

2018 NATIONAL COMMERCIAL AWARD RECIPIENTS

REALTORS® engaged in all aspects of commercial real estate, land, development, property management and counseling are recognized for their achievements. These members were nominated because they received an award or honor from their local or state association, community organization, brokerage, industry organization or news publication. NAR is proud of these REALTORS® and all members in commercial real estate.

www.nar.realtor/commercialawards



ALABAMA

Fletcher H. Majors, ALC
Great Southern Land, LLC
Montgomery Area Association
of REALTORS®
*2017 RLI Excellence in
Instruction Award*



Clinton Flowers, ALC
National Land Realty
Mobile Area Association
of REALTORS®
*2017 RLI National Broker of the Year -
Timber Land Sales*



Rick Bourne
Southeastern Land Group
Lee County Association
of REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*

ARIZONA

George F. Bliss
Bliss Realty & Investments
Southeast Valley Regional Association
of REALTORS®
Arizona Veterans Hall of Fame

CALIFORNIA

Becky W. Blair, CCIM
Coldwell Banker Commercial
Pacific West Association
of REALTORS®
*Real Estate Forum's Women in
Real Estate 2018*



Janet D. Neman
Charles Dunn Company
Beverly Hills/Greater Los Angeles
Association of REALTORS®
*Real Estate Forum's Women in Real Estate
Hall of Fame 2018*



Jason E. DurJava, ALC
Century 21 MM
Central Valley Association
of REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*



Anthony Souza, CRE
Souza Realty & Development, Inc
Central Valley Association
of REALTORS®
*California Homebuilding Foundation
Hall of Fame Award*

COLORADO

Dan Murphy
Team Murphy Realty, LLC
Gunnison Country Association
of REALTORS®
*2017 National Broker of the Year -
Recreational Land Sales*



Michael T. Murphy
Team Murphy Realty, LLC
Pagosa Springs Area Association of
REALTORS®
*2017 National Broker of the Year -
Recreational Land Sales*



Ryan Levi Hostetler, ALC
AGPROfessionals, LLC
Northern Colorado Commercial
Association of REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*

CONNECTICUT

Eric L. Amodio, CCIM
Amodio & Co. Real Estate
Greater Hartford Association
of REALTORS®
2017 CCIM Dealmaker Award

CONNECTICUT CONT.,

Stephen Patten, CCIM
The Proto Group
New Haven Middlesex Association
of REALTORS®
*NHMR Commercial Investment Division
Community Service Award*



**William A. Eshenbaugh, ALC,
CCIM**
Eshenbaugh Land Company
Florida Gulfcoast Commercial
Association of REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*



Richard Gerber, RENE
Box Real Estate, LLC
REALTORS® of the Palm Beaches
& Greater Ft. Lauderdale
*2017 REALTORS® Commercial
Alliance REALTOR® of the Year*



Maria Mahoney, GRI
The Mahoney Group, Inc.
Florida Gulfcoast Commercial
Association of REALTORS®
Henry H. Blanton Award 2017

FLORIDA CONT.,

William H. "Billy" Rollins, ALC
Land Solutions, Inc.
Royal Palm Coast
REALTORS® Association
*2017 RLI Top Twenty Producer
APEX Award*



Ryan Sampson, ALC, CCIM
Eshenbaugh Land Company
Florida Gulfcoast Commercial
Association of REALTORS®
*2017 RLI National Broker of the Year -
Commercial Land Sales*



Andy J. Scaglione
Empire Commercial Realty Services
Greater Tampa Association
of REALTORS®
*Commercial - REALTOR®
Achievement Award*



Brian Sharpe
Sharpe Properties
Miami Association of REALTORS®
*Commercial Community Leadership
Award 2018*

FLORIDA CONT.,

Danny Smith, ALC, CCIM
Smith & Smith Realty, Inc.
REALTORS® Association
of Lake & Sumter Counties
*2017 RLI National Broker of the Year -
Residential Land Sales*



Dean P. Saunders, ALC, CCIM
CBC Saunders Real Estate, LLC
Lakeland Association
of REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*

GEORGIA

Ryan T. Brashear, GRI
Brashear Realty Corporation
Greater Augusta Association
of REALTORS®
Georgia REALTOR® Of the Year 2018



Heather D. Lamb
CBRE
Atlanta Commercial Board
of REALTORS®
2017 REALTOR® of the Year

GEORGIA CONT.,

Denise Lo, ABR, CCIM, CRS
Landmark Commercial &
Residential Properties
DeKalb Association of REALTORS®
*2018 DeKalb REALTORS®
Pinnacle Award*



Bekki Smith
Farish Realty
West Metro Board of REALTORS®
Horizon Award

IDAHO

John Knipe, ALC
Knipe Land Company
Boise Regional REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*

ILLINOIS

Paul E. Martis, CIPS
Coldwell Banker Commercial NRT
Mainstreet Organization
of REALTORS®
Special Achievement in the Industry Award

