

# NEW/ AE ORIENTATION



NARdotRealtor



nar.realtor

 NATIONAL  
ASSOCIATION OF  
REALTORS®

**A**ssociation  
**L**eadership  
**D**evelopment



**Janet Kane, RCE, CAE**  
CEO, Metrotex REALTORS®

# ASSOCIATION EXECUTIVES COMMITTEE

-  = Advisory Boards
-  = Forums



# GET THE MOST OUT OF NAR MEETINGS

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- ✓ *Association Executives Committee and Forum*
- ✓ *Policy committee/forum meetings*
- ✓ *Federal Priority Issues Briefing*
- ✓ *Local and State Leadership Idea Exchange Councils*
- ✓ *AE and President Roundtables*
- ✓ *Board of Directors Meeting*

# 2022 AE INSTITUTE

## March 11 – 14<sup>th</sup> – Atlanta, GA



aei  
March 11-14  
Atlanta, GA  
GET 2GETHER  
2022

- ✓ *Registration opens Wednesday, December 15<sup>th</sup> at 12:00 noon CST*
  - *Tuition: \$595*
  - *Hilton Atlanta Hotel rate: \$152/night*
- ✓ *William D. North Scholarships open*
  - *Covers full 2022 tuition and up to \$1000 in expenses*
  - *Deadline October 13<sup>th</sup>*
- ✓ *Visit **www.nar.realtor/AEI***





# AEI

## YEAR-ROUND

### VIRTUAL SESSIONS

- ✓ Bi-monthly series for REALTOR® association professional staff
- ✓ Covers timely and informative topics on management and industry issues
- ✓ Available for RCE and Core Standards professional development credit

*Previous recordings and upcoming sessions can be found at:*  
**[www.nar.realtor/aei-year-round-virtual-sessions](http://www.nar.realtor/aei-year-round-virtual-sessions)**



- ✓ Only professional designation specifically for REALTOR® Association Executives
- ✓ RCE Applicant Data Form (ADF)
  - *Deadlines – July 1 and December 1*
- ✓ AE Competencies & Body of Knowledge
- ✓ The Answer Book / Self-Study Courses
- ✓ RCE Virtual Study Groups
- ✓ RCE Flash Card app – mobile study aid
- ✓ Judith Lindenau RCE Scholarships



# ASSOCIATION MANAGEMENT RESOURCES

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- ✓ *Toolkits created by AEC and ALD staff for you:*
  - *Board of Directors Orientation Toolkit*
  - *Chief Staff Evaluation*
  - *Strategic Planning Resources Toolkit*
  - *Value Proposition Toolkit*
  - *REALTOR® Association Models Planning Toolkit*
  - *And more!*
- ✓ *Association Planning Calendar*
- ✓ *REALTOR® Association Resource Exchange (RARE)*
- ✓ *All FREE and linked to the 'Manage Your Association' section of [nar.realtor/AE](https://nar.realtor/AE)*

# NEW AE RESOURCES

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- ✓ Available at:  
[www.nar.realtor/NewAEResources](http://www.nar.realtor/NewAEResources)
- ✓ Email newsletter with important updates
- ✓ New AE Orientation twice a year
- ✓ AE Mentor Program  
[www.nar.realtor/AEMentor](http://www.nar.realtor/AEMentor)

# VIDEO & WEBINAR SERIES

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- ✓ Webinar series for new AEs



# STAY CONNECTED



- ✓ Join AEI Year-Round Facebook group, exclusively for association chief staff executives and other professional staff:

**[www.facebook.com/groups/AEIYearRound](http://www.facebook.com/groups/AEIYearRound)**

- ✓ Join New AE Facebook page to network with other new chief staff executives and get information on what NAR has to offer you and your association:

**[www.facebook.com/newAE](http://www.facebook.com/newAE)**

- ✓ AE YPN Forums & Meet-Ups
- ✓ Association Management Roundtable

# THANK YOU.

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