## NAR Commercial Real Estate Metro Market Report | 2021.Q2 Punta Gorda, FL

Core-Based Statistical Area Code: 39460

The Punta Gorda, FL commercial real estate market is stronger compared to the overall U.S. market. NAR Commercial Real Estate Market Conditions Index\* 68.3

Overall economic conditions are weaker than nationally. The apartment property market is stronger than nationally. The office property market is stronger than nationally. The industrial property market is stronger than nationally. The retail property market is stronger than nationally. The hotel/lodging property market is stronger than nationally.

The commercial real estate market is slowly getting back on track although the rise of Delta variant cases is casting a shadow on the path of the recovery. The multifamily, industrial, and retail property markets will continue to recover more quickly than the office property market where vacancy rates will likely remain elevated in 2021-2022 compared to the pre-pandemic level.

I. Economic and Demographic

	Pur	nta Gorda, FL					
Economic	2021 Q2	2021 Q1	2020 Q2	2021 Q2	U.S. 2021 Q1	2020 Q2	
Total non-farm employment ('000)	49	50	47	146,603	143,315	138,501	
Y/Y chg.in nonfarm payroll employment ('000)	2	(2)	(2)	8,102	(6,637)	(13,215)	
Y/Y % chg. in nonfarm payroll employment	4.2%	-3.1%	-4.1%	5.8%	-4.4%	-8.7%	Job creation is weaker than nationally
Unemployment rate (%)	5.8%	5.6%	10.4%	5.9%	6.0%	11.1%	Unemployment rate is lower than nationally
Average weekly wages	\$754	\$813	\$848	\$1,059	\$1,046	\$1,016	
Wage growth, year-over-year	-11.1%	18.6%	25.9%	4.3%	6.7%	5.6%	Wages are rising at a slower pace than nationally
(data are as of last month of the quarter)	2010	2018	2017	2010	2018	2017	
GDP growth (%)	2019 7.0%	3.7%	2017	2019 2.3%	2018	2.3%	
Median household income	\$54,652	\$52,927	\$52,070	\$87,470	\$84,423	\$81,284	
	\$J4,0J2	\$52,527	\$52,070	387,470	<del>304,42</del> 5	Ş61,284	
Demographic	2020	2019	2018	2020	2019	2018	
Net domestic migration ('000)	7.0	6.0	4.6	0	0	0	Area is experiencing net domestic in-migration
Population ('000)	195	190	185	329,484	328,330	326,838	
Population growth (%)	2.66%	2.41%	1.76%	0.35%	0.46%	0.53%	Population is growing faster than nationally
II. Multifamily							
Demand indicators	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Vacancy rate	2.6%	3.2%	4.5%	4.2%	4.7%	5.5%	The area has a lower vacancy rate than nationally
Absorption of units over the quarter	6	1	18	226,871	169,053	78,282	The area has a lower pace of absorption than nationally
Absorption of units in past 12 months	22	34	97	603,925	455,336	255,168	
Market asking rent per unit	\$1,623	\$1,410	\$1,242	\$1,004	\$978	\$953	
Market asking rent per unit, y/y % chg	30.6%	8.4%	-0.7%	6.1%	3.9% \$972	1.8% \$945	
Effective rent per unit	\$1,616 32,2%	\$1,409	\$1,222	\$1,000			Ponte are vising factor than nationally
Effective rent per unit, y/y % chg Rent as a percent of 2-person annual wage income	24.7%	8.5% 20.0%	4.0% 16.6%	6.4% 10.9%	3.7% 10.7%	2.3% 10.7%	Rents are rising faster than nationally The rent to income ratio is higher than nationally
