REAL Self-Study Course



Volunteer Leadership

Do your volunteer leaders struggle with their roles and responsibilities and sometimes confuse their role with yours?

Are your volunteer leaders unsure of some association policies and business practices?

Introduce them to the online REAL (REALTORS® Excelling in Association Leadership) Self-Study Course and watch their leadership grow!

The REAL course is available through Center for REALTOR® Development for aspiring or current association volunteer leaders. The course is FREE and available 24/7!

Benefits of taking the REAL Self-Study Course? Your leaders will...

- Understand the commitment and expectations of leadership.
- Build their credentials for greater credibility and respect to serve in a leadership role.
- Display greater confidence in their leadership abilities.
- Contribute more to your association.

Six Course Modules:

- Real Estate Issues and Trends
- Enhancing Leadership Skills
- Meeting Management
- Governing Documents and Policies
- Legal and Regulatory Activities
- Visioning, Planning and Budgeting

Fulfills 3 hours of the Core Standards Professional Development requirement

For more information, contact

Laurie Oken | 312-329-8307 | loken@realtors.org

To access the course through Center for REALTOR® Development go to: www.nar.realtor/REAL

