970,000 | 4.2 |
| 2017 | Jun | 5,500,000 | 750,000 | 1,310,000 | 2,240,000 | 1,200,000 | 600,000 | 80,000 | 153,000 | 236,000 | 131,000 | 1,940,000 | 4.2 |
| 2017 | Jul | 5,420,000 | 670,000 | 1,260,000 | 2,250,000 | 1,240,000 | 513,000 | 70,000 | 126,000 | 209,000 | 108,000 | 1,920,000 | 4.3 |
| 2017 | Aug | 5,420,000 | 730,000 | 1,290,000 | 2,190,000 | 1,210,000 | 535,000 | 76,000 | 132,000 | 212,000 | 115,000 | 1,870,000 | 4.1 |
| 2017 | Sep | 5,370,000 | 720,000 | 1,300,000 | 2,120,000 | 1,230,000 | 462,000 | 63,000 | 113,000 | 182,000 | 104,000 | 1,860,000 | 4.2 |
| 2017 | Oct | 5,500,000 | 740,000 | 1,310,000 | 2,200,000 | 1,250,000 | 458,000 | 64,000 | 110,000 | 181,000 | 103,000 | 1,800,000 | 3.9 |
| 2017 | Nov | 5,720,000 | 760,000 | 1,400,000 | 2,330,000 | 1,230,000 | 425,000 | 58,000 | 99,000 | 175,000 | 93,000 | 1,670,000 | 3.5 |
| 2017 | Dec | 5,560,000 | 740,000 | 1,330,000 | 2,290,000 | 1,200,000 | 427,000 | 56,000 | 94,000 | 185,000 | 92,000 | 1,460,000 | 3.2 |
| 2018 | Jan | 5,380,000 | 730,000 | 1,250,000 | 2,260,000 | 1,140,000 | 313,000 | 40,000 | 66,000 | 135,000 | 72,000 | 1,520,000 | 3.4 |
| 2018 | Feb | 5,540,000 | 640,000 | 1,220,000 | 2,410,000 | 1,270,000 | 319,000 | 36,000 | 66,000 | 145,000 | 72,000 | 1,580,000 | 3.4 |
| 2018 | Mar | 5,600,000 | 680,000 | 1,290,000 | 2,400,000 | 1,230,000 | 434,000 | 48,000 | 96,000 | 191,000 | 99,000 | 1,640,000 | 3.5 |
| 2018 | Apr r | 5,450,000 | 650,000 | 1,290,000 | 2,330,000 | 1,180,000 | 460,000 | 52,000 | 109,000 | 197,000 | 102,000 | 1,800,000 | 4.0 |
| 2018 | May p | 5,430,000 | 680,000 | 1,260,000 | 2,320,000 | 1,170,000 | 536,000 | 64,000 | 131,000 | 224,000 | 117,000 | 1,850,000 | 4.1 |
| | vs. last month: | -0.4% | 4.6% | -2.3% | -0.4% | -0.8% | 16.5% | 23.1% | 20.2% | 13.7% | 14.7% | 2.8% | 2.5% |
| | vs. last year: | -3.0% | -11.7% | -2.3% | 0.0% | -4.1% | -3.4% | -12.3% | -3.0% | -0.4% | -4.1% | -6.1% | -2.4% |
| | year-to-date: | | | | | | 2.062 | 0.240 | 0.468 | 0.892 | 0.462 | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

| Year | | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West |
|-------------------------|----------------|-----------|-----------|-----------|-----------|-------------------------|-----------|-----------|-----------|-----------|-----------|
| Median | | | | | | Average (Mean) | | | | | |
| 2015 | | \$222,400 | \$260,200 | \$174,400 | \$192,100 | \$316,000 | \$266,400 | \$298,900 | \$206,900 | \$234,700 | \$351,200 |
| 2016 | | 233,800 | 263,900 | 183,300 | 204,800 | 340,200 | 276,000 | 301,700 | 215,100 | 243,900 | 368,500 |
| 2017 | | 247,200 | 275,000 | 194,900 | 218,000 | 366,400 | 289,200 | 312,200 | 226,400 | 255,400 | 388,200 |
| Not Seasonally Adjusted | | | | | | Not Seasonally Adjusted | | | | | |
| 2017 | May | 252,500 | 281,100 | 201,500 | 223,000 | 369,200 | 294,300 | 317,000 | 232,800 | 262,000 | 390,000 |
| 2017 | Jun | 263,300 | 296,100 | 211,500 | 231,200 | 378,900 | 303,500 | 329,700 | 242,600 | 270,400 | 396,700 |
| 2017 | Jul | 258,100 | 289,900 | 205,400 | 227,300 | 373,700 | 298,800 | 324,300 | 237,000 | 265,200 | 394,000 |
| 2017 | Aug | 253,100 | 285,300 | 201,600 | 220,900 | 374,900 | 294,400 | 321,400 | 232,500 | 257,200 | 395,000 |
| 2017 | Sep | 247,600 | 275,000 | 196,500 | 217,300 | 373,300 | 289,600 | 311,700 | 226,200 | 253,100 | 393,800 |
| 2017 | Oct | 246,000 | 272,800 | 192,300 | 213,400 | 375,700 | 287,600 | 308,900 | 222,500 | 249,800 | 396,300 |
| 2017 | Nov | 247,200 | 273,600 | 194,100 | 216,600 | 374,000 | 289,500 | 312,400 | 224,300 | 253,300 | 394,600 |
| 2017 | Dec | 246,500 | 261,900 | 191,300 | 218,900 | 373,500 | 288,300 | 303,900 | 222,900 | 254,800 | 394,800 |
| 2018 | Jan | 240,800 | 269,000 | 187,000 | 209,600 | 363,900 | 282,600 | 308,200 | 217,800 | 245,200 | 387,000 |
| 2018 | Feb | 240,900 | 262,900 | 179,000 | 214,200 | 368,400 | 280,600 | 301,800 | 209,500 | 247,600 | 390,000 |
| 2018 | Mar | 249,800 | 270,600 | 191,400 | 222,400 | 377,800 | 289,900 | 306,600 | 222,000 | 258,000 | 397,600 |
| 2018 | Apr r | 257,900 | 275,200 | 199,500 | 227,000 | 389,900 | 297,800 | 312,500 | 230,500 | 264,100 | 406,800 |
| 2018 | May p | 264,800 | 275,900 | 209,900 | 233,100 | 395,800 | 303,500 | 312,900 | 238,400 | 270,700 | 411,800 |
| | vs. last year: | 4.9% | -1.8% | 4.2% | 4.5% | 7.2% | 3.1% | -1.3% | 2.4% | 3.3% | 5.6% |