REALTORS® engaged in all aspects of commercial real estate, land, development, property management and counseling are recognized for their achievements. These members were nominated because they received an award or honor from their local or state association, community organization, brokerage, industry organization or news publication. NAR is proud of these REALTORS® and all members in commercial real estate.

www.nar.realtor/commercialawards
CALIFORNIA

Matthew Davis
Cushman & Wakefield
Greater San Diego Association of REALTORS®
2018 RLI Top Twenty Producer
APEX Award

Andrew Sparks, CIPS
The Sparks Agency
Beverly Hills Greater Los Angeles Association of REALTORS®
2018 Commercial REALTOR® of the Year

CONNECTICUT

Tom York, SIOR
Goman + York
Greater Hartford Association of REALTORS®
2019 GHAR Commercial REALTOR® of the Year

Todd Renfrew, ALC
California Outdoor Properties, Inc.
Northern Solano County Association of REALTORS®
2018 RLI Top Twenty Producer
APEX Award

Ben Crosby, ALC, CCIM
Crosby & Associates, Inc
East Polk County Association of REALTORS®
2018 RLI Largest ALC to ALC Transaction APEX Award

FLORIDA

Fernando Arencibia Jr, P.A.
Arenci Properties Realty
Miami REALTORS®
2018 Commercial Leader of the Year

Carola Lueder, CIPS
RE/MAX Experience
REALTORS® Association of the Palm Beach & Greater Ft. Lauderdale
REALTORS® Commercial Alliance
REALTOR® of the Year

FLORIDA CONT.

Marty Domres, ALC, GRI
Domres Real Estate Investment, Inc
Greater Tampa Association of REALTORS®
RI National Broker of the Year
Residential Land Sales

Bill Eshenbaugh, ALC, CCIM
Eshenbaugh Land Company
Pinellas Suncoast Association of REALTORS®
2018 RLI Top Twenty Producer
APEX Award

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**FLORIDA CONT.**

**Chere Roane, CCIM, GRI**
Nicole & Hudson Realty, Inc.
Orlando Regional REALTORS® Association
ORRA 2018 President’s Award

**Dean Saunders, ALC, CCIM**
SVN Saunders Ralston Dantzler
Lakeland Association of REALTORS®
2018 RLI APEX Top National Producer APEX Award;
2018 RLI APEX National Broker of The Year Ag Land Sales – Ranches;
2018 RLI Top Twenty Producer APEX Award

**William Rollins, ALC, CCIM**
Land Solutions, Inc.
Royal Palm Coast REALTOR® Association
2018 RLI Top Twenty Producer APEX Award

**Ryan Sampson, ALC, CCIM**
Eshenbaugh Land Company
Florida Gulfcoast Association of REALTORS®
2018 RLI Top Twenty Producer APEX Award

**Steven Silverman, CCIM**
Tampa Commercial Real Estate
Florida Gulfcoast Commercial Association of REALTORS®
Henry Blanton Lifetime Achievement Award

**Paul White, CCIM, CPM**
Keller Williams Realty Premier
Miami REALTORS®
2019 IREM Foundation Award

**FLORIDA CONT.**

**Dean Saunders, ALC, CCIM**
SVN Saunders Ralston Dantzler
Lakeland Association of REALTORS®
2018 RLI APEX Top National Producer APEX Award;
2018 RLI APEX National Broker of The Year Ag Land Sales – Ranches;
2018 RLI Top Twenty Producer APEX Award

**William Rollins, ALC, CCIM**
Land Solutions, Inc.
Royal Palm Coast REALTOR® Association
2018 RLI Top Twenty Producer APEX Award

**Ryan Sampson, ALC, CCIM**
Eshenbaugh Land Company
Florida Gulfcoast Association of REALTORS®
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**Steven Silverman, CCIM**
Tampa Commercial Real Estate
Florida Gulfcoast Commercial Association of REALTORS®
Henry Blanton Lifetime Achievement Award

**Paul White, CCIM, CPM**
Keller Williams Realty Premier
Miami REALTORS®
2019 IREM Foundation Award

**GEORGIA**

**Walter Hatchett, ALC**
Jon Kohler and Associates
Tallahassee Board of REALTORS®
2018 RLI Top Twenty Producer APEX Award

**ILLINOIS**

**John Moss, ALC**
The Loranda Group, Inc
St. Charles County Association of REALTORS®
2018 RLI Largest ALC to ALC Referral APEX Award

**Kevin Rocio, SRS**
ROC Realty Group @properties
Chicago Association of REALTORS®
REALTOR® Achievement Award – Commercial

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### Illinois Cont.

- **Luke Worrell, ALC**  
  Worrell Land Services, LLC  
  Capital Area Association of REALTORS®  
  RLI Land Rising Star Award

### Kansas

- **Dawn Truman**  
  Reece Nichols South Central Kansas REALTORS® of South Central Kansas  
  South Central Kansas MLS  
  President’s Award

### Iowa

- **Steve Bruere**  
  Peoples Company  
  Des Moines Area Association of REALTORS®  
  RLI National Broker of the Year  
  Auction Land Sales

### Kentucky

- **Patrick Richardson, CCIM**  
  Jones Lang LaSalle Americas Inc  
  Greater Louisville Association of REALTORS®  
  2018 Kentucky Commercial Real Estate Alliance Office Broker of the Year

- **Gerard Henry, SIOR**  
  Max J. Derbes, Inc.  
  New Orleans Metropolitan Association of REALTORS®  
  2018 Industrial Broker of the Year & 2018 Deal of the Year

