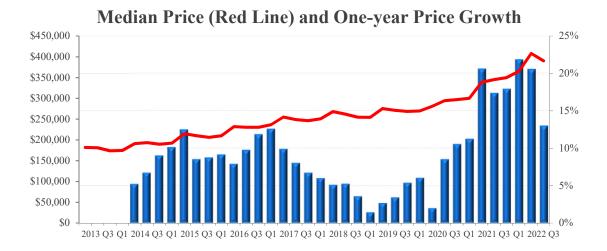


### **Dallas-Fort Worth-Arlington Area** Local Market Report, Third Quarter 2022

### **Today's Market...**



Local Price Trends				
Price Activity	Dallas	U.S.	Local Trend	
Current Median Home Price (2022 Q3)	\$390,100	\$391,467	Duisse and from a strong set hot suiss	
1-year (4-quarter) Appreciation (2022 Q3)	13.0%	8.6%	Prices are up from a year ago, but price growth is slowing	
3-year (12-quarter) Appreciation (2022 Q3)	43.9%	41.4%	- growin is slowing	
3-year (12-quarter) Housing Equity Gain*	\$119,000	\$114,567	Gains in the last 3 years have extended	
7-year (28 quarters) Housing Equity Gain*	\$180,100	\$164,133	trend of positive price growth after the recession	
9-year (36 quarters) Housing Equity Gain*	\$208,800	\$184,600		

\*Note: Equity gain reflects price appreciation only

	Dallas	U.S.		
Conforming Loan Limit**	\$726,200	\$1,089,300	Most buyers in this market have access to	
FHA Loan Limit	\$531,300	\$1,089,300		
Local Median to Conforming Limit Ratio	54%	not comparable	government-backed financing	
Note: limits are current and include the changes made on January 1st 2023				

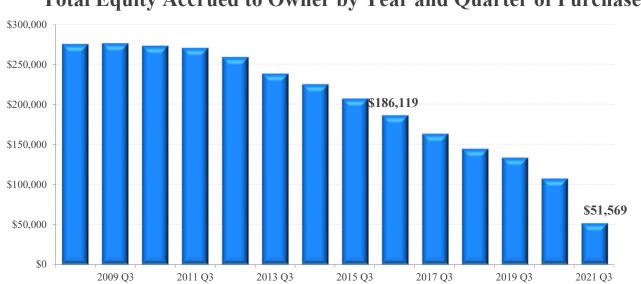
Note: limits are current and include the changes made on January 1st 2023

#### Local NAR Leadership

The Dallas-Fort Worth-Arlington market is part of region 10 in the NAR governance system, which includes all of Louisiana and Texas. The 2022 NAR Regional Vice President representing region 10 is Cindi Bulla.



# **Benefits of Ownership: Total Equity Appreciation**



Total Equity Gained\*\* through 2022 Q3 from quarter in which home was of purchased **Local Trend** Dallas U.S. **Price Activity** 1-year (4-quarter) \$51,569 \$38,029 3-year (12-quarter)\* \$133,307 \$129,179 Price appreciation and principle payments 5-year (20-quarter)\* \$163,105 \$160,886 in the last 3 years have boosted total equity 7-year (28 quarters)\* \$206,899 \$193,144 growth since the recession 9-year (36 quarters)\* \$237,915 \$217,820

\*Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity

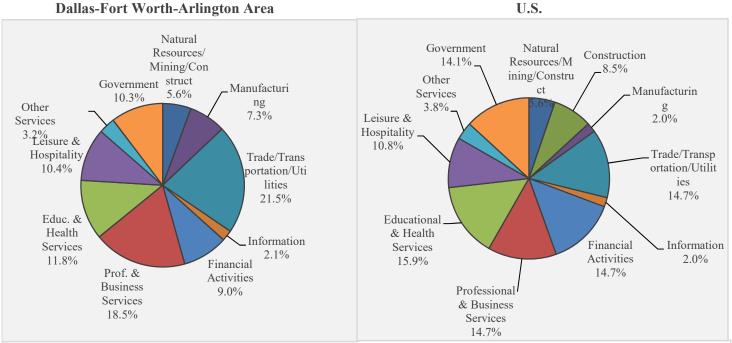
### **Total Equity Accrued to Owner by Year and Quarter of Purchase**

## **Drivers of Local Supply and Demand...**



Local Economic Outlook	Dallas	U.S.		
12-month Job Change (Sep)	256,900	Not Comparable	Employment growth has eased, but remains positive	
12-month Job Change (Aug)	260,000	Not Comparable		
36-month Job Change (Sep)	329,700	Not Comparable	Unemployment in Dallas is better than the national average and improving	
Current Unemployment Rate (Sep)	3.4%	3.5%		
Year-ago Unemployment Rate	4.5%	4.7%	Local employment growth is strong	
1-year (12 month) Job Growth Rate	6.6%	4.3%	compared to other markets	

