



CIPS

Certified International Property Specialist

# DESIGNATION APPLICATION - CANADIAN REALTORS® ONLY

**PLEASE SAVE THIS FORM TO YOUR COMPUTER BEFORE COMPLETING IT.**

\_\_\_\_\_  
Name Middle Name Last Name (Surname)

NRDS ID *(International REALTOR® Members please provide NRDS#. If you do not have a NRDS# we will assign you one.)*

\_\_\_\_\_  
COMPANY NAME

\_\_\_\_\_  
COMPANY ADDRESS

\_\_\_\_\_  
COMPANY CITY PROVINCE POSTAL CODE

\_\_\_\_\_  
COMPANY COUNTRY

\_\_\_\_\_  
COMPANY TELEPHONE COMPANY FAX

\_\_\_\_\_  
CELL/MOBILE PREFERRED PHONE

\_\_\_\_\_  
E-MAIL ADDRESS WEB SITE:

\_\_\_\_\_  
PREFERRED MAILING ADDRESS

\_\_\_\_\_  
PREFERRED CITY PROVINCE POSTAL CODE

\_\_\_\_\_  
PREFERRED COUNTRY

\_\_\_\_\_  
Real Estate Association you belong to

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Name \_\_\_\_\_

## List of CIPS Requirements

### REQUIREMENT #1 - Completion of 5 CIPS Courses (courses are valid for 3 years)

#### Education - Two required core courses

- Global Real Estate: Local Markets     The Business of U.S. Real Estate OR Global Real Estate: Transaction Tools

#### Three required regional courses:

- Asia/Pacific and International Real Estate  
 The Americas and International Real Estate  
 Europe and International Real Estate

#### You can substitute one of the required regional courses with one from below:

- CCIM - Residential Real Estate Financial Analysis

NAR staff will verify course completion and notify applicants of any discrepancies or questions.

### REQUIREMENT #2 - Assemble at least 100 points from *any* of these 10 categories (A-J)

- A** Global Real Estate Transaction - includes any transaction (sale, purchase, lease, consulting, etc.) with an immigrant, global buyer or seller. **(25 each/max 75)**

**TRANSACTION #1** - Approximate Transaction Date: \_\_\_\_\_

Type of Transaction:  Sale  Lease  Consulting  Other \_\_\_\_\_

Global aspect of this transaction was:

\_\_\_\_\_  
 \_\_\_\_\_

**TRANSACTION #2** - Approximate Transaction Date: \_\_\_\_\_

Type of Transaction:  Sale  Lease  Consulting  Other \_\_\_\_\_

Global aspect of this transaction was:

\_\_\_\_\_  
 \_\_\_\_\_

**TRANSACTION #3** - Approximate Transaction Date: \_\_\_\_\_

Type of Transaction:  Sale  Lease  Consulting  Other \_\_\_\_\_

Global aspect of this transaction was:

\_\_\_\_\_  
 \_\_\_\_\_

**TOTAL GLOBAL TRANSACTION POINTS** \_\_\_\_ / a possible 75

- B** Each professional certification and designation offered by an NAR Affiliate, Institute, Society or Council (ABR, AHWD, ALC, BPOR, CCIM, CPM, CRE, CRETS, CRS, CRB, e-PRO, GAA, GREEN, GRI, MRP, PMN, PSA, RAA, RCE, RSPS, SFR, SIOR, SRES, SRS). **(15 each/max 45)**

List: \_\_\_\_\_

**TOTAL CERTIFICATION/DESIGNATION POINTS:** \_\_\_\_ / a possible 45

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Name \_\_\_\_\_

- C** Foreign language fluency other than your native language - meaning you are prepared to communicate with the client in their native language **(20 each /max 40)**

Native Language: \_\_\_\_\_

Foreign Language #1: \_\_\_\_\_

Foreign Language #2: \_\_\_\_\_

**TOTAL FOREIGN LANGUAGE POINTS: \_\_\_\_ / a possible 40**

- D** Worked or studied abroad for more than one year **(25 each/max 50)**

Destination: \_\_\_\_\_

Year: \_\_\_\_\_

Travelled to 3 countries or more

Destinations: \_\_\_\_\_

Year: \_\_\_\_\_

**TOTAL ABROAD POINTS: \_\_\_\_ / a possible 50**

- E** Attendance at global education sessions and events at NAR meeting or your real estate association or franchise meeting. **(10 each year/max 30)**

Year: \_\_\_\_\_ City: \_\_\_\_\_

Year: \_\_\_\_\_ City: \_\_\_\_\_

Year: \_\_\_\_\_ City: \_\_\_\_\_

**TOTAL NAR CONVENTION & EXPO POINTS: \_\_\_\_ / a possible 30**

- F** Current membership in a cultural/global organization. Examples include Rotary, Lions Club, Kiwanis International, etc. **(10 each/max 20)**

