

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.					U.S.					Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2016	4,838,000	617,000	1,222,000	1,955,000	1,044,000	*	*	*	*	*	1,450,000	4.3	
2017	4,892,000	615,000	1,222,000	1,989,000	1,066,000	*	*	*	*	*	1,290,000	3.9	
2018	4,742,000	581,000	1,192,000	1,972,000	997,000	*	*	*	*	*	1,340,000	4.0	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2018	Feb	5,010,000	570,000	1,190,000	2,140,000	1,110,000	283,000	31,000	62,000	127,000	63,000	1,400,000	3.4
2018	Mar	4,900,000	570,000	1,200,000	2,060,000	1,070,000	382,000	41,000	90,000	165,000	86,000	1,440,000	3.5
2018	Apr	4,810,000	560,000	1,190,000	2,020,000	1,040,000	404,000	44,000	102,000	170,000	88,000	1,580,000	3.9
2018	May	4,790,000	570,000	1,190,000	2,010,000	1,020,000	475,000	55,000	123,000	195,000	102,000	1,660,000	4.2
2018	Jun	4,770,000	600,000	1,190,000	1,980,000	1,000,000	508,000	64,000	136,000	203,000	105,000	1,720,000	4.3
2018	Jul	4,790,000	580,000	1,190,000	1,980,000	1,040,000	465,000	58,000	121,000	191,000	95,000	1,700,000	4.3
2018	Aug	4,760,000	590,000	1,210,000	1,970,000	990,000	478,000	63,000	126,000	194,000	95,000	1,690,000	4.3
2018	Sep	4,600,000	570,000	1,190,000	1,890,000	950,000	373,000	47,000	98,000	152,000	76,000	1,660,000	4.3
2018	Oct	4,620,000	580,000	1,180,000	1,910,000	950,000	395,000	51,000	102,000	160,000	82,000	1,630,000	4.2
2018	Nov	4,630,000	600,000	1,220,000	1,900,000	910,000	362,000	48,000	92,000	149,000	73,000	1,530,000	4.0
2018	Dec	4,450,000	570,000	1,120,000	1,850,000	910,000	336,000	44,000	78,000	146,000	68,000	1,340,000	3.6
2019	Jan r	4,360,000	570,000	1,090,000	1,820,000	880,000	255,000	34,000	57,000	109,000	55,000	1,410,000	3.9
2019	Feb p	4,940,000	580,000	1,190,000	2,140,000	1,030,000	278,000	31,000	62,000	127,000	58,000	1,440,000	3.5
	vs. last month:	13.3%	1.8%	9.2%	17.6%	17.0%	9.0%	-8.8%	8.8%	16.5%	5.5%	2.1%	-10.3%
	vs. last year:	-1.4%	1.8%	0.0%	0.0%	-7.2%	-1.8%	0.0%	0.0%	0.0%	-7.9%	2.9%	2.9%
	year-to-date:						0.533	0.065	0.119	0.236	0.113		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

Year	U.S.					U.S.					
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2016	\$235,500	\$265,400	\$184,400	\$209,200	\$342,900	\$276,900	\$302,000	\$215,400	\$247,900	\$371,900	
2017	248,800	275,700	196,200	222,700	369,400	290,200	312,000	226,800	259,500	391,700	
2018	261,600	289,200	201,700	231,600	388,600	299,400	322,600	231,000	267,000	408,000	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2018	Feb	242,600	263,700	180,000	218,900	369,600	281,300	301,900	209,300	251,500	392,100
2018	Mar	251,500	270,600	192,400	227,500	379,500	290,600	305,100	222,000	262,300	399,900
2018	Apr	259,800	274,700	200,600	232,300	392,400	298,700	311,000	230,800	268,800	409,600
2018	May	267,800	285,200	210,600	239,000	396,900	305,200	319,500	238,400	276,100	413,400
2018	Jun	276,500	306,800	217,600	244,000	405,700	313,600	337,800	246,800	282,300	418,700
2018	Jul	271,900	310,800	210,900	239,600	397,700	309,200	339,200	240,000	275,900	415,100
2018	Aug	268,200	305,300	207,900	234,200	397,800	305,500	336,200	236,900	269,600	414,600
2018	Sep	259,300	288,400	200,700	228,800	388,900	297,300	321,200	228,700	263,100	408,900
2018	Oct	257,700	282,000	198,600	226,900	385,000	295,300	317,100	227,200	261,100	406,700
2018	Nov	259,900	292,700	199,600	228,500	387,200	297,300	323,700	227,600	263,100	408,400
2018	Dec	256,400	283,300	192,200	230,300	383,900	294,600	317,000	222,300	264,200	405,600
2019	Jan r	251,200	280,400	191,000	220,800	378,000	288,900	316,100	219,400	253,600	401,200
2019	Feb p	251,400	274,000	189,900	223,700	382,400	289,000	308,500	217,900	256,300	403,800
	vs. last year:	3.6%	3.9%	5.5%	2.2%	3.5%	2.7%	2.2%	4.1%	1.9%	3.0%