

State Economic Data for Engaging in International Real Estate

2019

National Association of REALTORS® Research Group

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North Dakota



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May 2019

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Foreign residential and commercial buyers are an important niche market for REALTORS®.

According to the *2018 National Association of REALTORS® Profile of International Activity in U.S. Residential Real Estate*, **foreign buyers purchased \$121 billion of residential property during April 2017—March 2018**, or eight percent of the \$1.6 trillion of total existing home sales during the same period.

The *2019 Commercial Real Estate International Business Trends* reported **\$4.8 billion in commercial transactions with foreign clients in 2018** among REALTORS® typically engaged in commercial transactions of less than \$1 million per transaction.

The continued expansion of trade and investment among countries and the accompanying mobility and migration of people opens greater opportunities for transacting with international clients. This Report provides state-level economic data that can be used to enhance the knowledge and expertise of those seeking to conduct and assist international real estate transactions with non-U.S. residents and recent immigrants to the United States.

More data and information on residential, commercial, and global resources can be found at:

<https://www.nar.realtor/research-and-statistics>

<https://www.nar.realtor/commercial-investment-real-estate>

<https://www.nar.realtor/international-real-estate>

For inquiries, email us at Data@realtors.org.

Global Integration Indicators

North Dakota

31,062 Foreign Born Population in 2017

4% *Percent of Population*

14% *vs. Percent of Population, U.S.*

36,683 Non-immigrant Admissions in 2017

5% *Percent of Population*

24% *vs. Percent of Population, U.S.*

\$8,095 Total Exports and Imports in 2017 (million U.S. dollars)

15% *Percent of State Gross Domestic Product*

20% *vs. Percent of Gross Domestic Product, U.S.*

13 Employment of Majority-Owned U.S. Affiliates in 2016 (thousands)

3% *Percent of Nonfarm Employment*

5% *vs. Percent of Nonfarm Employment, U.S.*

Table 1. Population By Place of Birth in 2017

	North Dakota	U.S.
Total Population, by Place of Birth	755,393	325,719,178
Native /1	724,331	281,193,323
Foreign-Born /2	31,062	44,525,855
Naturalized	11,988	21,948,732
Not a U.S. Citizen	19,074	22,577,123
Percent, Foreign-Born	4%	14%

/1 The U.S. Census Bureau uses the terms native and native born to refer to anyone born in the U.S., Puerto Rico, a U.S. Island Area, or abroad of a U.S. citizen parent or parents.

/2 The U.S. Census Bureau uses the term foreign born to refer to anyone who is not a U.S. citizen at birth, naturalized U.S. citizens, lawful permanent residents (immigrants) present in the U.S., temporary migrants such as foreign students), humanitarian migrants (such as refugees and asylees), and persons illegally present in the United States.

Source: U.S. Census Bureau, ACS 2017, 1-year estimates, Table DP02

Table 2. Foreign-Born Population in 2017

	North Dakota	U.S.
Total Foreign-born Population, Excl. Born at Sea	31,062	44,525,458
Born in Europe	2,976	4,818,662
Born in Asia	9,969	13,907,844
Born in Africa	8,307	2,293,028
Born in Oceania	127	263,965
Born in Latin America	6,579	22,425,056
Born in Northern America	3,104	816,903

