

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

| Year | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Inventory* | Mos. Supply | |
|---------------------------------|--------------|---------------|--------------|--------------|--------------|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--|
| 2015 | 4,646,000 | 576,000 | 1,162,000 | 1,885,000 | 1,023,000 | * | * | * | * | * | 1,550,000 | 4.8 | |
| 2016 | 4,838,000 | 617,000 | 1,222,000 | 1,955,000 | 1,044,000 | * | * | * | * | * | 1,450,000 | 4.3 | |
| 2017 | 4,892,000 | 615,000 | 1,222,000 | 1,989,000 | 1,066,000 | * | * | * | * | * | 1,290,000 | 3.9 | |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2017 Apr | 4,920,000 | 620,000 | 1,240,000 | 2,010,000 | 1,050,000 | 395,000 | 48,000 | 100,000 | 161,000 | 86,000 | 1,700,000 | 4.1 | |
| 2017 May | 4,960,000 | 660,000 | 1,210,000 | 2,030,000 | 1,060,000 | 493,000 | 62,000 | 127,000 | 198,000 | 106,000 | 1,740,000 | 4.2 | |
| 2017 Jun | 4,870,000 | 630,000 | 1,230,000 | 1,960,000 | 1,050,000 | 536,000 | 68,000 | 144,000 | 209,000 | 115,000 | 1,720,000 | 4.2 | |
| 2017 Jul | 4,810,000 | 560,000 | 1,190,000 | 1,980,000 | 1,080,000 | 455,000 | 57,000 | 118,000 | 185,000 | 95,000 | 1,690,000 | 4.2 | |
| 2017 Aug | 4,800,000 | 610,000 | 1,210,000 | 1,920,000 | 1,060,000 | 474,000 | 63,000 | 123,000 | 188,000 | 100,000 | 1,650,000 | 4.1 | |
| 2017 Sep | 4,770,000 | 600,000 | 1,220,000 | 1,880,000 | 1,070,000 | 410,000 | 52,000 | 106,000 | 161,000 | 91,000 | 1,640,000 | 4.1 | |
| 2017 Oct | 4,880,000 | 620,000 | 1,230,000 | 1,940,000 | 1,090,000 | 406,000 | 53,000 | 103,000 | 160,000 | 90,000 | 1,600,000 | 3.9 | |
| 2017 Nov | 5,050,000 | 630,000 | 1,320,000 | 2,050,000 | 1,050,000 | 380,000 | 48,000 | 93,000 | 155,000 | 84,000 | 1,470,000 | 3.5 | |
| 2017 Dec | 4,950,000 | 620,000 | 1,250,000 | 2,020,000 | 1,060,000 | 380,000 | 47,000 | 88,000 | 163,000 | 82,000 | 1,290,000 | 3.1 | |
| 2018 Jan | 4,760,000 | 610,000 | 1,170,000 | 1,980,000 | 1,000,000 | 281,000 | 35,000 | 62,000 | 120,000 | 64,000 | 1,360,000 | 3.4 | |
| 2018 Feb | 4,960,000 | 540,000 | 1,140,000 | 2,160,000 | 1,120,000 | 283,000 | 31,000 | 62,000 | 127,000 | 63,000 | 1,400,000 | 3.4 | |
| 2018 Mar r | 4,990,000 | 570,000 | 1,200,000 | 2,130,000 | 1,090,000 | 382,000 | 41,000 | 90,000 | 165,000 | 86,000 | 1,440,000 | 3.5 | |
| 2018 Apr p | 4,840,000 | 550,000 | 1,210,000 | 2,040,000 | 1,040,000 | 404,000 | 44,000 | 102,000 | 170,000 | 88,000 | 1,590,000 | 3.9 | |
| vs. last month: | -3.0% | -3.5% | 0.8% | -4.2% | -4.6% | 5.8% | 7.3% | 13.3% | 3.0% | 2.3% | 10.4% | 11.4% | |
| vs. last year: | -1.6% | -11.3% | -2.4% | 1.5% | -1.0% | 2.3% | -8.3% | 2.0% | 5.6% | 2.3% | -6.5% | -4.9% | |
| year-to-date: | | | | | | 1.350 | 0.151 | 0.316 | 0.582 | 0.301 | | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

| Year | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|
| Median | | | | | | Average (Mean) | | | | |
| 2015 | \$223,900 | \$262,500 | \$175,500 | \$196,400 | \$319,100 | \$267,300 | \$299,900 | \$207,100 | \$238,500 | \$355,000 |
| 2016 | 235,500 | 265,400 | 184,400 | 209,200 | 342,900 | 276,900 | 302,000 | 215,400 | 247,900 | 371,900 |
| 2017 | 248,800 | 275,700 | 196,200 | 222,700 | 369,400 | 290,200 | 312,000 | 226,800 | 259,500 | 391,700 |
| Not Seasonally Adjusted | | | | | | Not Seasonally Adjusted | | | | |
| 2017 Apr | 246,300 | 268,100 | 194,200 | 223,400 | 361,600 | 288,600 | 306,100 | 225,700 | 261,400 | 386,200 |
| 2017 May | 254,300 | 282,500 | 203,000 | 227,500 | 373,500 | 295,500 | 317,100 | 233,400 | 266,100 | 394,100 |
| 2017 Jun | 265,500 | 296,400 | 213,300 | 237,100 | 382,500 | 305,000 | 329,700 | 243,400 | 275,900 | 400,800 |
| 2017 Jul | 260,300 | 291,200 | 206,900 | 232,600 | 377,600 | 300,100 | 324,000 | 237,700 | 270,200 | 398,100 |
| 2017 Aug | 254,800 | 286,200 | 203,100 | 225,600 | 378,100 | 295,500 | 321,700 | 233,200 | 261,400 | 398,600 |
| 2017 Sep | 249,100 | 275,200 | 197,900 | 221,400 | 376,600 | 290,500 | 311,300 | 226,700 | 256,700 | 397,500 |
| 2017 Oct | 247,200 | 273,800 | 193,600 | 217,800 | 377,500 | 288,400 | 309,100 | 223,000 | 253,500 | 398,700 |
| 2017 Nov | 248,200 | 272,100 | 195,400 | 220,600 | 376,900 | 290,000 | 310,900 | 225,000 | 256,500 | 398,100 |
| 2017 Dec | 247,900 | 259,500 | 192,400 | 224,200 | 375,100 | 288,800 | 301,200 | 223,100 | 259,400 | 397,100 |
| 2018 Jan | 241,900 | 268,000 | 188,100 | 214,600 | 365,100 | 282,800 | 306,100 | 218,100 | 249,200 | 389,100 |
| 2018 Feb | 242,600 | 263,700 | 180,000 | 218,900 | 369,600 | 281,300 | 301,900 | 209,300 | 251,500 | 392,100 |
| 2018 Mar r | 251,500 | 270,600 | 192,400 | 227,500 | 379,500 | 290,600 | 305,100 | 222,000 | 262,300 | 399,900 |
| 2018 Apr p | 259,900 | 274,700 | 203,400 | 233,000 | 384,300 | 298,100 | 311,000 | 233,200 | 269,600 | 403,700 |
| vs. last year: | 5.5% | 2.5% | 4.7% | 4.3% | 6.3% | 3.3% | 1.6% | 3.3% | 3.1% | 4.5% |