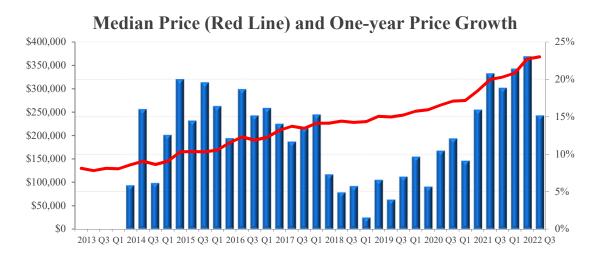


Palm Bay-Melbourne-Titusville Area

Local Market Report, Third Quarter 2022

Today's Market...



| Local Price Trends | | | | |
|---|-----------|-----------|--|--|
| Price Activity | Palm Bay | U.S. | Local Trend | |
| Current Median Home Price (2022 Q3) | \$368,500 | \$391,467 | D.: f 1 1 | |
| 1-year (4-quarter) Appreciation (2022 Q3) | 15.2% | 8.6% | Prices are up from a year ago, but price growth is slowing | |
| 3-year (12-quarter) Appreciation (2022 Q3) | 53.6% | 41.4% | | |
| 3-year (12-quarter) Housing Equity Gain* | \$128,600 | \$114,567 | Gains in the last 3 years have extended the | |
| 7-year (28 quarters) Housing Equity Gain* | \$202,500 | \$164,133 | trend of positive price growth after th | |
| 9-year (36 quarters) Housing Equity Gain* | \$243,500 | \$184,600 | recession | |
| *Note: Equity gain reflects price appreciation only | \$243,500 | \$184,600 | 100000 | |

| | Palm Bay | U.S. | | |
|--|-----------|----------------|---|--|
| Conforming Loan Limit** | \$726,200 | \$1,089,300 | Most buyers in this market have access to | |
| FHA Loan Limit | \$472,030 | \$1,089,300 | _ | |
| Local Median to Conforming Limit Ratio | 51% | not comparable | government-backed financing | |
| Note: limits are current and include the changes made on January 1st 2023. | | | | |

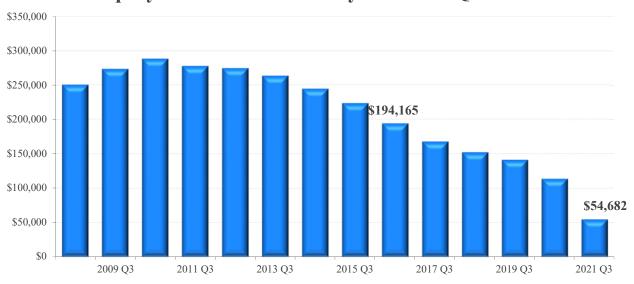
Local NAR Leadership

The Palm Bay-Melbourne-Titusville market is part of region 5 in the NAR governance system, which includes all of Georgia, Florida, Alabama, Mississippi, Virgin Islands, and Puerto Rico. The 2022 NAR Regional Vice President representing region 5 is Eric Sain.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



| Total Equity Gained** through 2022 Q3 from quarter in which home was of purchased | | | | |
|---|-----------|-----------|---|--|
| Price Activity | PalmBay | U.S. | Local Trend | |
| 1-year (4-quarter) | \$54,682 | \$38,029 | | |
| 3-year (12-quarter)* | \$141,260 | \$129,179 | | |
| 5-year (20-quarter)* | \$167,942 | \$160,886 | Price appreciation and principle payments in the last 3 years have boosted total equity | |
| 7-year (28 quarters)* | \$223,684 | \$193,144 | growth since the recession | |
| 9-year (36 quarters)* | \$263,573 | \$217,820 | _ | |

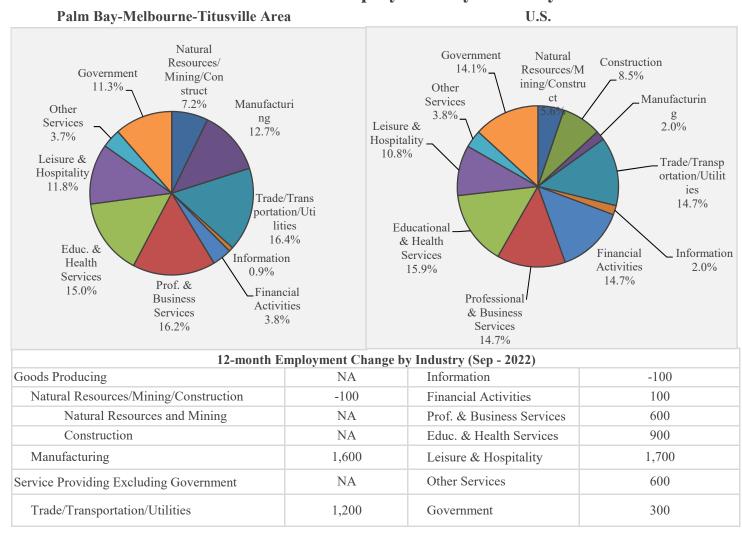
^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity



Drivers of Local Supply and Demand...

| Local Economic Outlook | Palm Bay | U.S. | | |
|-----------------------------------|----------|-------------------|---|--|
| 12-month Job Change (Sep) | 8,800 | Not Comparable | Employment has held up and is on an | |
| 12-month Job Change (Aug) | 6,800 | Ñot Comparable | upward trend | |
| 36-month Job Change (Sep) | 14,200 | Not Comparable | Unemployment in Palm Bay is better than | |
| Current Unemployment Rate (Sep) | 2.5% | 3.5% | the national average and improving | |
| Year-ago Unemployment Rate | 3.5% | 4.7% | Local employment growth is poor and | |
| 1-year (12 month) Job Growth Rate | 3.7% | 4.3% | needs to improve | |

