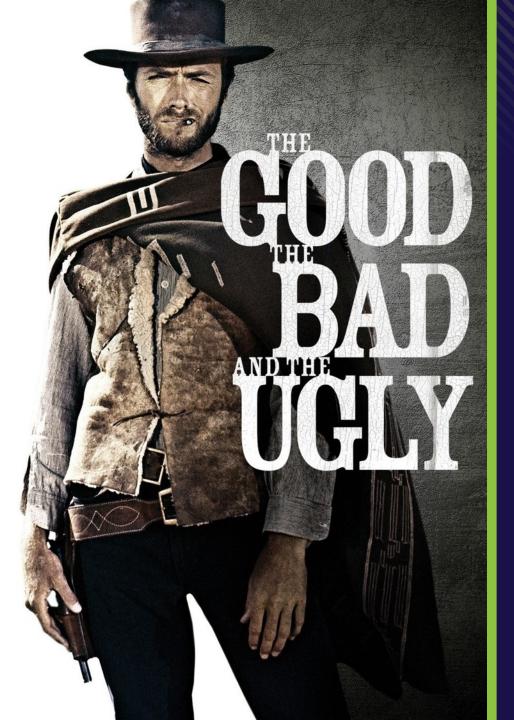
SHANNON MCGAHN

Senior Vice President of Government Affairs

NATIONAL ASSOCIATION OF REALTORS®

LEADERSHIP SUMMIT





HILL UPDATE

- ✓ ADVOCACY SUCCESS
- ✓ POLITICAL vs. LEGISLATIVE DYNAMICS
- ✓ LEGISLATIVE PROCESS













THAT'S WHO WE IR



- Value that REALTORS® bring to communities;
- Impact of real estate on the economy and the vital role it plays for consumers; and
- Importance of property ownership in building safe communities accessible to all.











REGULATORY AGENCY & EXECUTIVE BRANCH OUTREACH







Executive Order on Housing Affordability

Celebrating the GI Bill and 24 Millionth VA Home Loan

Support for Mark Calabria, FHFA Head





2020 POLITICAL vs. LEGISLATIVE DYNAMICS





The White House, 1/3 of the Senate, and all 435 House Seats are up for Election.

WE NEED YOU TO...



IVOTE

#REALTORParty



#REALTORParty



Voter Registration Get Out the Vote Promote REALTOR® Party Mobile Alerts: Text the word REALTOR to 30644 Participate in Calls for Action RPAC President's Circle





26%

AEs are Major Investors (Invest \$1,000+ per year)

207 Sterling Rs

32 Crystal Rs

46 Golden Rs

6 Platinum Rs

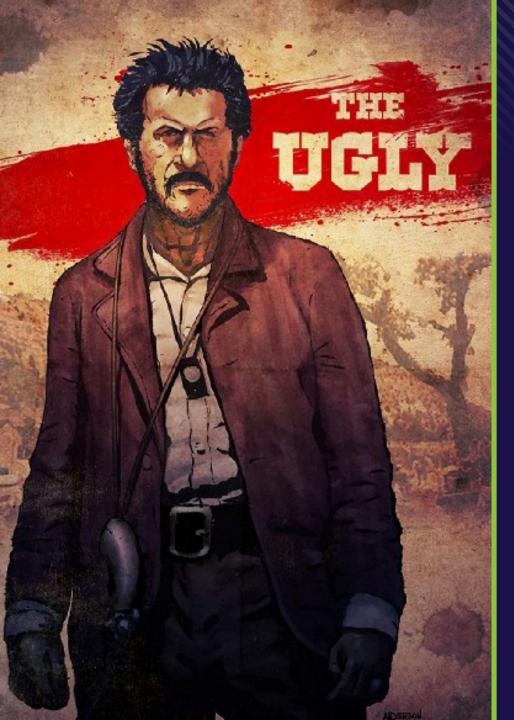
70%

Mega and Large Board AEs and 84% of State AEs are Major Investors

74

President's Circle Members & 36 are in the RPAC Hall of Fame





LEGISLATIVE PROCESS

Legislative Hot Topics



Flood Insurance

Long-term reauthorization of the National Flood Insurance Program



GSE Reform

Preserving access to the 30-year, fixed rate mortgage for homebuyers



Infrastructure

Restoring and modernizing federal infrastructure funding





LEGISLATIVE PROCESS

Legislative Hot Topics



Health Insurance

Expanding access to Association Health Plans



TRIA

Reauthorization on the Terrorism Risk Insurance Act without lapse



2020 STRATEGIC PRIORITIES



Driving Community
Development

Collaborating to Impact Housing Affordability & Supply



THANK YOU.











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