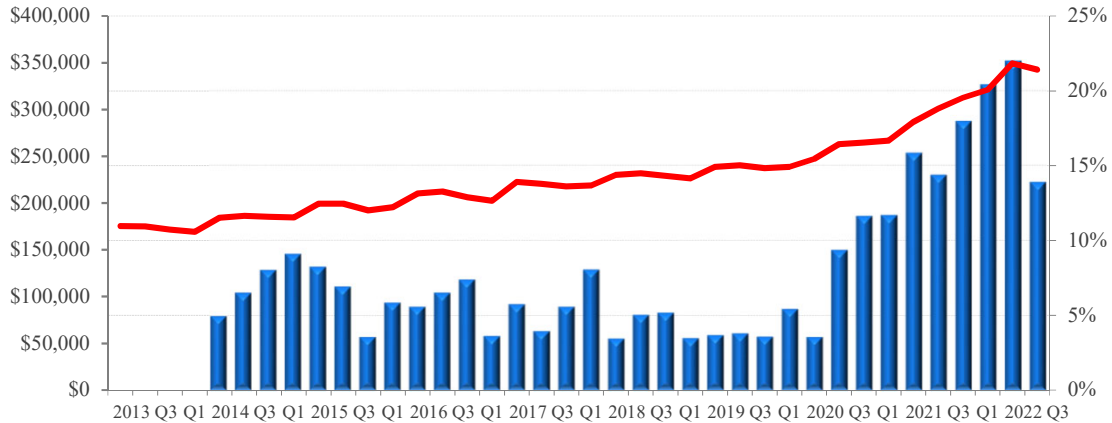


## San Antonio-New Braunfels Area Local Market Report, Third Quarter 2022

### Today's Market...

**Median Price (Red Line) and One-year Price Growth**



<b>Local Price Trends</b>			
Price Activity	San Antonio	U.S.	<b>Local Trend</b>
Current Median Home Price (2022 Q3)	\$342,700	\$391,467	Prices are up from a year ago, but price growth is slowing
1-year (4-quarter) Appreciation (2022 Q3)	13.9%	8.6%	
3-year (12-quarter) Appreciation (2022 Q3)	42.4%	41.4%	
3-year (12-quarter) Housing Equity Gain*	\$102,100	\$114,567	Gains in the last 3 years have extended the trend of positive price growth after the recession
7-year (28 quarters) Housing Equity Gain*	\$143,400	\$164,133	
9-year (36 quarters) Housing Equity Gain*	\$167,700	\$184,600	

\*Note: Equity gain reflects price appreciation only

	San Antonio	U.S.	
<b>Conforming Loan Limit**</b>	\$726,200	\$1,089,300	Most buyers in this market have access to government-backed financing
<b>FHA Loan Limit</b>	\$524,400	\$1,089,300	
<b>Local Median to Conforming Limit Ratio</b>	47%	not comparable	

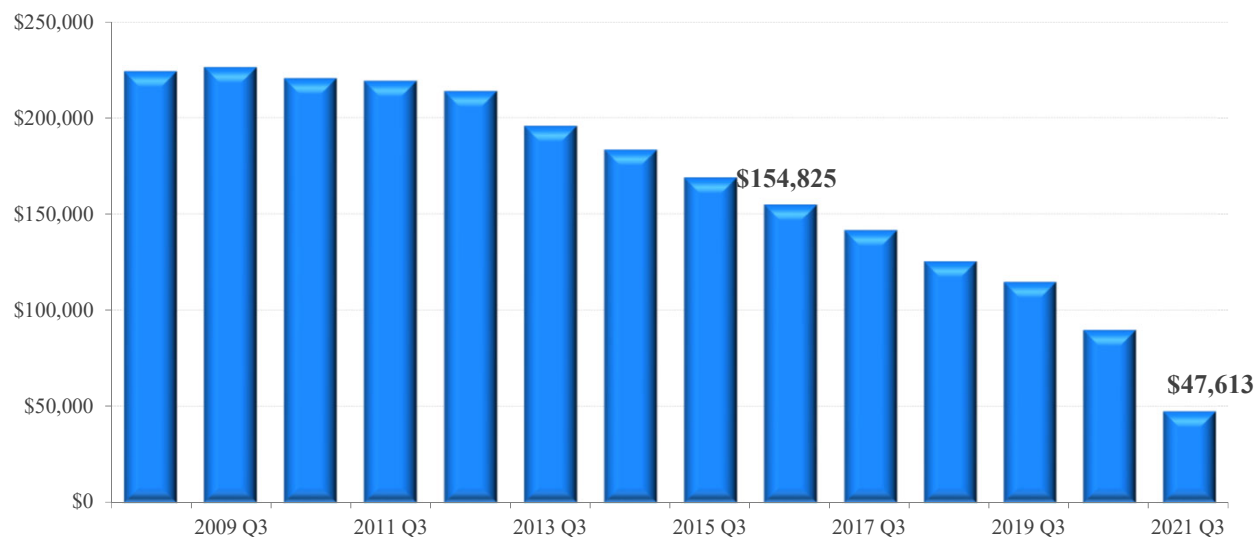
Note: limits are current and include the changes made on January 1st 2023.

