

# NAR Commercial Real Estate Metro Market Report | 2021.Q2

## New Orleans-Metairie, LA

Core-Based Statistical Area Code: 35380

The New Orleans-Metairie, LA commercial real estate market is weaker compared to the overall U.S. market.

NAR Commercial Real Estate Market Conditions Index\* 40.5

Overall economic conditions are weaker than nationally.

The apartment property market is weaker than nationally.

The office property market is weaker than nationally.

The industrial property market is stronger than nationally.

The retail property market is weaker than nationally.

The hotel/lodging property market is stronger than nationally.

The commercial real estate market is slowly getting back on track although the rise of Delta variant cases is casting a shadow on the path of the recovery. The multifamily, industrial, and retail property markets will continue to recover more quickly than the office property market where vacancy rates will likely remain elevated in 2021-2022 compared to the pre-pandemic level.

### I. Economic and Demographic

	New Orleans-Metairie, LA			U.S.			
<i>Economic</i>	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Total non-farm employment ('000)	529	522	506	146,603	143,315	138,501	
Y/Y chg.in nonfarm payroll employment ('000)	22	(57)	(80)	8,102	(6,637)	(13,215)	Job creation is weaker than nationally
Y/Y % chg. in nonfarm payroll employment	4.4%	-9.8%	-13.6%	5.8%	-4.4%	-8.7%	Unemployment rate is higher than nationally
Unemployment rate (%)	8.6%	8.0%	11.9%	5.9%	6.0%	11.1%	
Average weekly wages	\$977	\$983	\$960	\$1,059	\$1,046	\$1,016	
Wage growth, year-over-year	1.7%	4.6%	3.0%	4.3%	6.7%	5.6%	Wages are rising at a slower pace than nationally
<i>(data are as of last month of the quarter)</i>							
	2019	2018	2017	2019	2018	2017	
GDP growth (%)	3.2%	1.3%	4.8%	2.3%	2.9%	2.3%	
Median household income	\$55,710	\$50,301	\$50,528	\$87,470	\$84,423	\$81,284	
	2020	2019	2018	2020	2019	2018	
<i>Demographic</i>							
Net domestic migration ('000)	(5.9)	(4.2)	(5.3)	0	0	0	Area is experiencing net domestic out-migration
Population ('000)	1,272	1,274	1,272	329,484	328,330	326,838	
Population growth (%)	-0.14%	0.16%	0.04%	0.35%	0.46%	0.53%	Population growth is slower than nationally

### II. Multifamily

	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
<i>Demand indicators</i>							
Vacancy rate	7.2%	8.5%	8.8%	4.2%	4.7%	5.5%	The area has a higher vacancy rate than nationally
Absorption of units over the quarter	826	220	186	226,871	169,053	78,282	The area has a faster pace of absorption than nationally
Absorption of units in past 12 months	1,514	874	641	603,925	455,336	255,168	
Market asking rent per unit	\$1,109	\$1,081	\$1,071	\$1,004	\$978	\$953	
Market asking rent per unit, y/y % chg	3.5%	0.8%	0.9%	6.1%	3.9%	1.8%	
Effective rent per unit	\$1,102	\$1,064	\$1,059	\$1,000	\$972	\$945	
Effective rent per unit, y/y % chg	4.1%	0.3%	0.9%	6.4%	3.7%	2.3%	Rents are rising more slowly than nationally
Rent as a percent of 2-person annual wage income	13.0%	12.4%	12.7%	10.9%	10.7%	10.7%	The rent to income ratio is higher than nationally
<i>Supply indicators</i>							
Inventory	67,564	67,564	67,094	17,259,876	17,168,283	16,881,961	
Net delivered units in past 12 months	470	1,083	2,085	377,954	387,779	389,240	Relatively fewer units are being delivered than nationally
Net delivered units, as % of inventory	0.7%	1.6%	3.1%	2.2%	2.3%	2.3%	
Units under construction	439	429	754	578,162	609,682	681,731	
Units under construction, as % of inventory	0.6%	0.6%	1.1%	3.3%	3.6%	4.0%	Construction activity is slower than nationally
12-month total: 5+ unit building permits	814	618	774	463,443	435,217	452,345	
12-month total: all building permits	5,329	5,286	4,236	1,642,586	1,574,266	1,361,395	Building permits are rising faster than nationally
Ratio of jobs created to permits	4.2	(10.8)	(18.8)	4.9	(4.2)	(9.7)	
<i>Sales transactions</i>							
Total investment acquisitions (in million \$)	\$98.9	\$11.4	\$17.6	\$41,291.4	\$28,735.4	\$13,346.3	Sales transactions are rising faster than nationally
Transaction sales price per unit	\$139,926	\$64,915	\$85,140	\$100,508	\$98,594	\$80,364	Prices are rising faster nationally
Cap rate	#N/A	9.0%	9.0%	6.4%	6.6%	6.6%	Cap rates are higher than nationally

