

NATIONAL ASSOCIATION OF REALTORS®

National Existing Home Sales

Year	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	National Mos. Supply	Single Family Mos. Supply	Condo/Co-op Mos. Supply	
2016	5,450,000	4,838,000	614,000	*	*	*	4.4	4.3	4.5	
2017	5,510,000	4,892,000	619,000	*	*	*	3.9	3.9	4.0	
2018	5,340,000	4,742,000	601,000	*	*	*	4.0	4.0	4.1	
Seasonally Adjusted Annual Rate				Not Seasonally Adjusted						
2018	Mar	5,510,000	4,900,000	610,000	434,000	382,000	52,000	3.6	3.5	3.8
2018	Apr	5,430,000	4,810,000	620,000	460,000	404,000	56,000	4.0	3.9	4.2
2018	May	5,400,000	4,790,000	610,000	535,000	475,000	60,000	4.2	4.2	4.1
2018	Jun	5,390,000	4,770,000	620,000	570,000	508,000	62,000	4.3	4.3	4.1
2018	Jul	5,390,000	4,790,000	600,000	523,000	465,000	58,000	4.3	4.3	4.3
2018	Aug	5,350,000	4,760,000	590,000	539,000	478,000	61,000	4.3	4.3	4.5
2018	Sep	5,180,000	4,600,000	580,000	421,000	373,000	48,000	4.4	4.3	4.6
2018	Oct	5,220,000	4,620,000	600,000	446,000	395,000	51,000	4.3	4.2	4.4
2018	Nov	5,210,000	4,630,000	580,000	406,000	362,000	44,000	4.0	4.0	4.3
2018	Dec	5,000,000	4,450,000	550,000	377,000	336,000	41,000	3.7	3.6	4.1
2019	Jan	4,930,000	4,360,000	570,000	285,000	255,000	30,000	3.9	3.9	3.8
2019	Feb r	5,480,000	4,910,000	570,000	311,000	277,000	34,000	3.6	3.5	4.1
2019	Mar p	5,210,000	4,670,000	540,000	400,000	355,000	45,000	3.9	3.8	4.5
vs. last month:		-4.9%	-4.9%	-5.3%	28.6%	28.2%	32.4%	8.3%	8.6%	9.8%
vs. last year:		-5.4%	-4.7%	-11.5%	-7.8%	-7.1%	-13.5%	8.3%	8.6%	18.4%
year-to-date:					0.996	0.887	0.109			

National Sales Price of Existing Homes

Year	Existing Home Price	Single Family Price	Condo/Co-op Price	Existing Home Price	Single Family Price	Condo/Co-op Price	
Median			Average (Mean)				
2016	\$233,800	\$235,500	\$220,700	\$276,000	\$276,900	\$268,500	
2017	247,200	248,800	234,300	289,200	290,200	281,300	
2018	259,300	261,600	241,000	298,200	299,400	288,600	
Not Seasonally Adjusted			Not Seasonally Adjusted				
2018	Mar	249,800	251,500	235,900	289,900	290,600	284,600
2018	Apr	257,900	259,800	242,700	297,800	298,700	290,900
2018	May	265,100	267,800	243,900	303,700	305,200	291,900
2018	Jun	273,800	276,500	253,100	311,900	313,600	298,700
2018	Jul	269,300	271,900	248,200	307,600	309,200	294,500
2018	Aug	265,600	268,200	244,900	304,000	305,500	292,300
2018	Sep	256,900	259,300	238,000	296,000	297,300	285,700
2018	Oct	255,100	257,700	235,400	293,900	295,300	282,700
2018	Nov	257,400	259,900	237,600	296,100	297,300	286,300
2018	Dec	254,700	256,400	240,900	293,800	294,600	287,400
2019	Jan	249,300	251,200	234,700	288,100	288,900	282,300
2019	Feb r	250,100	252,000	233,600	288,500	289,300	281,300
2019	Mar p	259,400	261,100	244,400	297,200	298,100	289,600
vs. last year:		3.8%	3.8%	3.6%	2.5%	2.6%	1.8%