#### Local NAR Leadership

The San Antonio-New Braunfels market is part of region 10 in the NAR governance system, which includes all of Louisiana and Texas. The 2022 NAR Regional Vice President representing region 10 is Cindi Bulla.

## Benefits of Ownership: Total Equity Appreciation

### Total Equity Accrued to Owner by Year and Quarter of Purchase



#### Total Equity Gained\*\* through 2022 Q3 from quarter in which home was of purchased

Price Activity	SanAntonio	U.S.	Local Trend
1-year (4-quarter)	\$47,613	\$38,029	Price appreciation and principle payments in the last 3 years have boosted total equity growth since the recession
3-year (12-quarter)*	\$114,797	\$129,179	
5-year (20-quarter)*	\$141,504	\$160,886	
7-year (28 quarters)*	\$168,833	\$193,144	
9-year (36 quarters)*	\$195,803	\$217,820	

\*Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity

# Drivers of Local Supply and Demand...

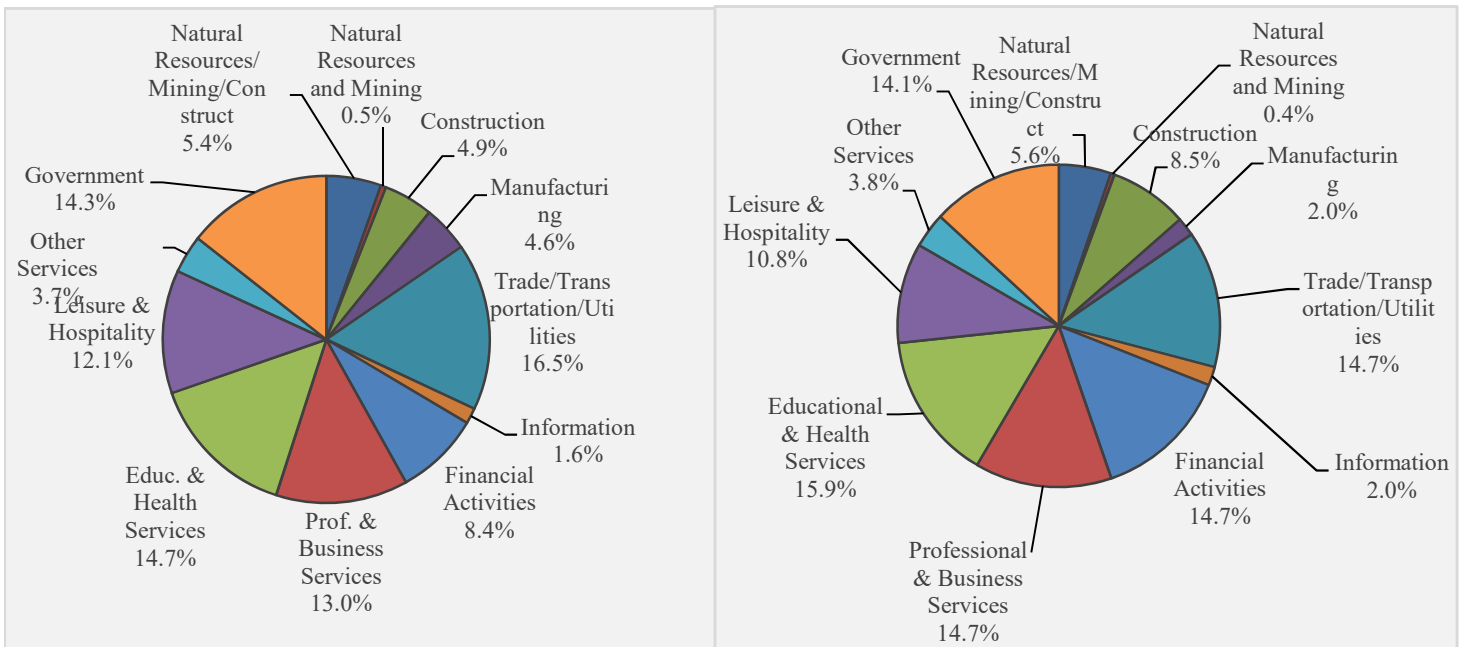


Local Economic Outlook	San Antonio	U.S.	
12-month Job Change (Sep)	47,700	Not Comparable	Employment has held up and is on an upward trend
