Let's get fiscal. Tax Summit 2021





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Presenter: Rich Arzaga

CERTIFIED FINANCIAL PLANNER™ PRACTITIONER Accredited Investment Fiduciary®

How Your Tax Return Can Increase Your Personal Wealth

Rich Arzaga

Certified Financial Planner®

Adjunct-Professor, UC Berkeley Personal Financial Planning



Education Disclosure

The opinions voice in this material are for general information only and are not intended to provide specific advice or recommendations for any individual. To determine which strategy may be appropriate for you, work with your professional advisors.

There is no tax advice in this presentation. I am not a tax advisor.



With taxes, every

State Person Situation is different



It's takes a team to build wealth



Agenda

- Misplaced wealth
- The power of compounding
- Finding opportunities in your return
- Improving personal wealth



Facts about misplaced wealth

- Taxpayers lose out on millions by not filing returns
- Americans must work 114 days into the year to afford their tax bills (fool.com)
- In 2018, an estimated 44% of Americans pay no federal income tax (Tax Policy Center)



"The power to lay and collect taxes on incomes"

February 21, 1787, the power to tax was approved by Congress

January 5, 1914, the Treasury Department unveiled the fourpage form (including instructions)

	it of fille) IN BY COLLECTOR.		1040.	it is think	ILLED IN BY INTERNAL REVENUE BUREAU.				
Lis	t No		INCOM	IE TAX.	File No					
	District	Assessment Li	st							
Da	te received		THE HANDS OF INTERNAL REVEN	AVE THIS RETURN IN THE COLLECTOR OF IUE ON OR BEFORE to TO \$1,000.	Page	Line				
			MARCH I IS \$2 (SEE INSTRUCT	0 TO \$1,000.						
			UNITED STATES II	TERNAL REVENU	JE.					
	RETURN O		CEIVED OR ACCRUEE	D DURING THE YE	a.)		1, 191			
F71	11. (- 6 -)		(FOR THE YEAR 1913, FROM							
r 116	sa oy (or jor).	() ()	ull name of individual.)	of	(8	itreet and No.)				
in 1	the City, Town,	or Post Office of			State of					
-			(Fill in pages 2 and 3 be	fore making entries below.)	1		1			
1.	GROSS INCOME (ee page 2, line 12)								
2	GENERAL DEDUC	TIONS (see page 3, lin	e 7)		8.					
8. 1	NET INCOME				\$.					
	Deductions and e	exemptions allowed in	computing income subject	to the normal tax of 1	per cent.					
6. 1 7. 1	and withheld : Specific exempti (See Instruction TAXABLE INCOME	tt the source. (See po on of \$3,000 or \$4,0 ms 3 and 19) Tota t on which the norma	nal tax has been deducted age 2, line 9, column A). 300, as the case may be. I deductions and exempti 1 tax of 1 per cent is to b line 3 exceeds \$20,000.	ions. (Items 4, 5, an e calculated. (See In	struction 3). \$.					
	when the net m	Sine shown koore on	The o exceeds exceeds	INCOME		TA				
							1			
1 p	er cent on amou	nt over \$20,000 and 1	not exceeding \$50,000	. \$	\$.					
2		50,000 **	" 75.000							
3	** *	75,000 "	" 100,000							
4		· 100,000 ···	" 250,000							
5		250,000 "	11 500.000			1				
-			000,000							
	et (500,000								
6		\$.								
6		Tota				and the second se	1			
6					11 /11					
6			l normal tax (1 per cent o	of amount entered on	line 7) \$.					



Over 75,000 Pages

2020 IRS Tax Forms and Schedules

1040



Schedules 1, B, C, D, E









Form 8829



The power of compounding: \$1,000

Results

50-year-old	
Retirement Age	65
Years to retirement	15
Investment profile	7%
Value of \$1,000 saved per year	\$25,129

Future Value: \$25,129.02

N (Number of Periods)15.000I/Y (Interest Rate)7.000PMT (Periodic Deposit)\$1,000.00Starting Amount\$0.00Total Periodic Deposits\$15,000.00Total Interest\$10,129.02	PV (Present Value)	\$9,107.91
PMT (Periodic Deposit)\$1,000.00Starting Amount\$0.00Total Periodic Deposits\$15,000.00	N (Number of Periods)	15.000
Starting Amount\$0.00Total Periodic Deposits\$15,000.00	I/Y (Interest Rate)	7.000
Total Periodic Deposits \$15,000.00	PMT (Periodic Deposit)	\$1,000.00
	Starting Amount	\$0.00
Total Interest \$10,129.02	Total Periodic Deposits	\$15,000.00
	Total Interest	\$10,129.02