Source: U.S. Census Bureau, ACS 2017, 1-year estimates, Table DP02

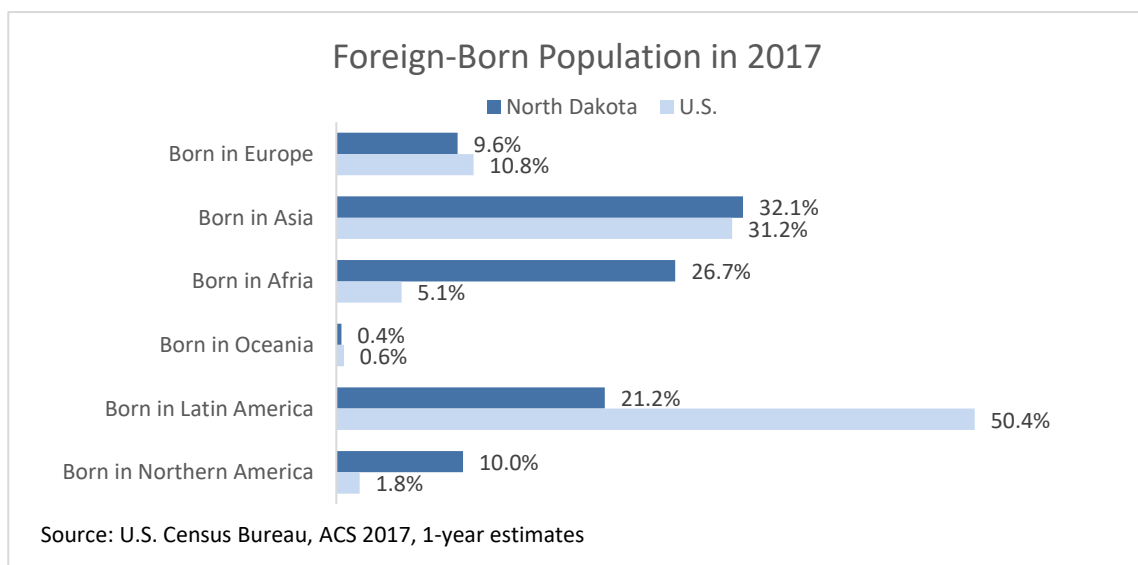


Table 3. Unemployment Rate in 2012-2017

	North Dakota	U.S.
Total Population	2.7	6.6
Native	2.7	6.7
Foreign-Born	3.4	5.8
Naturalized	1.4	4.8
Not a U.S. Citizen	4.8	6.6

Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

Table 4. Educational Attainment in 2012-2017

	North Dakota	U.S.
Percent With Bachelor's Degree		
Total Population, 25 years and over	21.1	19.1
Native	21.2	19.6
Foreign-Born	19.9	17.0
Naturalized	15.7	20.6
Not a U.S. Citizen	23.1	13.3
Percent With Graduate or Professional Degree		
Total Population, 25 years and over	7.8	11.8
Native	7.4	11.6
Foreign-Born	15.9	12.7
Naturalized	16.0	14.5
Not a U.S. Citizen	15.7	10.7

#N/A - Data not available

Source: U.S. Census Bureau, ACS 2012-2017, 5-year estimates, Table S0501

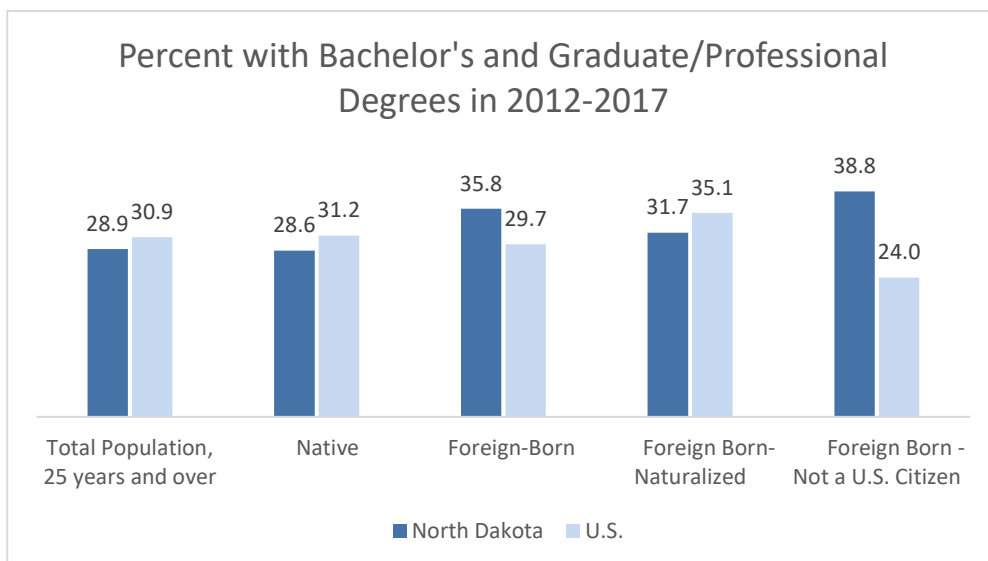


Table 5. Home Ownership and Median Household Income in 2012-2017

	Home Ownership Rate (in %)	Median HH Income (in \$)
North Dakota		
Total	63.3	61,285
Native	64.6	61,968
Foreign Born	30.3	44,715
Naturalized	40.3	48,266
Not a U.S. Citizen	22.0	41,086
U.S.		
Total	63.8	57,652
Native	65.9	58,432
Foreign Born	51.7	53,420
Naturalized	65.5	63,346
Not a U.S. Citizen	33.9	43,612