12-month Job Change (Aug)	46,800	Not Comparable	
36-month Job Change (Sep)	37,700	Not Comparable	Unemployment in San Antonio is better than the national average and improving
Current Unemployment Rate (Sep)	3.5%	3.5%	
Year-ago Unemployment Rate	4.7%	4.7%	Local employment growth is strong compared to other markets
1-year (12 month) Job Growth Rate	4.5%	4.3%	

## Share of Total Employment by Industry

San Antonio-New Braunfels Area

U.S.



### 12-month Employment Change by Industry (Sep - 2022)

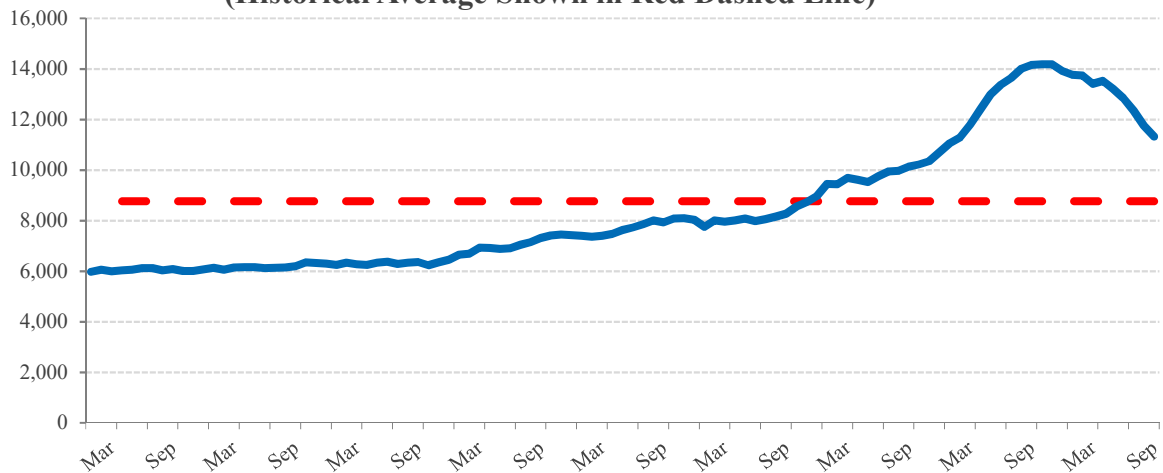
Goods Producing	NA	Information	600
Natural Resources/Mining/Construction	-200	Financial Activities	5,600
Natural Resources and Mining	400	Prof. & Business Services	3,700
Construction	-600	Educ. & Health Services	9,900
Manufacturing	2,200	Leisure & Hospitality	10,900
Service Providing Excluding Government	NA	Other Services	6,000
Trade/Transportation/Utilities	5,500	Government	2,600

State Economic Activity Index	Texas	U.S.	
12-month change (2022 - Sep)	5.9%	4.9%	Texas's economy is stronger than the nation's, but slowed from last month's 6.09% change
36-month change (2022 - Sep)	9.3%	5.2%	