\$1,000 = \$25,000

30-year-old	
Retirement Age	65
Years to retirement	35
Investment profile	7%
Value of \$1,000 saved per year	\$138,237

Results

Future Value: \$138,236.88

PV (Present Value)	\$12,947.67
N (Number of Periods)	35.000
I/Y (Interest Rate)	7.000
PMT (Periodic Deposit)	\$1,000.00
Starting Amount	\$0.00
Total Periodic Deposits	\$35,000.00
Total Interest	\$103,236.88

\$1,000 = \$138,000

https://www.calculator.net/future-value-calculator.html

Opportunities to build wealth



Form 1040, page 1

- 2a Taxable interest
- 3a Qualified dividends
- 3b Ordinary dividends
- 7 Capital gains or losses
- 13 Qualified business income (QBI)

1040 Department of the Treasury - Informat Revenue Service (99) U.S. Individual Income Tax Return

2020 OMB No. 1545-0074 IRS Use Only-Do not write or staple in this space.

Filing Status Single Married filing jointly Married filing separately (MFS) Head of household (HOH) Qualifying widow(er) (QW) Check only one box. If you checked the MFS box, enter the name of your spouse. If you checked the HOH or QW box, enter the child's name if the qualifying person is a child but not your dependent ►

Your first name and middle initial	Last name				Your social security number		
If joint return, spouse's first name and middle initial	Last name		Spouse's social security number				
Home address (number and street). If you have a P.O. box	Apt. no.	Presidential Election Campaign Check here if you, or your					
City, town, or post office. If you have a foreign address, alt	so complete spaces below.	State	ZIP	code	spouse if filing jointly, want \$3 to go to this fund. Checking a		
Foreign country name	Foreign province/st	ate/county Fo		eign postal code	box below will not change your tax or refund.		

At any time during 2020, did you receive, sell, send, exchange, or otherwise acquire any financial interest in any virtual currency? 🗌 Yes 📄 No

 Standard
 Someone can claim:
 You as a dependent
 Your spouse as a dependent

 Deduction
 Spouse itemizes on a separate return or you were a dual-status alien
 Status alien

Dependents	10 C 10 C 10	instructions): Inst name Last name		(2) Social se number		(3) Relationship to you	(4) V if qualifies for Child tax credit		r (see instructions): Credit for other dependents	
than four	1							- 62		
dependents, see instructions	1									
and check here ►	-									
	1	Wages, salaries, tips, etc. Attach	Form(s) V	N-2	yan a		(a. a. 201)	1		
Attach	2a	Tax-exempt interest	2a		ЬТ	axable interest		2b		
Sch. B if required.	3a	Qualified dividends	3a		bC	rdinary dividends .		3b		
, equinea.	4a	IRA distributions	4 a		b T	axable amount	S	4b		
	5a	Pensions and annuities	5a		b T	axable amount	an a sa i	5b		
tandard	6a	Social security benefits	6a		b T	axable amount .		6b		
Single or	7	Capital gain or (loss). Attach Sch	nedule D if	required. If not	required	, check here	🕨 🗖	7		
Married filing	8	Other income from Schedule 1,	line 9				St 17	8		
separately, \$12,400	9	Add lines 1, 2b, 3b, 4b, 5b, 6b, 7	7, and 8. Ti	his is your total	income		e a la 🕨	9		
Married filing	10	Adjustments to income:								
jointly or Qualifying	а	From Schedule 1, line 22				10a				
widow(er), \$24,800	b	Charitable contributions if you tak								
Head of	C	Add lines 10a and 10b. These ar	re your tot	al adjustments	to incor	me	.	100		
household, \$18,650	11	Subtract line 10c from line 9. Th	is is your a	djusted gross	income			11		
If you checked	12	Standard deduction or itemize	d deducti	ons (from Sche	dule A)			12		
any box under Standard	13	Qualified business income dedu	ction. Atta	ch Form 8995 c	r Form 8	995-A	592 N 1991	13		
Deduction, see instructions.	14	Add lines 12 and 13	-					14		
	15	Taxable income. Subtract line 1	4 from line	e 11. If zero or I	ess, ente	r-0		15		

