Senior Financial Abuse

- Trusted individual
- Takes financial advantage of an elder (usually 65+)
- Via threats, coercion, unethical tactics
- For personal gain.



Signs of Elder Abuse

- Arguments/tension between elder and caregiver
- Withdrawal, depression
- Sudden, unexplained changes in finances
- Unpaid bills; utilities shut off; dunning notices
- Signs of a lack of medical or physical care



Clear and Consistent Communication



Report Suspected Abuse



How to Report Abuse

Administration on Aging: http://www.aoa.acl.gov/AoA_Programs/Elder_Right s/EA_Prevention/WhatToDo.aspx



Pause the transaction and seek legal counsel.



Review powers of attorney with your lawyer.



Education is key.



SRES® Designation

NAR and the SRES® Council offer the *Senior* Real *Estate Specialist* Courses and SRES Designation.

SRES® website: http://www.seniorsrealestate.com/



Risk Management & License Law Forum

2016 Annual REALTORS Conference and Expo Orlando, FL

Friday, November 4th 12:30 to 2:30 PM



Rental Fraud: Steps to Take

- Take a screen shot of the fraudulent advertisement.
- Contact local police.
- Contact affected clients.
- Contact the website publisher unless otherwise instructed by law enforcement.
- Contact the Internet Crime Complaint Center: http://www.ic3.gov/default.aspx
- Contact the FTC: <u>https://www.ftccomplaintassistant.gov/#crnt&panel1-1</u>
- Contact state or local REALTOR® association

