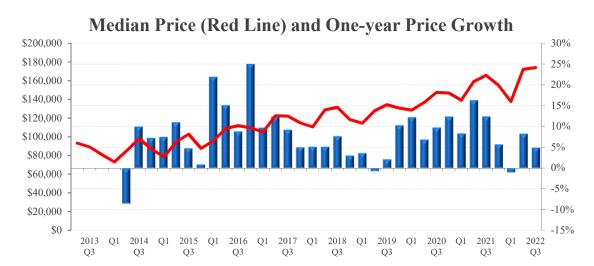


Rockford Area

Local Market Report, Third Quarter 2022

Today's Market...



Local Price Trends					
Price Activity	Rockford	U.S.	Local Trend		
Current Median Home Price (2022 Q3)	\$174,000	\$391,467	Duigos and var from a vocan and but maio		
1-year (4-quarter) Appreciation (2022 Q3)	4.9%	8.6%	Prices are up from a year ago, but price growth is slowing		
3-year (12-quarter) Appreciation (2022 Q3)	29.5%	41.4%	growth is slowing		
3-year (12-quarter) Housing Equity Gain*	\$39,600	\$114,567	Gains in the last 3 years have extended the		
7-year (28 quarters) Housing Equity Gain*	\$71,200	\$164,133	trend of positive price growth after the		
9-year (36 quarters) Housing Equity Gain*	\$84,800	\$184,600	recession		
*Note: Equity gain reflects price appreciation only					

	Rockford	U.S.		
Conforming Loan Limit**	\$726,200	\$1,089,300	Most buyers in this market have access to	
FHA Loan Limit	\$472,030	\$1,089,300	government-backed financing	
Local Median to Conforming Limit Ratio	24%	not comparable	government-backed imancing	
Note: limits are current and include the changes made on January 1st 2023.				

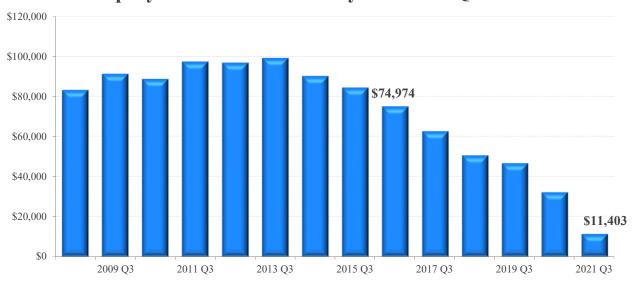
Local NAR Leadership

The Rockford market is part of region 7 in the NAR governance system, which includes all of Indiana, Illinois, and Wisconsin. The 2022 NAR Regional Vice President representing region 7 is Ed Neaves.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained** through 2022 Q3 from quarter in which home was of purchased				
Price Activity	Rockford	U.S.	Local Trend	
1-year (4-quarter)	\$11,403	\$38,029		
3-year (12-quarter)*	\$46,693	\$129,179		
5-year (20-quarter)*	\$62,599	\$160,886	Price appreciation and principle payments in the last 3 years have boosted total equity	
7-year (28 quarters)*	\$84,319	\$193,144	growth since the recession	
9-year (36 quarters)*	\$99,124	\$217,820		

^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity



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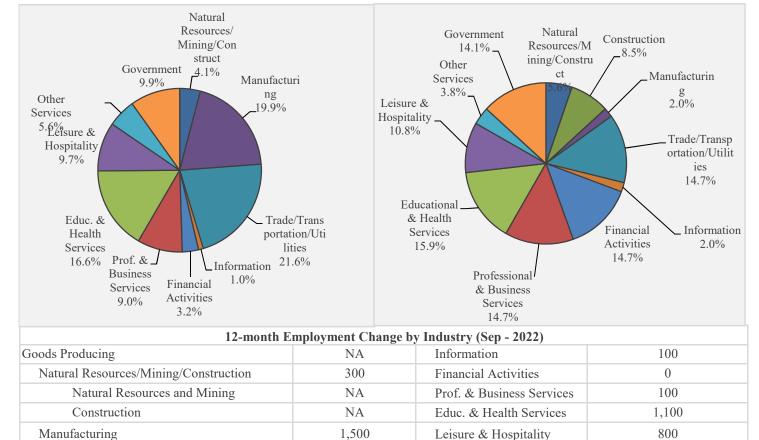
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Drivers of Local Supply and Demand...