### Louisiana

- **Lynn Daigle, CCIM**  
  NAI/Latter & Blum  
  Greater Baton Rouge Association of REALTORS®  
  2018 GBRAR Commercial Investment Division REALTOR® of the Year

### Maine

- **Bev Uhlenhake**  
  Epstein Commercial Real Estate  
  Maine Commercial Association of REALTORS®  
  2019 Maine Commercial Association REALTOR® of the Year

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MASSACHUSETTS

Justine Snyder
Fine Properties, Inc.
REALTORS® Commercial Alliance of MA
REALTOR® of the Year

MISSOURI

Judy Bateman
STL Buy & Sell
St. Charles County Association of REALTORS®
2018 Commercial REALTOR® Recognition Award

NEW MEXICO

Debbie Dupes, CCIM
CBRE
Commercial Association of REALTORS® New Mexico
2018 REALTOR® of the Year

MICHIGAN

Michael Murray, CCIM
Colliers International
Commercial Alliance of REALTORS®
REALTOR® of the Year

NEW YORK

Mercedes Brien
Mission Commercial Realty
New York State Commercial Association of REALTORS®
Commercial REALTOR® of the Year

MINNESOTA

Chuck Wingert, ALC, GRI
Wingert Realty and Land
REALTOR® Association of Southern Minnesota
2018 RLI Top Twenty Producer
APEX Award

MONTANA

Krista Macek
Macek Companies, Inc.
Greater Falls Association of REALTORS®
2019 REALTOR® of the Year Nominee

NORTH CAROLINA

Patrick "PJ" Doherty, CCIM
Carolina Commercial Investment
Cape Fear REALTORS®
Commercial Member of the Year

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NORTH CAROLINA CONT.

John Ruffin, CCIM
Meridian Realty
Winston-Salem Association of REALTORS®
Commercial Practitioner of the Year

Stephen Showfety
Koury Corporation
Greensboro Regional REALTORS® Association
Stanley Frank Economic Workforce Development Award and
The Order of the Long Leaf Pin

Rob Speir, SIOR
Colliers International
Charlotte Region Commercial Board of REALTORS®
President’s Award

OHIO

Akil Hameed
FASS Management & Real Estate Services
Akron Cleveland Association of REALTORS®
Building a Sense of Community in Black Business Award awarded by City of Cleveland

Corey Taber
Equity
Columbus Association of REALTORS®
2018 Columbus REALTORS® Commercial Rookie of the Year

SOUTH CAROLINA

J. Edward Buxton, CCIM
Palmetto Commercial Properties
Charleston Trident Association of REALTORS®
2018 Commercial REALTOR® of the Year

OKLAHOMA

Patrick Coates, CCIM
Coates Commercial Properties, Inc.
Greater Tulsa Association of REALTORS®
2018 GTAR Commercial REALTOR® of the Year

Adam Cates, CCIM
Tradd Commercial
Coastal Carolinas Association of REALTORS®
REALTOR® Image Award - August 2019

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SOUTH CAROLINA CONT.

Sammy DuBose
Coldwell Banker Commercial Caine
Greater Greenville Association
of REALTORS®
2018 Caine Halter Commercial
REALTOR® of the Year

TENNESSEE CONT.

Tim Mashburn
Colliers Management Services, LLC.
Memphis Area Association
of REALTORS®
2018 Wyatt B. Aiken Commercial
Broker of the Year

TEXAS CONT.

Kasey Mock
Keller Williams Realty
Austin Board of REALTORS®
RLI National Broker of the Year
Recreational Land Sales

SOUTH CAROLINA

TENNESSEE

Heidi Adams
NAI Koella | RM Moore
Knoxville Area Association
of REALTORS®
East TN CCIM Broker of the Year &
Multifamily Broker of the Year

Heidi Adams
NAI Koella | RM Moore
Knoxville Area Association
of REALTORS®
East TN CCIM Broker of the Year &
Multifamily Broker of the Year

Bob Turner, ALC
Southern Properties
Memphis Area Association
of REALTORS®
RLI Robert C. Meeks, ALC,
Distinguished Service Award

TEXAS

Frank Roberts, ALC
RE/MAX Landmark
MetroTex Association of REALTORS®
2018 RLI Top Twenty Producer
APEX Award

Geoff Hurdle, ALC
Hurdle Land & Realty
Eastern Middle Tennessee Association
of REALTORS®
2018 RLI APEX Wrangler Award

Andy Flack, ALC
Homeland Properties
Tall Pines Association of REALTORS®
2018 RLI Top Twenty Producer
APEX Award

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TEXAS cont.,

Sheldon Snyder, ALC
Clift Land Brokers
Dalhart Board of REALTORS®
2018 RLI Top Twenty Producer
APEX Award

Minor Taylor, ALC, CIPS
Taylor Land Investments
Houston Association of REALTORS®
2018 RLI Largest ALC to ALC
Referral APEX Award

Lee Wheeler, III, CCIM
Wheeler Commercial
Beaumont Board of REALTORS®
2018 Commercial Transaction of the Year

VIRGINIA

Troy Brinkley
Impera Commercial/Land Company
Hampton Roads
REALTORS® Association
2018 Sales & Leasing Achievement
Gold Award

William H. Burruss, ALC
WH Burruss III, Inc
Lynchburg Association of REALTORS®
RLI Land REALTOR® of America Award

WISCONSIN

Curt Pitzen
Newmark Knight Frank
Commercial Association of REALTORS® Wisconsin
REALTOR® of the Year

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