

Scripts to be read at the outset of every Board of Directors Meeting

Anti-trust Statement: Please be aware of the fact that all here present are in the real estate brokerage business and are located in the same market area. As a result, anti-trust laws require that there be no discussion at this meeting concerning certain competitive business practices such as the amount of fees, commissions, splits or broker compensation. The Chair or staff liaison will stop the meeting or discussion if the conversation is moving into these areas.

Confidentiality Statement: Please be aware that we will often engage in discussions and, in some cases, make policy decisions concerning the financial position of the organization, contractual matters, membership and member discipline, legal matters, future plans of the organization, Grievance panel appeals, and other confidential and sensitive information. In order to make prudent decisions that serve the best interest of the organization confidential, sensitive and proprietary information is often discussed and evaluated ("Confidential Information"). If this Confidential Information is revealed to outsiders, it could be damaging or sensitive to other members or staff, harmful to the best interests of the organization, or even create legal liability.