#N/A - Data not available

Source: U.S. Census Bureau, ACS 2012-2017, 5-year estimates, Table S0501

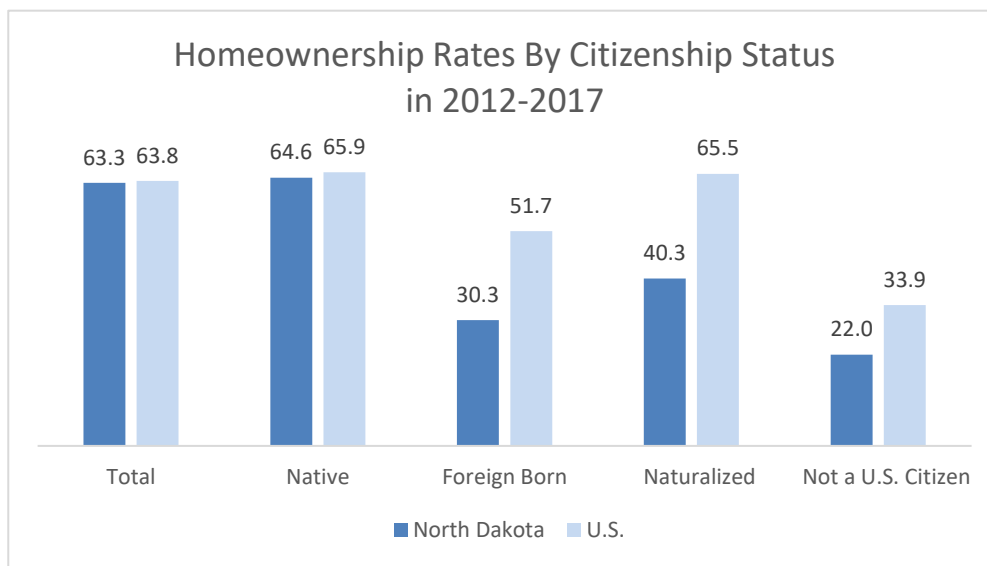
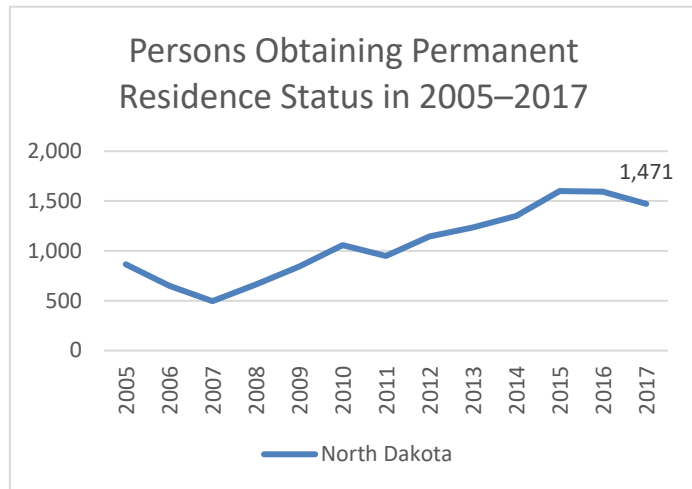


Table 6. Persons Obtaining Permanent Residence Status

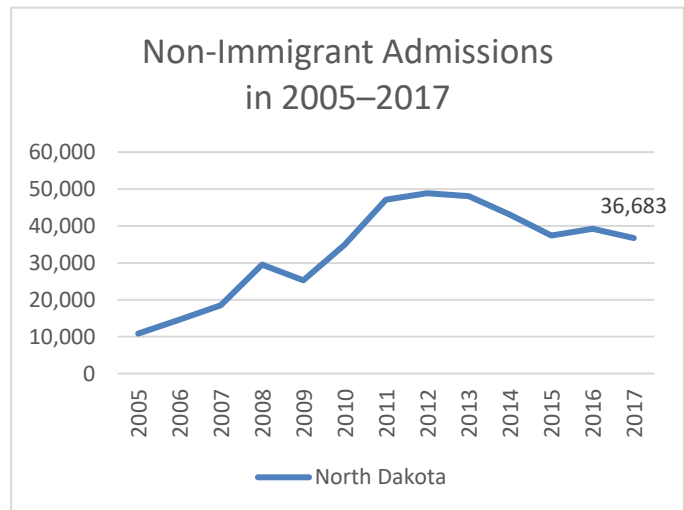
	North Dakota	U.S.
2005	864	1,122,257
2006	649	1,266,129
2007	496	1,052,415
2008	662	1,107,126
2009	843	1,130,818
2010	1,058	1,042,625
2011	948	1,062,040
2012	1,144	1,031,631
2013	1,234	990,553
2014	1,351	1,016,518
2015	1,600	1,051,031
2016	1,595	1,183,505
2017	1,471	1,127,167



Source of data: Department of Homeland Security Yearbook of Immigration Statistics, Table 4.