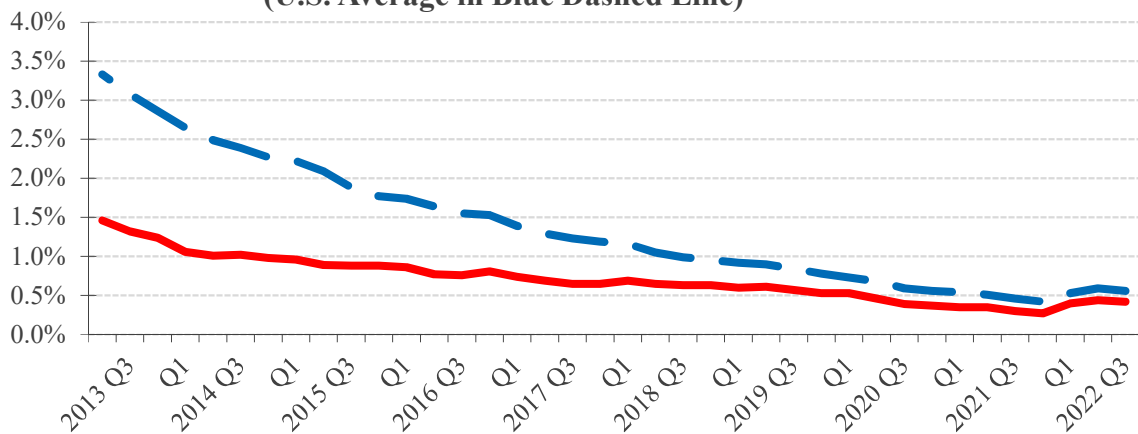
## New Housing Construction

Local Fundamentals	San Antonio	U.S.	
12-month Sum of 1-unit Building Permits through Sep	11,327	not comparable	The current level of construction is 29.3% above the long-term average
8-year average for 12-month Sum of 1-Unit Building Permits	8,762	not comparable	Production above trend for an extended period of time could cause prices to moderate as inventory is built up.
Single-Family Housing Permits (Sep) 12-month sum vs. a year ago	-20.0%	-7.7%	Construction is down from last year, but appears to have bottomed.