Local Economic Outlook	Rockford	U.S.		
12-month Job Change (Sep)	6,100	Not Comparable	Employment growth has eased, but remains	
12-month Job Change (Aug)	7,100	Ñot Comparable	positive	
36-month Job Change (Sep)	-3,900	Not Comparable	Rockford's unemployment rate lags the national average, but has improved relative	
Current Unemployment Rate (Sep)	5.9%	3.5%	to the same period last year	
Year-ago Unemployment Rate	7.7%	4.7%	Local employment growth is strong	
1-year (12 month) Job Growth Rate	4.4%	4.3%	compared to other markets	

Share of Total Employment by Industry

Rockford Area U.S.



State Economic Activity Index	Illinois	U.S.	
12-month change (2022 - Sep)	4.7%	4.9%	Illinois's economy is growing, but
36-month change (2022 - Sep)	3.4%	5.2%	decelerated from last month's 5.60% change and lags the rest of the nation

Other Services

Government

NA

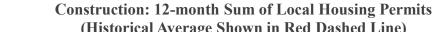
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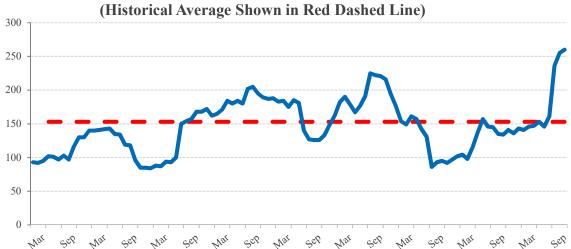
Service Providing Excluding Government

Trade/Transportation/Utilities

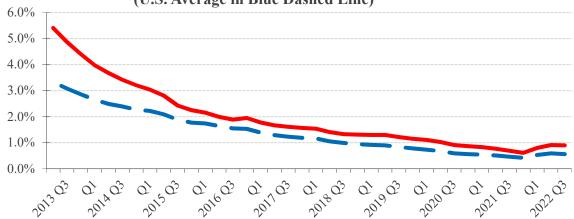


New Housing Construction				
Local Fundamentals	Rockford	U.S.		
12-month Sum of 1-unit Building Permits through Sep	260	not comparable	The current level of construction is 70.0% above the long-term average	
8-year average for 12-month Sum of 1-Unit Building Permits	153	not comparable	Production above trend for an extended period of time could cause prices to moderate as inventory is built up.	
Single-Family Housing Permits (Sep) 12-month sum vs. a year ago	94.0%	-7.7%	Construction is on the rise relative to last year, suggesting that the local inventory has stabilized	









Source: Mortgage Bankers' Association

Affordability



Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Red, U.S. Average in Green)



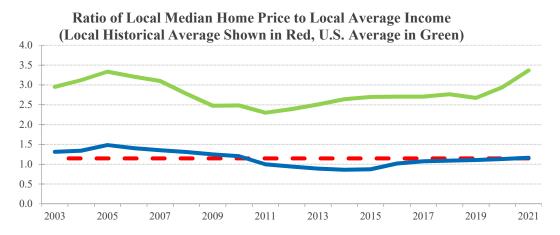
Monthly Mortgage Payment to Income	Rockford	U.S.		
Ratio for 2021	5.9%	16.9%	Weak by local standards and could weigh on demand	
Ratio for 2022 Q3	9.1%	24.4%		
Historical Average	7.2%	18.1%	More affordable than most markets	

Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Red Dashed Line)

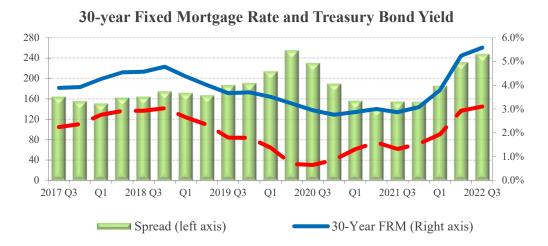


Median Home Price to Income	Rockford	U.S.	
Ratio for 2021	1.2	3.4	The price-to-income ratio is high by historic
Ratio for 2022 Q3	1.3	3.6	standards and getting worse
Historical Average	1.1	2.7	Affordable compared to most markets





The Mortgage Market



Mortgage rates continued their upward trek in the third quarter of the year. Due to elevated inflation, the Federal Reserve raised twice its short-term interest rates by 75 basis points each time. While both rising inflation and higher interest rates typically move up mortgage rates, the 30-year fixed mortgage rate surpassed the 6.5 percent threshold moving closer to 7 percent. According to the mortgage finance provider Freddie Mac, the 30-year fixed mortgage rate rose to 5.6 percent in Q3 2022 from 2.9 percent a year earlier. As long as inflation remains elevated, mortgage rates will continue to rise. NAR forecasts the 30-year fixed mortgage rate to average 6.5 percent at the end of the year.



Geographic Coverage for this Report

The Rockford area referred to in this report covers the geographic area of the Rockford metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Boone County and Winnebago County

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/