**Total Membership**

- **Gender:**
  - Male: 33%
  - Female: 67%

- **Property Ownership:**
  - Own a home: 84%
  - Own a secondary property: 38%

- **Education:**
  - High school graduates: 8%
  - Associate’s degree/some college: 43%
  - Bachelor’s and/or graduate degree: 44%
  - Some graduate school: 6%

- **Age:**
  - Under 30: 4%
  - 30-39: 14%
  - 40-49: 20%
  - 50-59: 30%
  - 60+: 33%

**Community**

- 70% of REALTORS® volunteer in their communities monthly.
- 8 hours that REALTORS® contribute per month on average.
- 82% of REALTORS® donated on average $1,000 to charities annually.

**Commercial Membership**

- **Gender:**
  - Male: 70%
  - Female: 30%

- **Property Ownership:**
  - Owns commercial real estate: 48%

- **Education:**
  - High school graduates: 3%
  - Associate’s degree/some college: 29%
  - Bachelor’s and/or graduate degree: 58%

- **Age:**
  - Under 30: 2%
  - 30-39: 8%
  - 40-49: 16%
  - 50-59: 28%
  - 60+: 47%

- 43% increase of women entering the commercial real estate industry over the last 12 years.