### III. Office

	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
<i>Demand indicators</i>							
Vacancy rate	8.4%	7.3%	7.2%	6.1%	7.3%	7.2%	The area has a higher vacancy rate than nationally
Absorption in sq.ft. over the quarter	(573,408)	(10,270)	(47,006)	(9,309,111)	(51,131,309)	(13,966,267)	The area has a faster pace of absorption than nationally
Absorption in sq.ft. over 12 months	(803,214)	(276,812)	(97,927)	(140,700,116)	(145,357,270)	19,961,128	
Asking rent per sq.ft.	\$19.2	\$19.4	\$19.4	\$18.9	\$18.9	\$18.8	
Asking rent growth, y/y % chg.	-0.7%	0.7%	0.9%	0.3%	0.0%	1.3%	Rent growth is slower than nationally
Leasing activity in sq.ft.	299,676	160,239	159,115	100,568,800	81,175,252	81,276,145	Leasing volume is rising faster than nationally
Y/Y chg.in professional/business services jobs ('000)	5	(6)	(10)	1,260	(501)	(1,715)	The area has stronger office job creation than nationally
<i>(as of last month of the quarter)</i>							
<i>Supply indicators</i>							
Inventory in sq. ft.	52,675,066	52,663,626	52,841,109	12,454,676,333	12,428,381,226	12,364,751,288	
Net delivered over 12 months, in sq.ft.	(177,483)	(146,451)	53,240	87,967,591	76,138,970	78,991,496	Relatively fewer units are being delivered than nationally
Net delivered units, as % of inventory	-0.3%	-0.3%	0.1%	0.7%	0.6%	0.6%	
Under construction in sq.ft.	82,292	82,292	69,517	177,275,188	186,528,025	209,268,041	
Under construction, as % of inventory	0.2%	0.2%	0.1%	1.4%	1.5%	1.7%	Construction activity is slower than nationally
<i>Sales transactions</i>							
Total investment acquisitions (in million \$)	\$16.7	\$18.4	\$24.0	\$23,909.8	\$21,181.7	\$11,269.3	Sales transactions are not rising as fast than nationally
Transaction sale price per sq.ft.	\$143	\$85	\$93	\$108	\$106	\$105	Prices are rising faster nationally
Cap rate	#N/A	9.0%	9.0%	6.4%	6.6%	6.6%	Cap rates are higher than nationally

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### IV. Industrial

	New Orleans-Metairie, LA			U.S.			
	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
<b>Demand indicators</b>							
Vacancy rate	3.9%	4.1%	3.8%	4.2%	4.1%	3.8%	The area has lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	201,663	324,992	(276,843)	146,182,325	119,411,326	56,883,324	The area has lower pace of absorption than nationally
Absorption in sq.ft. over 12 months	(38,721)	(517,227)	(92,767)	437,432,148	348,133,148	231,052,238	
Asking rent per sq.ft.	\$7.7	\$7.5	\$7.3	\$6.5	\$6.4	\$6.1	
Asking rent growth, y/y % chg.	5.6%	4.5%	4.5%	5.2%	4.5%	4.5%	Rents are rising faster than nationally
Leasing activity in sq.ft.	193,564	111,653	202,513	319,474,044	296,163,970	254,024,482	Leasing volume is not rising as fast than nationally
<b>Supply indicators</b>							
Inventory in sq. ft.	81,401,137	81,401,137	81,396,137	26,553,663,022	26,461,805,496	26,166,021,757	
Net delivered over 12 months, in sq.ft.	5,000	1,600	(390,419)	385,387,457	398,260,005	382,527,483	Relatively fewer units are being delivered than nationally
Net delivered units, as % of inventory	0.0%	0.0%	-0.5%	1.5%	1.5%	1.5%	
Under construction in sq.ft.	154,200	124,200	129,200	567,307,627	521,498,024	452,528,658	
Under construction, as % of inventory	0.2%	0.2%	0.2%	2.1%	2.0%	1.7%	Construction activity is slower than nationally
<b>Sales transactions</b>							
Total investment acquisitions (in million \$)	\$16.6	\$17.4	\$4.5	\$27,261.9	\$21,600.7	\$13,713.9	Sales transactions are rising faster than nationally
Transaction sale price per sq.ft.	\$33	\$52	\$49	\$61	\$56	\$54	Prices are not rising as fast than nationally
Cap rate	0.0%	0.0%	8.2%	7.4%	0.0%	8.2%	Cap rates are lower than nationally

