

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2015	4,646,000	576,000	1,162,000	1,885,000	1,023,000	*	*	*	*	*	1,550,000	4.8
2016	4,838,000	617,000	1,222,000	1,955,000	1,044,000	*	*	*	*	*	1,450,000	4.3
2017	4,892,000	615,000	1,222,000	1,989,000	1,066,000	*	*	*	*	*	1,290,000	3.9
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted						
2017 Jan	5,000,000	660,000	1,220,000	2,020,000	1,100,000	287,000	37,000	63,000	119,000	68,000	1,510,000	3.6
2017 Feb	4,870,000	580,000	1,140,000	2,060,000	1,090,000	277,000	33,000	62,000	121,000	61,000	1,520,000	3.7
2017 Mar	5,040,000	630,000	1,220,000	2,110,000	1,080,000	399,000	47,000	95,000	169,000	88,000	1,580,000	3.8
2017 Apr	4,920,000	620,000	1,240,000	2,010,000	1,050,000	395,000	48,000	100,000	161,000	86,000	1,700,000	4.1
2017 May	4,960,000	660,000	1,210,000	2,030,000	1,060,000	493,000	62,000	127,000	198,000	106,000	1,740,000	4.2
2017 Jun	4,870,000	630,000	1,230,000	1,960,000	1,050,000	536,000	68,000	144,000	209,000	115,000	1,720,000	4.2
2017 Jul	4,810,000	560,000	1,190,000	1,980,000	1,080,000	455,000	57,000	118,000	185,000	95,000	1,690,000	4.2
2017 Aug	4,800,000	610,000	1,210,000	1,920,000	1,060,000	474,000	63,000	123,000	188,000	100,000	1,650,000	4.1
2017 Sep	4,770,000	600,000	1,220,000	1,880,000	1,070,000	410,000	52,000	106,000	161,000	91,000	1,640,000	4.1
2017 Oct	4,880,000	620,000	1,230,000	1,940,000	1,090,000	406,000	53,000	103,000	160,000	90,000	1,600,000	3.9
2017 Nov	5,050,000	630,000	1,320,000	2,050,000	1,050,000	380,000	48,000	93,000	155,000	84,000	1,470,000	3.5
2017 Dec r	4,950,000	620,000	1,250,000	2,020,000	1,060,000	380,000	47,000	88,000	163,000	82,000	1,290,000	3.1
2018 Jan p	4,760,000	610,000	1,170,000	1,980,000	1,000,000	281,000	35,000	62,000	120,000	64,000	1,360,000	3.4
vs. last month:	-3.8%	-1.6%	-6.4%	-2.0%	-5.7%	-26.1%	-25.5%	-29.5%	-26.4%	-22.0%	5.4%	9.7%
vs. last year:	-4.8%	-7.6%	-4.1%	-2.0%	-9.1%	-2.1%	-5.4%	-1.6%	0.8%	-5.9%	-9.9%	-5.6%
year-to-date:						0.281	0.035	0.062	0.120	0.064		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2015	\$223,900	\$262,500	\$175,500	\$196,400	\$319,100	\$267,300	\$299,900	\$207,100	\$238,500	\$355,000
2016	235,500	265,400	184,400	209,200	342,900	276,900	302,000	215,400	247,900	371,900
2017	248,800	275,700	196,200	222,700	369,400	290,200	312,000	226,800	259,500	391,700
Not Seasonally Adjusted						Not Seasonally Adjusted				
2017 Jan	228,700	252,500	173,600	203,700	336,600	270,100	294,000	205,300	242,000	368,000
2017 Feb	229,800	251,200	172,400	208,500	341,500	270,400	290,800	202,100	244,200	370,700
2017 Mar	238,000	263,000	183,700	214,500	351,300	279,300	300,200	214,300	252,100	377,900
2017 Apr	246,300	268,100	194,200	223,400	361,600	288,600	306,100	225,700	261,400	386,200
2017 May	254,300	282,500	203,000	227,500	373,500	295,500	317,100	233,400	266,100	394,100
2017 Jun	265,500	296,400	213,300	237,100	382,500	305,000	329,700	243,400	275,900	400,800
2017 Jul	260,300	291,200	206,900	232,600	377,600	300,100	324,000	237,700	270,200	398,100
2017 Aug	254,800	286,200	203,100	225,600	378,100	295,500	321,700	233,200	261,400	398,600
2017 Sep	249,100	275,200	197,900	221,400	376,600	290,500	311,300	226,700	256,700	397,500
2017 Oct	247,200	273,800	193,600	217,800	377,500	288,400	309,100	223,000	253,500	398,700
2017 Nov	248,200	272,100	195,400	220,600	376,900	290,000	310,900	225,000	256,500	398,100
2017 Dec r	247,900	259,500	192,400	224,200	375,100	288,800	301,200	223,100	259,400	397,100
2018 Jan p	241,700	268,000	189,200	213,300	364,300	282,400	306,100	219,200	247,900	388,400
vs. last year:	5.7%	6.1%	9.0%	4.7%	8.2%	4.6%	4.1%	6.8%	2.4%	5.5%