Table 7. Non-immigrant Admissions

	North Dakota	U.S.
2005	10,841	32,003,435
2006	14,643	33,667,328
2007	18,471	37,149,651
2008	29,567	39,381,928
2009	25,233	36,231,554
2010	34,888	46,471,516
2011	47,130	46,471,516
2012	48,870	53,887,286
2013	48,037	61,052,260
2014	43,010	74,930,606
2015	37,405	76,638,236
2016	39,228	76,786,751
2017	36,683	77,643,267



Source of data: Department of Homeland Security Yearbook of Immigration Statistics, Table 30.

Table 8. Non-immigrant admissions (I-94 only)

	2013	2014	2015	2016	2017
Business Traveler, Visa waiver /1	19,325	15,313	11,191	9,092	8,439
Business Traveler, Other /2	13,954	15,237	15,942	20,599	17,219
Students and exchange visitors/3	7,626	5,939	4,792	4,344	4,880
Temporary workers and families/4	6,567	6,078	5,201	4,896	5,906
Diplomats/other representatives/5	316	132	101	102	56
All other classes	149	271	147	142	120
Unknown	100	40	271	53	63
North Dakota	48,037	43,010	37,645	39,228	36,683
U.S.	61,052,260	74,930,606	76,638,236	76,786,751	77,643,267

¹ Includes GB, GMB, GT, GMT, WB, and WT admissions.

² Includes B1, B2 and a limited number of Border Crossing Card (BCC) admissions.

³ Includes principals, spouses, and children (F, J, M admissions).

⁴ Includes principals, spouses, and children (CW1, E, H, I, L, O, P, Q, R, TD and TN admissions).

⁵ Includes principals, spouses, and children (A, G, N admissions).

Notes:

Admissions represent counts of events, i.e., arrivals, not unique individuals.

The majority of short-term admissions from Canada and Mexico are excluded.

Source: U.S. Department of Homeland Security, Yearbook of Immigration Statistics, Table 30.

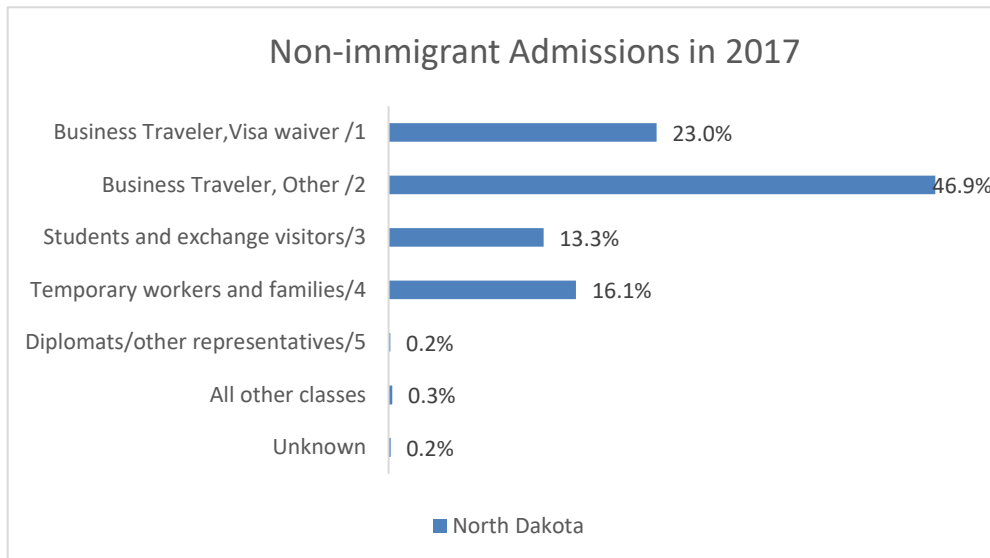


Table 9. Immigration by Origination Region and Country in 2017

REGION	
Total	1,471
Africa	655
Asia	593
Europe	74
North America	127
Oceania	D
South America	D
Unknown	1
COUNTRY	
Total	1,471
Somalia	172
Philippines	133
Nepal	114
Bhutan	97
Liberia	85
Iraq	77
Kenya	72
Congo, Democratic Republic	60
Mexico	47
Ghana	46
Canada	37
Vietnam	37
Cameroon	34
China, People's Republic	30
Ethiopia	28
South Africa	24
Nigeria	22
Uganda	16
Ukraine	16
Burundi	15
Jamaica	15
India	13
Rwanda	13
Afghanistan	11
Indonesia	10
Thailand	10