ILLINOIS CONT.,

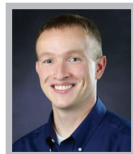
Martin P. Norkett
Coldwell Banker Commercial NRT
Northern Illinois Commercial
Association of REALTORS®
2018 Lifetime Achievement Award



Mike O'Bryan
RE/MAX Traders
Unlimited Commercial
Peoria Area Association of REALTORS®
*RE/MAX St. Louis Region
Top Commercial Agent*



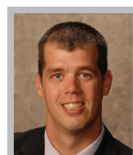
Andris Velkme, CIPS
Caton Commercial Real Estate
Illinois Association of REALTORS®
2018 NICAR REALTOR® of the Year



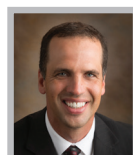
Luke Worrell, ALC
Worrell Land Services, LLC
Capital Area Association
of REALTORS®
*2017 REALTOR® Land Institute ALC
to ALC Networking Award - Largest
Land Transaction*

IOWA

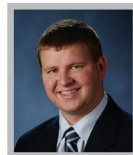
Heath D. Bullock, CCIM, SIOR
CREC Iowa
Des Moines Area Association
of REALTORS®
*2018 SIOR Largest Dollar Volume
Member to Member Transaction;
Alternative Assets*



Kyle Hansen, ALC
Hertz Real Estate Services
Central Iowa Board of REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*



Troy R. Louwagie, ALC
Hertz Real Estate Services
Cedar Rapids Area Association
of REALTORS®
2017 RLI Wrangler APEX Award



Steve R. Bruere
Peoples Company
Des Moines Area Association
of REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*

KANSAS

Dax Hayden
Hayden Outdoors
Kansas Association of REALTORS®
*2017 RLI National Broker of the Year -
Ag Land Sales – Ranches*

LOUISIANA

Gaines Seaman
Stirling Properties
New Orleans Metropolitan Association
of REALTORS®
*Highest Overall Volume - F. Poche Waguespack
Award for 2017*

MAINE

Nathaniel S. Stevens
CB Richard Ellis/The Boulos Company
Maine Commercial Association
of REALTORS®
2018 REALTOR® of the Year



Christopher A. Paszyc, CCIM, SIOR
CB Richard Ellis/The Boulos Company
Maine Commercial Association
of REALTORS®
*2018 SIOR Largest Dollar Volume
Transaction – Redevelopment*

MASSACHUSETTS

Timothy M. Garvey, SRES
Century 21 Commonwealth
REALTORS® Commercial Alliance
of Massachusetts
REALTOR® of the Year

MICHIGAN

Thomas P. DeBoer, CCIM, SIOR
Colliers International
Commercial Alliance
of REALTORS® West Michigan
2018 REALTOR® of the Year

MINNESOTA

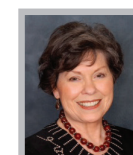
Robert J. "Bob" Stalberger, ALC
Whitetail Properties Real Estate
Minneapolis Area Association
of REALTORS®
*2017 RLI Top Twenty Producer
APEX Award*

MISSISSIPPI

Philip Holmen, CCIM
Mattiace Company
Mississippi Commercial Association
of REALTORS®
2018 REALTOR® of the Year

MISSISSIPPI CONT.,

John M. Dean, ALC, CIPS
LANDMART/Dean Land & Realty Co.
Greenville Area Board of REALTORS®
*2017 RLI Robert C. Meeks Distinguished
Service Award*

MISSOURI

Nadine N. Boon
Thomas Realty Group, LLC
St. Charles County Association
of REALTORS®
*2017 - Commercial REALTOR®
Recognition Award*



Kenneth G. Block, CCIM, SIOR
Block Real Estate Services, LLC
Kansas City Regional Association
of REALTORS®
*2018 SIOR Largest Dollar Volume
Transaction – Office*

NEW MEXICO

James A. Wible, CCIM
NAI Maestas & Ward Commercial
Commercial Association of REALTORS®
New Mexico
2017 REALTOR® of the Year

NEW YORK**Jay F. Feinberg**

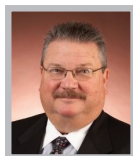
Keller Williams Hudson Valley United
New York State Commercial Association
of REALTORS®
2017 REALTOR® of the Year

NORTH CAROLINA**Carlton Fisher**

Coastal Realty Company
Cape Fear REALTORS®
Commercial Lifetime Achievement Award

**Charlie L. Freeman**

Freeman Commercial Real Estate
Winston-Salem Regional Association
of REALTORS®
Elder Statesman Award

**Robert M. Lewis, CCIM, SIOR**

NAI Piedmont Triad Commercial
Greensboro Regional
REALTORS® Association
*North Carolina CCIM Chapter Legend
Award 2018*