### V. Retail

	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
<b>Demand indicators</b>							
Vacancy rate	3.7%	4.2%	3.7%	4.3%	4.5%	4.2%	The area has a lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	505,498	(112,892)	49,227	26,554,046	6,829,628	(12,969,003)	The area has a faster pace of absorption than nationally
Absorption in sq.ft. over 12 months	44,850	(411,421)	117,649	12,853,280	(26,669,769)	5,842,298	
Asking rent per sq.ft.	\$19.3	\$19.1	\$19.1	\$14.5	\$14.5	\$14.3	
Asking rent growth, y/y % chg.	1.1%	0.2%	1.5%	1.4%	1.0%	1.5%	Rent growth is slower than nationally
Leasing activity in sq.ft.	292,102	170,980	152,074	65,144,289	60,598,011	44,924,273	Leasing volume is rising faster than nationally
Y/Y chg. in retail trade payroll employment ('000)	4.40	(6.40)	(1.30)	822.30	(1,100.50)	(245.60)	The area has weaker retail trade job creation than nationally
(as of last month of the quarter)							
<b>Supply indicators</b>							
Inventory in sq. ft.	85,530,073	85,493,342	85,483,015	15,772,300,571	15,764,713,778	15,724,204,780	
Net delivered over 12 months, in sq.ft.	47,058	(6,473)	40,990	46,178,397	47,102,191	58,535,237	Relatively more units are being delivered than nationally
Net delivered units, as % of inventory	0.1%	0.0%	0.0%	0.3%	0.3%	0.4%	
Under construction in sq.ft.	38,111	74,842	39,317	55,829,483	58,628,746	71,303,691	
Under construction, as % of inventory	0.0%	0.1%	0.0%	0.4%	0.4%	0.5%	Construction activity is slower than nationally
<b>Sales transactions</b>							
Total investment acquisitions (in million \$)	\$60.7	\$32.2	\$40.6	\$20,811.7	\$15,469.2	\$8,857.2	Sales transactions are not rising as fast than nationally
Transaction sale price per sq.ft.	\$94	\$107	\$252	\$134	\$136	\$134	Prices are not rising as fast than nationally
Cap rate	7.2%	5.8%	6.6%	6.6%	6.6%	6.7%	Cap rates are higher than nationally

### VI. Hotel/Lodging

	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Leisure and hospitality payroll workers ('000)	66.1	62.3	56.8	15,395.0	13,448.0	12,637.0	
Y/Y change ('000)	9.3	(25.7)	(36.0)	2,758.0	(2,297.0)	(4,590.0)	Job creation in the leisure industry is stronger than nationally
% share to nonfarm payroll employment	12.5%	11.9%	11.2%	10.5%	9.4%	9.1%	The area has a larger share of leisure jobs than nationally

\*An index below 50 means local market conditions are weaker than nationally, above 50 means local market conditions are stronger, and 50 means local market conditions are about the same as nationally.

NAR derived the index by assigning 1 point for each indicator where local market conditions are better than the national (US) condition.

The total points for each local market are divided by the number of variables that are available at the local area, with 46 indicators if all the data are available. The fraction is multiplied by 100 to get the index.

Economic data may not be available for all markets. In some submarkets or metropolitan divisions (e.g., Long Island) reported by CoStar®, the economic data that is reported (e.g. employment) is of the metropolitan area (New York-Newark-Jersey City). The 390 markets in this report are based on the CoStar® market areas.

NAR reserves the right to add new variables or drop variables that comprise the index based on its analysis of variables that impact market trends.

Sources of data used: National Association of Realtors®, CoStar®, US Census Bureau, US Bureau of Labor Statistics, and US Bureau of Economic Analysis.

For information about this report, email data@nar.realtor.