D-Data withheld to limit disclosure

Source: U.S. Department of Homeland Security

Yearbook of Immigration Statistics, 2017, Supplemental Table 1.

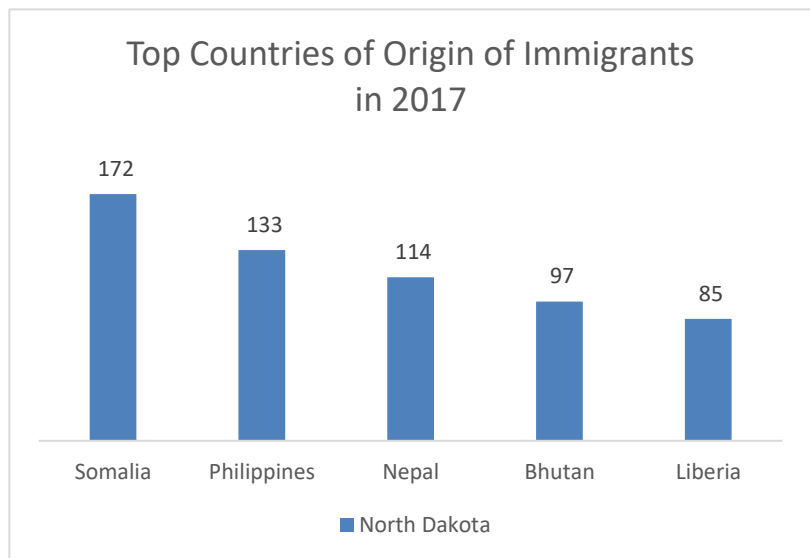
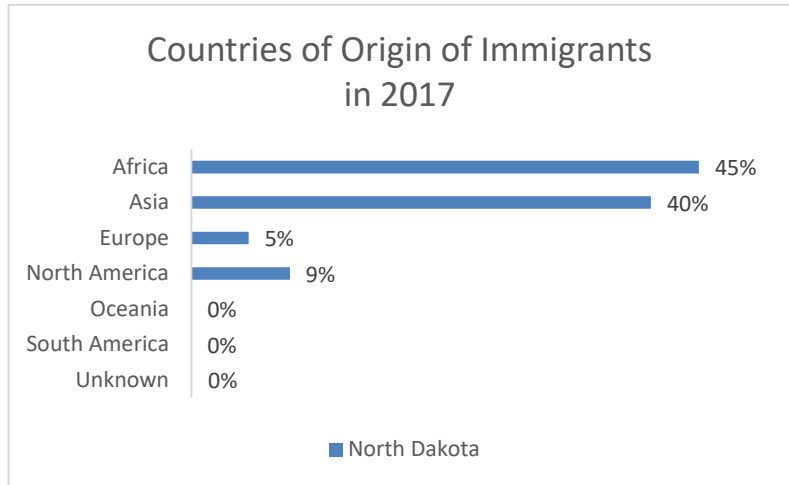
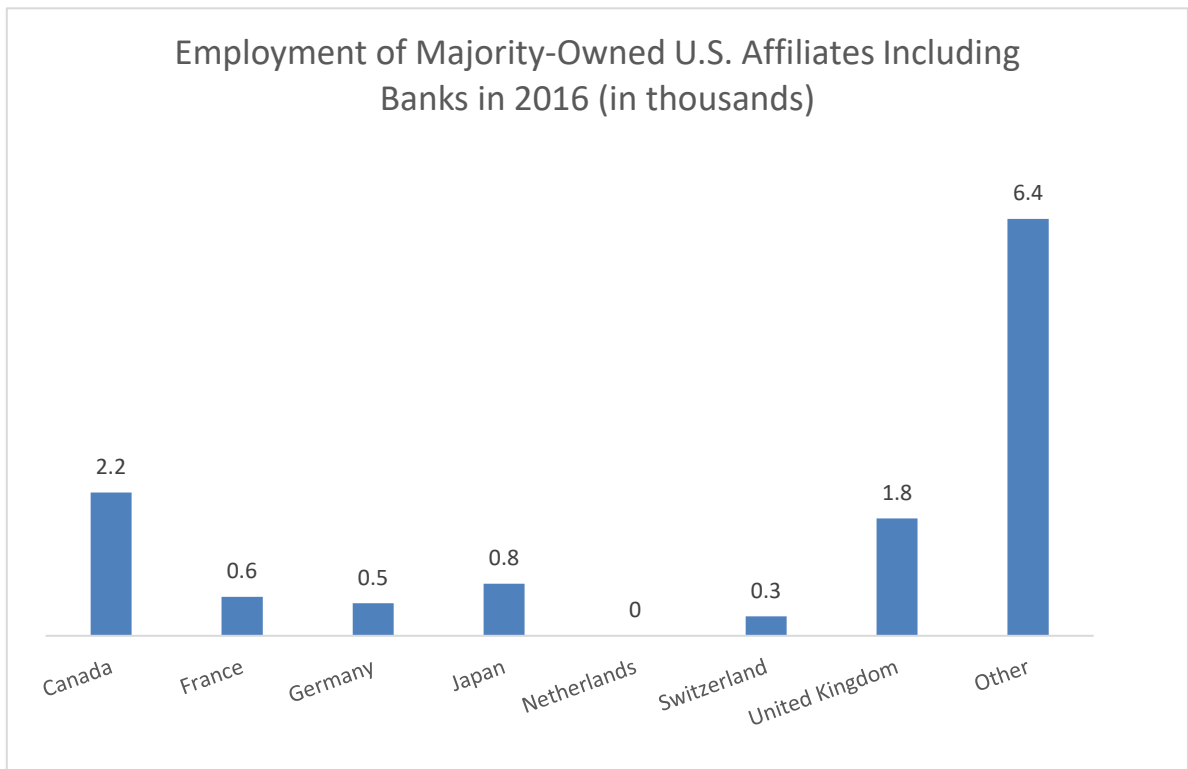