Form 1040, page 2

- 34 Overpaid
- 37 Underpaid

	20	Amount from Schedule 3, I	ne/				2 2 2	20	
	21	Add lines 19 and 20					a. 400.4	21	
	22	Subtract line 21 from line 1	8. If zero or less,	enter -0				22	
	23	Other taxes, including self-	employment tax,	from Sched	ule 2, line 10			23	
	24	Add lines 22 and 23. This is	your total tax	Sec. 12 1	carle a anero	2.202.2		24	
	25	Federal income tax withhel	d from:					3	
	а	Form(s) W-2				25a			
	b	Form(s) 1099			· · · · · · ·	25b			
	с	Other forms (see instruction	ns)	201 12 1		25c			
	d	Add lines 25a through 25c	25d						
ff you have a	26	2020 estimated tax payment	nts and amount a	applied from	2019 return		107 - 1994 C	26	
qualifying child, attach Sch. EC.1	27	Earned income credit (EIC)							
attach Sch. EG. If you have	28	Additional child tax credit.	Attach Schedule	8812		28			
nontaxable	29	American opportunity credit							
combat pay, see instructions.	30	Recovery rebate credit. See							
	31	Amount from Schedule 3, li				31			
	32	Add lines 27 through 31. Th	32						
	33	Add lines 25d, 26, and 32.						33	ļ.
	34	If line 33 is more than line 2	4, subtract line 2	4 from line 3	33. This is the amour	nt you overpain	d	34	
Refund	35a	Amount of line 34 you want	refunded to yo	u. If Form 88	88 is attached, cheo	khere		35a	
Direct deposit?	►b	Routing number	TIT		► c Type:	Checking	Savings	2	
See Instructions.	►d	Account number							
	36	Amount of line 34 you want	applied to your	2021 estim	ated tax 🕨	36			
Amount	37	Subtract line 33 from line 2	4. This is the am	ount you ov	ve now	Sec. Bosen		37	
You Owe		Note: Schedule H and Sch					u owe for	- 1 B	
For details on		2020. See Schedule 3, line							
now to pay, see instructions.	38	Estimated tax penalty (see							
Third Party	Do	you want to allow anothe	r person to dis	cuss this re	turn with the IRS?	See		53 - 52	
Designee	ins	tructions			ent a control	Yes.	Complete	below.	No
		signee's		Pho			ersonal Ident		
		me 🕨		no.			imber (PIN)		
Sign		der penalties of perjury, I declare lef, they are true, correct, and cor							
Here		ur signature	ipiete. Deviaration	Date		act of a month	COOL 1055/012		ou an identity
	10	ur signature		Date Your occupation				tection PIN, e	
ioint return?							(see	e Inst.) 🕨 👘	
See Instructions.	Sp	ouse's signature. If a joint return,	both must sign.	Date	Spouse's occupati	on			our spouse an
Keep a copy for rour records.								e Inst.)	on PIN, enter It here
						(300	T HOL		
		one no. aparer's name		Email addres	38	Data	PTIN	L Ct	and th
Paid	Ple	para s name	Preparer's signa	uure		Date	PIN	2750	neck if:
Preparer	1								Self-employed
Use Only		m's name 🕨						one no.	
		m's address 🕨					Firm	n's EIN 🕨	
Go to www.irs.g	ov/Form	n1040 for instructions and the lat	est information.						Form 1040 (2020)

Schedule 1

- 15Retirementcontributions19IRA contributiondeductionNon-deductable IRAcontributions
- 12 Health Savings Accounts (HSA)

(Form	EDULE 1 10400 Additional Income and Adjustments to Income herrit of the Treasury Revenue Service > Attach to Form 1040, 1040-SR, or 1040-NR. Go to www.irs.gov/Form1040 for instructions and the latest information.		MB No. 1545-0074 2020 ttachment equence No. 01
9	comb.ne linas 1 .nrough 8. Enter nere and ch Form 10+0, 1040-5.1, or 1040-NR, line 8	e le '	vritv mb
425.05	t II Adjustments to Income		
10	Educator expenses	10	
11	Certain business expenses of reservists, performing artists, and fee-basis government officials. Attach Form 2106	11	
12	Health savings account deduction. Attach Form 8889	12	
13	Moving expenses for members of the Armed Forces. Attach Form 3903	13	
14	Deductible part of self-employment tax. Attach Schedule SE	14	
15	Self-employed SEP, SIMPLE, and qualified plans	15	
16	Self-employed health insurance deduction	16	
17	Penalty on early withdrawal of savings	17	
18a	Alimony paid	18a	
b	Recipient's SSN		
c	Date of original divorce or separation agreement (see instructions)		
19	IRA deduction	19	
20	Student loan interest deduction	20	
21	Tuition and fees deduction. Attach Form 8917	21	
22	Add lines 10 through 21. These are your adjustments to income. Enter here and on Form 1040, 1040-SR, or 1040-NR, line 10a	22	