N. CAROLINA CONT.,**Guy McCook, GRI**

Hasty Realty
Cape Fear REALTORS®
Hall of Fame Award

**Zachary McLaren**

Cushman & Wakefield
Charlotte Region Commercial Board
of REALTORS®
2017 President's Award

OHIO**Stephanie Kuhlman**

Harmon Group
Toledo Regional Association
of REALTORS®
2017 Community Service Award

**Howard A. Lichtig, SIOR**

CBRE
Akron Cleveland Association
of REALTORS®
2018 Good Neighbor of the Year

OHIO CONT.,**James Merkel, CCIM, SIOR**

NAI Ohio Equities
Columbus Association
of REALTORS®
Ericka Blumenstein Memorial Award

OKLAHOMA**Andrea Frymire**

Oklahoma Investment Realty, Inc.
Central Oklahoma Commercial
Association of REALTORS®
2018 REALTOR® of the Year

**David L. Hall**

Imperial Properties, Inc.
Greater Tulsa Association
of REALTORS®
REALTOR® of the Year – Commercial

OREGON**Paula A. Van Vleck, RENE**

Coldwell Banker Commercial Morris
Real Estate
Central Oregon Association
of REALTORS®
*2018 Commercial Transaction of the
Year Award*

PENNSYLVANIA**John R. Buccinno, SIOR**

NAI Keystone Commercial & Industrial
Reading-Berks Association
of REALTORS®
*2018 SIOR Largest Dollar Volume
Transaction - Rookie of the Year*

RHODE ISLAND**Susan E. Kelly, ePRO, GAA, SRES, SRS**

Fenix Real Estate & Appraisal, Inc.
Rhode Island Commercial and
Appraisal Board of REALTORS®
2018 REALTOR® of the Year

SOUTH CAROLINA**Scott E. McNew, CCIM, SIOR**

Tradd Commercial, LLC
Coastal Carolinas Association
of REALTORS®
*South Carolina Real Estate
Commission Appointment*

**Jack V. Owens, CCIM**

NAI Charleston, LLC
Charleston Trident Association
of REALTORS®
*2017 REALTOR® of the Year –
Commercial*

SOUTH CAROLINA CONT.,**Benjamin Smith, III, CCIM**

Flagship SC Properties, LLC
Greater Greenville Association
of REALTORS®
*2017 Caine Halter REALTOR® of the
Year - Commercial*

TENNESSEE**George W. Brown, CCIM**

SVN | Wood Properties
Knoxville Area Association
of REALTORS®
Knoxville Business Journal 40 Under 40

**Russell Westlake**

Jones Lang LaSalle
Memphis Area Association
of REALTORS®
*2017 Wyatt B. Aiken Commercial Broker
of the Year*

TEXAS**DeLea Becker**

Beck-Reit Commercial Real Estate
Central Texas Commercial Association
of REALTORS®
*Austin Business Journal's 24th Annual
Profiles in Power - Central Texas Women
of Influence*

TEXAS CONT.,**Bill Cox, SIOR**

Carey Cox Company
North Texas Commercial Association
of REALTORS®
NTCAR Stemmons Service Award

**Heather R. Konopka-Chaves, CCIM**

Century 21 Mike Bowman, Inc.
MetroTex Association
of REALTORS®
*2017 William C. Jennings Award for
Outstanding Commercial Transaction*

**Gary E. Vasseur**

Vasseur Commercial
Real Estate
Greater Fort Worth Association
of REALTORS®
*2017 Charles D. Tandy REALTOR®
Award – Commercial*

**Lee Y. Wheeler, III, CCIM**

Wheeler Commercial
Beaumont Board of REALTORS®
2017 Commercial Transaction of the Year

TEXAS CONT.,



John T. Crone, CCIM
CROLANCO Commercial Real Estate
San Antonio Board of REALTORS®
Posthumous Lifetime Achievement Award



Sheri D. Arnold, CCIM
Coldwell Banker Commercial
Houston Association of REALTORS®
Real Estate Forum's Women in Real Estate 2018



Kasey C. Mock
Keller Williams Realty
Austin Board of REALTORS®
2017 RLI Land Rising Star Award



Minor Taylor, ALC, AHWD, CIPS
Taylor Land Investments RE
Houston Association of REALTORS®
*2017 RLI Top Twenty
Producer APEX Award*

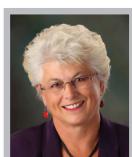


VIRGINIA



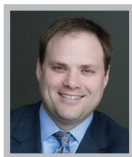
Robert R. Brown, Jr.
Robert Brown & Associates
Hampton Roads REALTORS®
Association
*2017 Sales & Leasing Achievement
Gold Award*

WASHINGTON



Florence G. Sayre, ABR, ALC
Farmer's National Company
Tri-City Association of REALTORS®
*2017 RLI Land REALTOR®
of America Award*

WISCONSIN



Ben Adank
SARA Investment Real Estate, LLC
Commercial Association
of REALTORS® Wisconsin
REALTOR® of the Year