Table 10. Employment of Majority-Owned U.S. Affiliates of Foreign Multinational Companies



Source: US Bureau of Economic Analysis

Table 11. Top 25 Export Destinations of the State Based on 2015 Dollar Value (in Millions)

Country	2018 Dollar Volume	Percent Share
World	6,778	0.4
Top 25	6,662	98.3
Canada	5,822	85.9
Mexico	231	3.4
Australia	147	2.2
Germany	60	0.9
United Kingdom	36	0.5
Japan	36	0.5
Dominican Republic	35	0.5
Czech Republic	34	0.5
Russia	34	0.5
Brazil	32	0.5
China	22	0.3
Panama	21	0.3
France	18	0.3
Italy	14	0.2
Hong Kong	14	0.2
Korea, South	14	0.2
Spain	13	0.2
South Africa	12	0.2
Singapore	12	0.2
India	11	0.2
Argentina	11	0.2
Poland	10	0.2
Netherlands	8	0.1
Peru	8	0.1
Ukraine	7	0.1

Source: U.S. Census Bureau, State Trade Data by Country

The world export share is the state's share to total US exports to the world.

The top 25 share is the fraction of the state's exports that go to the top 25 countries.

Each country's share is the fraction of the state's exports that go to that country.

Table 12. Top 25 Import Origins of the State Based on 2018 Dollar Value (in Millions)

Country	2018 Dollar Volume	Percent Share
World	3,387	0.1
Top 25	3,299	97.4
Canada	2,150	63.5
China	172	5.1
Mexico	164	4.8
Germany	143	4.2
Korea, South	100	3.0
India	84	2.5
France	82	2.4
Malaysia	66	1.9
Italy	41	1.2
Japan	36	1.1
Taiwan	34	1.0
Saudi Arabia	32	0.9
United Kingdom	31	0.9
Australia	22	0.7
Singapore	20	0.6
Qatar	19	0.5
Bolivia	16	0.5
Switzerland	14	0.4
Thailand	14	0.4
Netherlands	14	0.4
Denmark	13	0.4
Philippines	10	0.3
New Zealand	9	0.3
Vietnam	8	0.2
Poland	8	0.2

Source: U.S. Census Bureau, State Trade Data by Country

The world import share is the state's share to total US imports from the world.

The top 25 share is the fraction of the state's imports from the top 25 countries.

Each country's share is the fraction of the state's imports from that country.