Rent as a percent of 2-person annual wage income	24.7%	20.0%	10.0%	10.9%	10.7%	10.7%	The tent to income ratio is higher than hationally
Supply indicators							
Inventory	1,197	1,197	1,197	17,259,876	17,168,283	16,881,961	
Net delivered units in past 12 months	0	0	0	377,954	387,779	389,240	
Net delivered units, as % of inventory	0.0%	0.0%	0.0%	2.2%	2.3%	2.3%	
Units under construction	264	264	0	578,162	609,682	681,731	
Units under construction, as % of inventory	22.1%	22.1%	0.0%	3.3%	3.6%	4.0%	Construction activity is more robust than nationally
12-month total: 5+ unit building permits	467	383	130	463,443	435,217	452,345	
12-month total: all building permits	3,479	2,987	2,369	1,642,586	1,574,266	1,361,395	Building permits are rising faster than nationally
Ratio of jobs created to permits	0.6	(0.5)	(0.8)	4.9	(4.2)	(9.7)	
Sales transactions	\$3.8	\$0.9	\$0.0	\$41,291.4	\$28,735.4	\$13,346.3	
Total investment acquisitions (in million \$) Transaction sales price per unit	\$117,969	\$150,833	\$0.0 \$0	\$100,508	\$28,733.4 \$98,594	\$13,346.3	
Cap rate	4.6%	6.6%	6.6%	6.4%	6.6%	580,504 6.6%	Cap rates are lower than nationally
capitate	4.070	0.070	0.076	0.470	0.076	0.076	cup rates are lower than nationally
III. Office							
Demand indicators	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Vacancy rate	4.9%	5.1%	5.3%	6.1%	5.1%	5.3%	The area has a lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	8,592	7,074	781	(9,309,111)	(51,131,309)	(13,966,267)	The area has a faster pace of absorption than nationally
Absorption in sq.ft. over 12 months	16,306	8,495	56,365	(140,700,116)	(145,357,270)	19,961,128	
Asking rent per sq.ft.	\$18.8	\$18.6	\$18.4	\$18.9	\$18.9	\$18.8	
Asking rent growth, y/y % chg.	2.2%	1.8%	1.7%	0.3%	0.0%	1.3%	Rents are rising faster than nationally
Leasing activity in sq.ft.	17,928	20,605	14,846	100,568,800	81,175,252	81,276,145	Leasing volume is not rising as fast than nationally
Y/Y chg.in professional/business services jobs ('000)	0	(0)	0	1,260	(501)	(1,715)	The area has stronger office job creation than nationally
(as of last month of the quarter)							
Supply indicators							
Inventory in sq. ft.	4,133,121	4,133,121	4,133,121	12,454,676,333	12,428,381,226	12,364,751,288	
Net delivered over 12 months, in sq.ft.	-,155,121	-,133,121	50,900	87,967,591	76,138,970	78,991,496	Relatively fewer units are being delivered than nationally
Net delivered units, as % of inventory	0.0%	0.0%	1.2%	0.7%	0.6%	0.6%	
Under construction in sq.ft.	28,000	28,000	-	177,275,188	186,528,025	209,268,041	
Under construction, as % of inventory	0.7%	0.7%	0.0%	1.4%	1.5%	1.7%	Construction activity is slower than nationally
· ·							
Sales transactions							
Total investment acquisitions (in million \$)	\$3.9	\$2.3	\$1.7	\$23,909.8	\$21,181.7	\$11,269.3	Sales transactions are rising faster than nationally
Transaction sale price per sq.ft.	\$110	\$98	\$101	\$108	\$106	\$105	Prices are rising faster nationally
Cap rate	4.6%	6.6%	6.6%	6.4%	6.6%	6.6%	Cap rates are lower than nationally