**Construction: 12-month Sum of Local Housing Permits  
(Historical Average Shown in Red Dashed Line)**

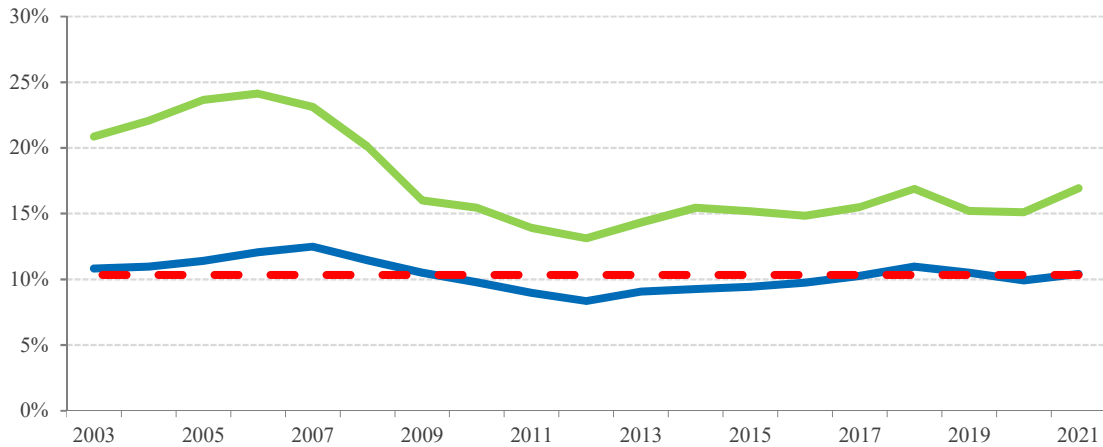


**State Total Foreclosure Rate vs. U.S. Average  
(U.S. Average in Blue Dashed Line)**



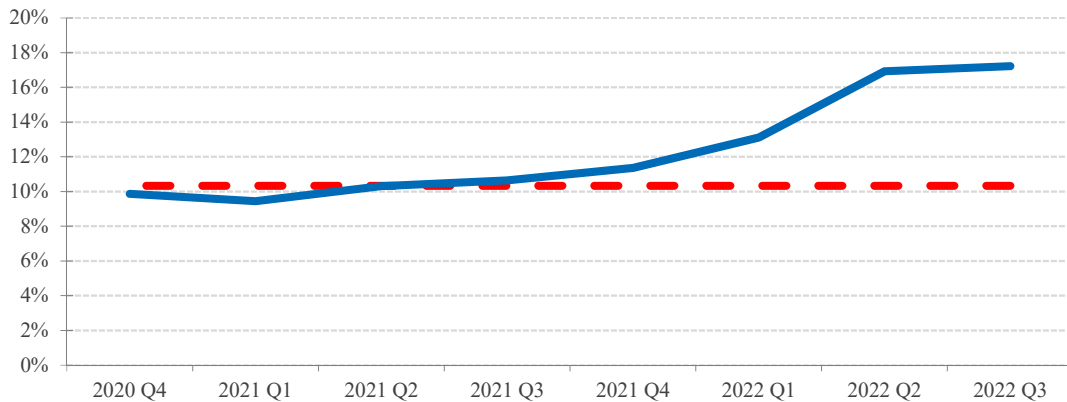
# Affordability

**Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income**  
(Local Historical Average Shown in Red, U.S. Average in Green)

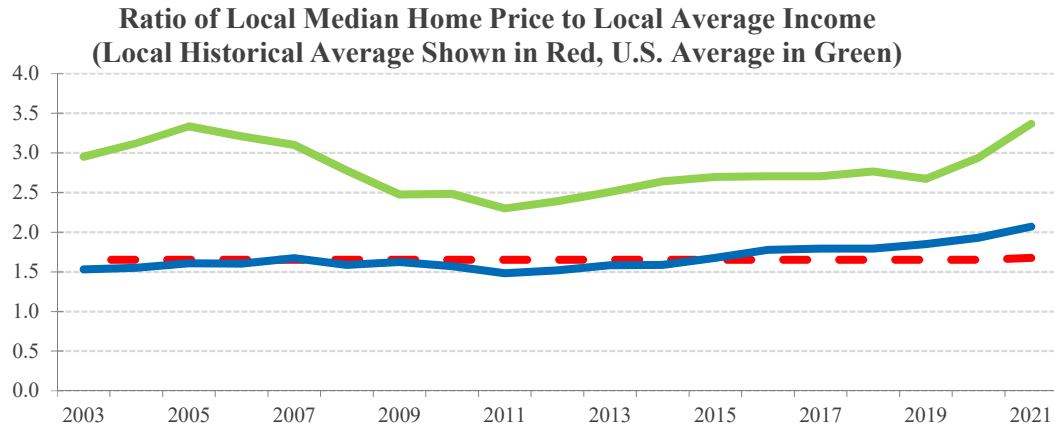


Monthly Mortgage Payment to Income	San Antonio	U.S.	
Ratio for 2021	10.4%	16.9%	Weak by local standards and could weigh on demand
Ratio for 2022 Q3	17.2%	24.4%	
Historical Average	10.3%	18.1%	More affordable than most markets

**Recent Trend - Local Mortgage Servicing Cost to Income**  
(Historical Average Shown in Red Dashed Line)



Median Home Price to Income	San Antonio	U.S.	
Ratio for 2021	2.1	3.4	The price-to-income ratio is high by historic standards and getting worse
Ratio for 2022 Q3	2.5	3.6	
Historical Average	1.7	2.7	Affordable compared to most markets



## The Mortgage Market



Mortgage rates continued their upward trek in the third quarter of the year. Due to elevated inflation, the Federal Reserve raised twice its short-term interest rates by 75 basis points each time. While both rising inflation and higher interest rates typically move up mortgage rates, the 30-year fixed mortgage rate surpassed the 6.5 percent threshold moving closer to 7 percent. According to the mortgage finance provider Freddie Mac, the 30-year fixed mortgage rate rose to 5.6 percent in Q3 2022 from 2.9 percent a year earlier. As long as inflation remains elevated, mortgage rates will continue to rise. NAR forecasts the 30-year fixed mortgage rate to average 6.5 percent at the end of the year.

## Geographic Coverage for this Report

The San Antonio area referred to in this report covers the geographic area of the San Antonio-New Braunfels metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Atascosa County, Bandera County, Bexar County, Comal County, Guadalupe County, Kendall County, Medina County,  
and Wilson County

More information on the OMB's geographic definitions can be found at [https://obamawhitehouse.archives.gov/omb/bulletins\\_default/](https://obamawhitehouse.archives.gov/omb/bulletins_default/)

