

NATIONAL ASSOCIATION OF REALTORS®

Existing Condominium and Cooperative Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2015	608,000	115,000	78,000	266,000	149,000	*	*	*	*	*	213,000	4.8	
2016	614,000	116,000	82,000	263,000	153,000	*	*	*	*	*	195,000	4.5	
2017	619,000	116,000	80,000	271,000	152,000	*	*	*	*	*	173,000	4.0	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2017	Jan	650,000	130,000	80,000	280,000	160,000	32,000	5,000	4,000	14,000	9,000	172,000	3.2
2017	Feb	610,000	110,000	80,000	270,000	150,000	38,000	5,000	4,000	19,000	10,000	211,000	4.2
2017	Mar	630,000	120,000	90,000	280,000	140,000	56,000	8,000	6,000	28,000	14,000	223,000	4.2
2017	Apr	620,000	110,000	90,000	270,000	150,000	52,000	8,000	6,000	24,000	14,000	223,000	4.3
2017	May	640,000	110,000	80,000	290,000	160,000	62,000	11,000	8,000	27,000	16,000	225,000	4.2
2017	Jun	630,000	120,000	80,000	280,000	150,000	64,000	12,000	9,000	27,000	16,000	215,000	4.1
2017	Jul	610,000	110,000	70,000	270,000	160,000	58,000	13,000	8,000	24,000	13,000	229,000	4.5
2017	Aug	620,000	120,000	80,000	270,000	150,000	61,000	13,000	9,000	24,000	15,000	217,000	4.2
2017	Sep	600,000	120,000	80,000	240,000	160,000	52,000	11,000	7,000	21,000	13,000	217,000	4.3
2017	Oct	620,000	120,000	80,000	260,000	160,000	52,000	11,000	7,000	21,000	13,000	204,000	3.9
2017	Nov	670,000	130,000	80,000	280,000	180,000	45,000	10,000	6,000	20,000	9,000	195,000	3.5
2017	Dec r	610,000	120,000	80,000	270,000	140,000	47,000	9,000	6,000	22,000	10,000	173,000	3.4
2018	Jan p	620,000	120,000	80,000	280,000	140,000	32,000	5,000	4,000	15,000	8,000	156,000	3.0
	vs. last month:	1.6%	0.0%	0.0%	3.7%	0.0%	-31.9%	-44.4%	-33.3%	-31.8%	-20.0%	-9.8%	-11.8%
	vs. last year:	-4.6%	-7.7%	0.0%	0.0%	-12.5%	0.0%	0.0%	0.0%	7.1%	-11.1%	-9.3%	-6.3%
	year-to-date:						0.032	0.005	0.004	0.015	0.008		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Condo/Co-op Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median					Average (Mean)						
2015	\$210,700	\$249,300	\$157,900	\$162,900	\$294,500	\$259,600	\$294,300	\$203,200	\$208,200	\$325,100	
2016	220,700	256,600	166,200	172,600	321,300	268,500	300,200	210,300	214,500	344,300	
2017	234,300	271,700	175,200	183,800	345,600	281,300	313,300	219,600	225,100	363,800	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2017	Jan	216,200	248,600	162,300	171,100	311,500	264,900	293,600	208,400	214,800	339,100
2017	Feb	215,000	243,600	160,700	175,000	313,900	263,100	289,900	202,600	215,800	340,600
2017	Mar	225,200	256,800	170,800	179,400	335,300	274,200	301,300	216,500	222,300	354,700
2017	Apr	234,600	265,200	179,700	186,200	347,400	281,200	308,400	226,300	226,100	364,000
2017	May	238,100	272,400	178,900	191,300	340,400	285,100	316,300	224,300	233,400	362,700
2017	Jun	246,000	294,300	184,600	189,700	353,600	291,800	330,000	229,900	231,600	368,200
2017	Jul	240,400	283,200	180,600	188,500	347,700	288,300	326,100	224,900	228,700	366,100
2017	Aug	239,800	280,900	178,200	187,400	352,200	285,700	320,100	221,200	227,600	369,200
2017	Sep	235,700	274,000	174,600	185,400	351,300	282,700	313,800	218,700	225,200	369,000
2017	Oct	236,700	267,700	171,900	180,900	363,700	281,200	308,000	215,300	221,800	380,300
2017	Nov	239,400	280,700	172,300	187,600	356,800	285,500	319,700	212,700	229,900	374,300
2017	Dec r	235,300	274,500	174,100	179,500	361,800	284,400	318,100	219,700	220,300	377,100
2018	Jan p	231,600	274,400	170,500	172,500	350,100	280,100	318,700	213,400	214,800	368,000
	vs. last year:	7.1%	10.4%	5.1%	0.8%	12.4%	5.7%	8.5%	2.4%	0.0%	8.5%