IV. Industrial							
	Р	unta Gorda, FL			U.S.		
Demand indicators	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Vacancy rate	1.3%	1.9%	1.1%	4.2%	1.9%	1.1%	The area has lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	30,435	28,266	26,836	146,182,325	119,411,326	56,883,324	The area has lower pace of absorption than nationally
Absorption in sq.ft. over 12 months	(7,672)	(11,271)	54,371	437,432,148	348,133,148	231,052,238	
Asking rent per sq.ft.	\$9.2	\$9.0	\$8.7	\$6.5	\$6.4	\$6.1	
Asking rent growth, y/y % chg.	5.5%	4.6%	4.4%	5.2%	4.6%	4.4%	Rents are rising faster than nationally
Leasing activity in sq.ft.	19,228	18,840	2,875	319,474,044	296,163,970	254,024,482	Leasing volume is rising faster than nationally
Supply indicators							
Inventory in sq. ft.	4,753,489	4,753,489	4,753,489	26,553,663,022	26,461,805,496	26,166,021,757	
Net delivered over 12 months, in sq.ft.	0	0	55,050	385,387,457	398,260,005	382,527,483	Relatively fewer units are being delivered than nationally
Net delivered units, as % of inventory	0.0%	0.0%	1.2%	1.5%	1.5%	1.5%	netatively jewer units are being denvered than nationally
Under construction in sq.ft.	0.0%	0.0%	1.2%	567,307,627	521,498,024	452,528,658	
Under construction, as % of inventory	0.0%	0.0%	0.0%	2.1%	2.0%	432,328,038	Construction activity is slower than nationally
onder construction, as % or inventory	0.0%	0.0%	0.0%	2.176	2.0%	1.776	construction activity is slower than nationally
Sales transactions							
Total investment acquisitions (in million \$)	\$9.4	\$3.9	\$3.8	\$27,261.9	\$21,600.7	\$13,713.9	Sales transactions are rising faster than nationally
Transaction sale price per sq.ft.	\$84	\$70	\$79	\$61	\$56	\$54	Prices are not rising as fast than nationally
Cap rate	0.0%	0.0%	0.0%	7.4%	0.0%	0.0%	Cap rates are lower than nationally
V. Retail							
v. Ketun							
Demand indicators	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Vacancy rate	2.9%	3.1%	3.4%	4.3%	4.5%	4.2%	The area has a lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	24,582	51,599	(17,378)	26,554,046	6,829,628	(12,969,003)	The area has a faster pace of absorption than nationally
Absorption in sq.ft. over 12 months	102,988	61,028	149,973	12,853,280	(26,669,769)	5,842,298	
Asking rent per sq.ft.	\$15.5	\$15.3	\$15.1	\$14.5	\$14.5	\$14.3	
Asking rent growth, y/y % chg.	2.3%	1.7%	1.5%	1.4%	1.0%	1.5%	Rents are rising faster than nationally
Leasing activity in sq.ft.	32,041	44,981	82,980	65,144,289	60,598,011	44,924,273	Leasing volume is not rising as fast than nationally
Y/Y chg.in retail trade payroll employment ('000)	(0.10)	(0.20)	(0.50)	822.30	(1,100.50)	(245.60)	The area has stronger retail trade job creation than nationally
(as of last month of the quarter)							
Counch in directory							
Supply indicators	10 705 700	10 776 762	10 725 275	15 772 200 574	15 764 742 770	45 734 304 700	
Inventory in sq. ft.	10,785,763	10,776,763	10,735,275	15,772,300,571	15,764,713,778	15,724,204,780	Deletisch, feure wite eine beine delivered them entire elle
Net delivered over 12 months, in sq.ft.	50,488	44,942	106,323	46,178,397	47,102,191	58,535,237	Relatively fewer units are being delivered than nationally
Net delivered units, as % of inventory	0.5%	0.4%	1.0%	0.3%	0.3%	0.4%	
Under construction in sq.ft.	189,773	93,769	43,213	55,829,483	58,628,746	71,303,691	
Under construction, as % of inventory	1.8%	0.9%	0.4%	0.4%	0.4%	0.5%	Construction activity is more robust than nationally
Sales transactions							
Total investment acquisitions (in million \$)	\$19.1	\$40.5	\$5.2	\$20,811.7	\$15,469.2	\$8,857.2	Sales transactions are rising faster than nationally
Transaction sale price per sq.ft.	\$179	\$220	\$149	\$134	\$136	\$134	Prices are rising faster nationally
Cap rate	6.1%	4.7%	9.0%	6.6%	6.6%	6.7%	Cap rates are lower than nationally
VI. Hotel/Lodging							
VI. Hotely Lodging	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Leisure and hospitality payroll workers ('000)	7.1	7.1	6.5	15.395.0	13.448.0	12.637.0	
Y/Y change ('000)	0.6	(1.0)	(1.1)	2,758.0	(2,297.0)	(4,590.0)	Job creation in the leisure industry is stronger than nationally
% share to nonfarm payroll employment	14.5%	14.3%	13.8%	10.5%	9.4%	9.1%	The area has a larger share of leisure jobs than nationally
so share to normann payron employment	17.376	17.570	13.876	10.376	5.478	5.176	the area has a larger share of lessire jobs than hattonany

\*An index below 50 means local market conditions are weaker than nationally, above 50 means local market conditions are stronger, and 50 means local market conditions are about the same as nationally.

NAR derived the index by assigning 1 point for each indicator where local market conditions are better than the national (US) condition.

The total points for each local market are divided by the number of variables that are available at the local area, with 46 indicators if all the data are available. The fraction is multiplied by 100 to get the index. Economic data may not be available for all markets. In some submarkets or metropolitan divisions (e.g., Long Island) reported by CoStar®, the economic data that is reported (e.g. employment) is of the metropolitan area (New York-Newark-Jersey City). The 390 markets in this report are based on the CoStar® market areas.

NAR reserves the right to add new variables or drop variables that comprise the index based on its analysis of variables that impact market trends.

Sources of data used: National Association of Realtors®, CoStar®, US Census Bureau, US Bureau of Labor Statistics, and US Bureau of Economic Analysis.

For information about this report, email data@nar.realtor.