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Retirement Contribution Limits

Resources:

- Retirement Plan Contribution Limits 2021
- Retirement Plan Comparison (Tax Year 2020)
- Retirement Plan Comparison (Tax Year 2021)

Overview

This chart is designed to give you a basic overview of contribution limits. It is not intended as a substitute for specific individualized tax advice. It is recommended that clients consult with a qualified tax advisor before making a contribution.

Tax Year	2021	2020	2019
IRA Contribution Limit - 219(b)(5)(A) - Under Age 50	6,000	6,000	6,000
IRA Catch-Up Contribution Limit - 219(b)(5)(B) - Age 50 or Over	7,000	7,000	7,000
SIMPLE IRA Maximum Contributions - 408(p)(2)(E) - Under Age 50	13,500	13,500	13,000
SIMPLE IRA Maximum Catch-Up Contribution - 414(v)(2)(B)(ii) Age 50 or Over	16,500	16,500	16,000
Coverdell ESA Contribution Limit *	2,000	2,000	2,000
Employer Defined Contribution Limit - 415(c)(1)(A)	58,000	57,000	56,000
Elective Deferral Limit - 402(g)(1)	19,500	19,500	19,000
Elective Deferral Catch-Up Limit - 414(v)(2)(B)(i)	26,000	26,000	25,000
Annual Compensation Cap - 401(a)(17)/404(I)	290,000	285,000	280,000
SEP Minimum Compensation - 408(k)(2)(C)	650	600	600
SEP Maximum Compensation - 408(k)(3)(C)6.	290,000	285,000	280,000
457 Elective Deferrals - 457(e)(15)	19,500	19,500	19,000
Defined Benefit Limit - 415(b)(1)(A)	230,000	230,000	225,000
Highly Compensated Employee (HCE) - 414(q)(1)(B)	130,000	130,000	125,000
Key Employee - 416(i)(1)(A)(i)	185,000	185,000	180,000
Taxable Wage Base	142,800	137,700	132,900

No FDIC/NCUA Insured Not Bank/Credit Union Guaranteed May Lose Value Not Insured by any Federal Government Agency Not a Bank/Credit Union Deposit

Form 8829

Proportional write-off of utilities and related expenses

Depreciation of that portion of the home

2	I otal area of home	2	
3	Divide line 1 by line 2. Enter the result as a percentage	3	%
	For daycare facilities not used exclusively for business, go to line 4. All others, go to line 7.		
4	Multiply days used for daycare during year by hours used per day 4 hr.		
5	If you started or stopped using your home for daycare during the year, see instructions; otherwise, enter 8,784		
6	Divide line 4 by line 5. Enter the result as a decimal amount 6		
7	Business percentage. For daycare facilities not used exclusively for business, multiply line 6 by	1	
	line 3 (enter the result as a percentage). All others, enter the amount from line 3	7	%
Part	Figure Your Allowable Deduction		
8	Enter the amount from Schedule C, line 29, plus any gain derived from the business use of your home,		
	minus any loss from the trade or business not derived from the business use of your home. See instructions.	8	
	See instructions for columns (a) and (b) before completing lines 9-22. (a) Direct expenses (b) Indirect expenses		
9	Casualty losses (see instructions) 9		
10	Deductible mortgage interest (see instructions) . 10		
11	Real estate taxes (see instructions) 11		
12	Add lines 9, 10, and 11		
13	Multiply line 12, column (b), by line 7		
14	Add line 12, column (a), and line 13	14	
15	Subtract line 14 from line 8. If zero or less, enter -0	15	
16	Excess mortgage interest (see instructions) 16		
17	Excess real estate taxes (see instructions) 17		
18	Insurance		
19	Rent		
20	Repairs and maintenance		
21	Utilities		
22	Other expenses (see instructions)		
23	Add lines 16 through 22		
24	Multiply line 23, column (b), by line 7		
25	Carryover of prior year operating expenses (see instructions) 25		
26 27	Add line 23, column (a), line 24, and line 25	26 27	
28	Allowable operating expenses. Enter the smaller of line 15 or line 26	27	
20	Excess casualty losses (see instructions)	20	
30	Depreciation of your home from line 42 below		
31	Carryover of prior year excess casualty losses and depreciation (see instructions) 31		
32	Add lines 29 through 31	32	
33	Allowable excess casualty losses and depreciation. Enter the smaller of line 28 or line 32	33	
34	Add lines 14, 27, and 33	34	
35	Casualty loss portion, if any, from lines 14 and 33. Carry amount to Form 4684. See instructions	35	
36	Allowable expenses for business use of your home. Subtract line 35 from line 34. Enter here		
	and on Schedule C, line 30. If your home was used for more than one business, see instructions.	36	
Part			
37	Enter the smaller of your home's adjusted basis or its fair market value. See instructions	37	
38	Value of land included on line 37	38	
39	Basis of building. Subtract line 38 from line 37	39	
40	Business basis of building. Multiply line 39 by line 7	40	
41	Depreciation percentage (see instructions)	41	%
40	Descentation allowable (and testimational 14 dilate line 40 ber line 44. Datas been and an line 00 above	40	