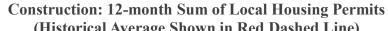
Share of Total Employment by Industry

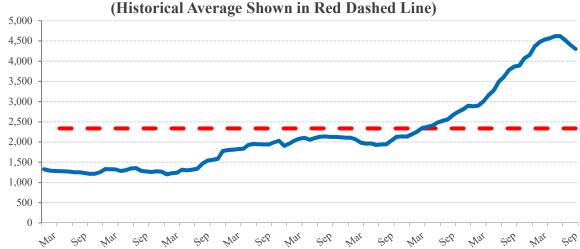


| State Economic Activity Index | Florida | U.S. | |
|-------------------------------|---------|------|---|
| 12-month change (2022 - Sep) | 6.3% | 4.9% | Florida's economy is stronger than the nation's, but slowed from last month's |
| 36-month change (2022 - Sep) | 10.9% | 5.2% | 6.69% change |

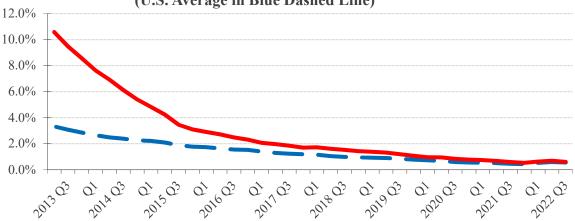


| New Housing Construction | | | | | | |
|---|-------|----------------|--|--|--|--|
| Local Fundamentals Palm Bay U.S. | | | | | | |
| 12-month Sum of 1-unit Building Permits through Sep | 4,303 | not comparable | The current level of construction is 84.1% above the long-term average | | | |
| 8-year average for 12-month Sum of 1-Unit Building Permits | 2,337 | not comparable | Production above trend for an extended period of time could cause prices to moderate as inventory is built up. | | | |
| Single-Family Housing Permits (Sep) 12-month sum vs. a year ago | 11.3% | -7.7% | Construction is on the rise relative to last year, suggesting that the local inventory has stabilized | | | |







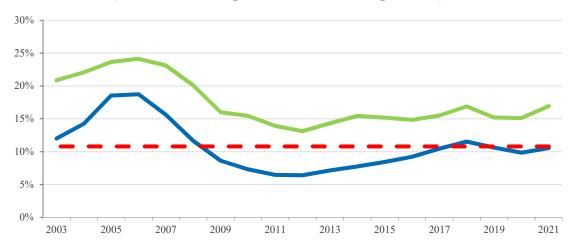


Source: Mortgage Bankers' Association

Affordability



Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Red, U.S. Average in Green)



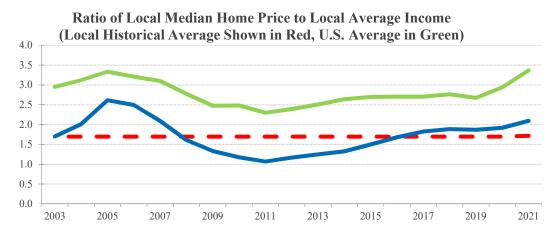
| Monthly Mortgage Payment to Income | Palm Bay | U.S. | | |
|------------------------------------|----------|-------|--|--|
| Ratio for 2021 | 10.5% | 16.9% | Weak by local standards and could weight on demand | |
| Ratio for 2022 Q3 | 17.6% | 24.4% | | |
| Historical Average | 10.8% | 18.1% | More affordable than most markets | |

Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Red Dashed Line)

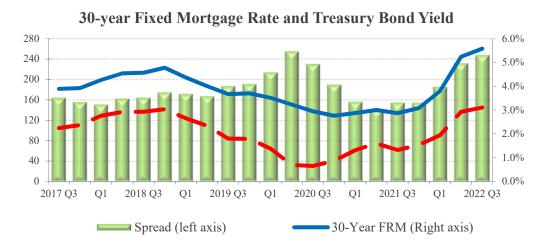


| Median Home Price to Income | Palm Bay | U.S. | |
|-----------------------------|----------|------|---|
| Ratio for 2021 | 2.1 | 3.4 | The price-to-income ratio is high by historic |
| Ratio for 2022 Q3 | 2.6 | 3.6 | standards and getting worse |
| Historical Average | 1.7 | 2.7 | Affordable compared to most markets |





The Mortgage Market



Mortgage rates continued their upward trek in the third quarter of the year. Due to elevated inflation, the Federal Reserve raised twice its short-term interest rates by 75 basis points each time. While both rising inflation and higher interest rates typically move up mortgage rates, the 30-year fixed mortgage rate surpassed the 6.5 percent threshold moving closer to 7 percent. According to the mortgage finance provider Freddie Mac, the 30-year fixed mortgage rate rose to 5.6 percent in Q3 2022 from 2.9 percent a year earlier. As long as inflation remains elevated, mortgage rates will continue to rise. NAR forecasts the 30-year fixed mortgage rate to average 6.5 percent at the end of the year.



Geographic Coverage for this Report

The Palm Bay area referred to in this report covers the geographic area of the Palm Bay-Melbourne-Titusville metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

| Brevard | County |
|---------|--------|
| | |

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/