### Share of Total Employment by Industry

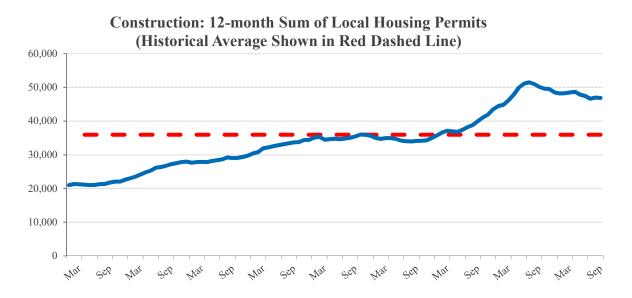


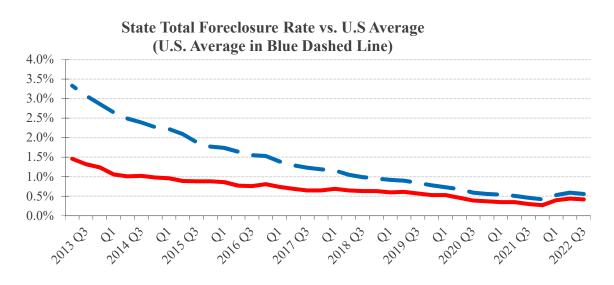
12-month Employment Change by Industry (Sep - 2022)				
Goods Producing	NA	Information	4,900	
Natural Resources/Mining/Construction	9,000	Financial Activities	22,900	
Natural Resources and Mining	NA	Prof. & Business Services	61,900	
Construction	NA	Educ. & Health Services	33,600	
Manufacturing	13,100	Leisure & Hospitality	43,800	
Service Providing Excluding Government	NA	Other Services	11,100	
Trade/Transportation/Utilities	53,600	Government	6,100	

State Economic Activity Index	Texas	U.S.	
12-month change (2022 - Sep)	5.9%	4.9%	Texas's economy is stronger than the nation's, but slowed from last month's
36-month change (2022 - Sep)	9.3%	5.2%	6.09% change



New Housing Construction			
Local Fundamentals	Dallas	U.S.	
12-month Sum of 1-unit Building Permits through Sep	46,875	not comparable	The current level of construction is 30.3% above the long-term average
8-year average for 12-month Sum of 1-Unit Building Permits	35,963	not comparable	Production above trend for an extended period of time could cause prices to moderate as inventory is built up.
Single-Family Housing Permits (Sep) 12-month sum vs. a year ago	-6.5%	-7.7%	Construction is down from last year, but appears to have bottomed.





Source: Mortgage Bankers' Association



### Affordability



Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Red, U.S. Average in Green)

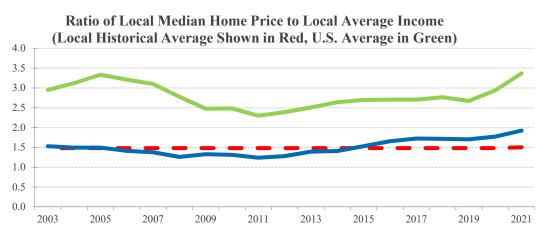
Monthly Mortgage Payment to Income	Dallas	U.S.	
Ratio for 2021	9.7%	16.9%	Weak by local standards and could weigh
Ratio for 2022 Q3	15.8%	24.4%	on demand
Historical Average	9.3%	18.1%	More affordable than most markets



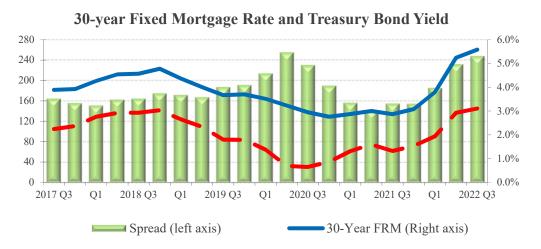


Median Home Price to Income	Dallas	U.S.	
Ratio for 2021	1.9	3.4	The price-to-income ratio is high by historic
Ratio for 2022 Q3	2.3	3.6	standards and getting worse
Historical Average	1.5	2.7	Affordable compared to most markets





### The Mortgage Market



Mortgage rates continued their upward trek in the third quarter of the year. Due to elevated inflation, the Federal Reserve raised twice its short-term interest rates by 75 basis points each time. While both rising inflation and higher interest rates typically move up mortgage rates, the 30-year fixed mortgage rate surpassed the 6.5 percent threshold moving closer to 7 percent. According to the mortgage finance provider Freddie Mac, the 30-year fixed mortgage rate rose to 5.6 percent in Q3 2022 from 2.9 percent a year earlier. As long as inflation remains elevated, mortgage rates will continue to rise. NAR forecasts the 30-year fixed mortgage rate to average 6.5 percent at the end of the year.



### Geographic Coverage for this Report

The Dallas area referred to in this report covers the geographic area of the Dallas-Fort Worth-Arlington metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

#### Collin County, Dallas County, Denton County, Ellis County, Hunt County, Hood County, Johnson County, Kaufman County, Rockwall County, Parker County, Somerville County, Tarrant County, and Wise County

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins\_default/