Schedule E

18 Depreciation (Cost Recovery)

vame(s)) shown on return									Yourso	icial secur	ity num	Dér	
Part	Income or Loss Schedule C. See												y, use	
A Die	d you make any payme	1 A.			11. C. A. C.			1.	22 V 1 1 1 1 1 1 1			Yes	N	
	"Yes," did you or will yo											Yes		
1a	Physical address of													
A			property (sees	.,										
В														
C														
1b	Type of Property (from list below)	2	above, report t	For each rental real estate property listed above, report the number of fair rental and Days							nal Use Iys		QJV	
A	E management		personal use d	lays. Check the requirements to	QJV b	ox only	A	1				3		
B			qualified joint	venture. See inst	ructio	ns.	B						Ē	
C						1	C			-		-	Ē-	
Type	of Property:											1		
	ale Family Residence	1	Vacation/Sho	rt-Term Rental	5 La	nd		7 Self-	Rental					
	Iti-Family Residence	4	Commercial		6 Ro	valties		A Othe	r (describ	0				
ncom	ne:			Properties:	1	(A			B	1	С		
3	Rents received	122 1		10 10 10 10 10 10 10 10 10 10 10 10 10 1	3			_	2					
4	Royalties received .				4				1					
Exper														
5	Advertising	83 3	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	NG 16 16 18	5						10			
6	Auto and travel (see in				6									
7	Cleaning and mainter		and a second		7				6		1			
8	Commissions				8				-					
9	Insurance				9			_	-					
10	Legal and other profe				10				8		1			
11	Management fees .				11				2					
12	Mortgage interest pai				12				-		12			
13	Other interest.		banks, etc. (see	s in ad dociona)	13				-		1			
14	Repairs.				14			_						
15	Supplies				15				1					
16	Taxes	•			16				÷					
17	Utilities				17				-		-			
18	Depreciation expense				18									
19	Other (list)	oru	repletion		19	-			9					
20	Total expenses. Add	inco	5 through 10		20			_						
21	Subtract line 20 from result is a (loss), see	line	3 (rents) and/or	4 (royalties). If	20									
	file Form 6198			our in you must	21									
22	Deductible rental real on Form 8582 (see in	esta	ate loss after lin		22	1					V			
220	Total of all amounts n		and the second second second			NO.		23a			1	_		
	Total of all amounts n	100					5 5	23b	4					
	Total of all amounts n					•		230 23c			-			
	Total of all amounts n							230 23d			-			
	Total of all amounts n							23u	2	_				
24	Income. Add positiv			and the second				236	S	24				
24	Losses. Add rovaity lo			1 nie 21. DO NO	L INCIU	de any i	03362	1.			5 (_		

Top 10 Triggers of an IRS Audit

- Mistakes
- High Income
- Excessive Expenses
- Home Office
- Losses on Your Schedule C
- Missing Income
- Real Estate Loss
- High Deductions
- Certain Industries
- Underpayment



Impact of improving personal wealth

- Financial independence
- Personal options
- Travel, interests, family
- Happiness
- Legacy and charity



Contact information

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Questions?

ASK IN THE Q&A Box OR SEND QUESTIONS TO: FINANCIALWELLNESS@NAR.REALTOR









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FINANCIAL WELLNESS