Organization #1 Name: \_\_\_\_\_

City/State/Country: \_\_\_\_\_

Organization #2 Name: \_\_\_\_\_

City/State/Country: \_\_\_\_\_

**TOTAL MEMBERSHIP POINTS: \_\_\_\_ / a possible 20**

- G** Attendance at a real estate, professional or economic development convention in any country OTHER than your own including FIABCI, MIPIM, SIMA, etc. **(1 max at 25 points)**

Meeting: \_\_\_\_\_

Destination: \_\_\_\_\_

Year: \_\_\_\_\_

**TOTAL CONVENTION POINTS: \_\_\_\_ / a possible 25**



Name \_\_\_\_\_

**H** Participation in a Real Estate Trade Mission. **(1 max at 25 points)**

Purpose: \_\_\_\_\_

Organizer: \_\_\_\_\_

Dates of Trip: \_\_\_\_\_

**TOTAL TRADE MISSION POINTS: \_\_\_\_ / a possible 25**

**I** University Degree (bachelor's degree, master's degree or doctorate). **(1 max at 25 points)**

Degree: \_\_\_\_\_

Year Attained: \_\_\_\_\_

Name of University: \_\_\_\_\_

**TOTAL DEGREE POINTS: \_\_\_\_ / a possible 25**

**J** Author of articles, blogs or books on global business or cultural topics. **(20 each/max 40)**

Article 1: \_\_\_\_\_

Publication Name: \_\_\_\_\_

Article 2: \_\_\_\_\_

Publication Name: \_\_\_\_\_

**TOTAL PUBLISHED ARTICLE POINTS: \_\_\_\_ / a possible 40**

Add lines **A** through **J** to get total points. Points must be at least 100 points

**TOTAL: \_\_\_\_ / a required 100 points**

**If you need assistance accumulating the 100 points, please give us a call at +1.312.329.8369.**

Name

## Fees

**1. APPLICATION FEE:**  US\$ 75.00 - a one-time only application fee

## 2. DUES PAYMENT

In order to maintain the CIPS designation, annual dues must be paid to the National Association of REALTORS®. The first year's dues will be prorated on a quarterly scale (as outlined below). Subsequent years' dues will be billed annually in Quarter 4. Please select the quarter of the month you are in (select only one quarter). For payments made in Quarter 1-3, your CIPS membership will be valid through the end of the same year, and you will be billed again for the following year in Quarter 4.

### CIPS Dues - (Select 1 only)

- |   |                                   |
|---|-----------------------------------|
| Quarter 1 - January, February, March    | <input type="checkbox"/> US\$ 220 |
| Quarter 2 - April, May, June            | <input type="checkbox"/> US\$ 165 |
| Quarter 3 - July, August, September     | <input type="checkbox"/> US\$ 110 |
| Quarter 4 - October, November, December | <input type="checkbox"/> US\$ 220 |
| PLUS following year                     |                                   |

**Full payment must be submitted at the time of application.**

Application fee:	US\$ <b>75.00</b>
Dues:	US\$ _____
Total Amount Due:	US\$ _____

## Payment Method

Please save your completed application before clicking on the payment link.

- CREDIT CARD - Credit card payments must be made online, only, through the NAR Ecommerce System:  
[www.nar.realtor/canadacipsapp](http://www.nar.realtor/canadacipsapp)

### Deadline to receive application to be recognized:

At the CIPS Networking Reception at the NAR's Legislative Meetings: **March 31**

At the CIPS Pinning Ceremony at NAR's Annual Conference : **September 30**

Name \_\_\_\_\_

## Affidavit

### I declare under penalty of perjury that the following statements are true and correct:

- All information provided by me herein is accurate as of the date indicated below.
- I will supply the National Association of REALTORS® (“NAR”) with any changes to the information provided by me herein as such changes occur or as reasonably soon thereafter as possible.
- I expressly consent to the use by NAR of any information, which is provided by me on page 1, on or in relation to any products, programs or services prepared or sponsored by NAR, including but not limited to print or electronic directories, and I agree that such use by NAR shall not constitute a violation of any privacy right established by local, state, federal or international law.
- I understand that I cannot use the CIPS Designation, initials or logo until I have completed the Designation requirements and have been notified in writing that it has been officially awarded to me. Such misuse will cause the summary termination of membership.
- I shall pay all annual International REALTOR® Membership dues and fees required to remain a CIPS designee in good standing. I understand that I may not use the CIPS designation if I do not pay the required annual dues.
- If my principal place of real estate business is not located in the United States or its territories, I am and shall remain as a CIPS designee, a member of an association outside of the U.S. which is a party to a Bilateral Cooperation Agreement with NAR (“Cooperating Association”).
- I will abide by the Code of Ethics of NAR, or of the Cooperating Association of which I am a member.
- I understand that the misuse of the CIPS designation, violation of the Bylaws or Code of Ethics referenced above, or the commission of criminal or other unlawful activity, may result in the termination of my status as a CIPS designee.

NAME: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

PHONE: \_\_\_\_\_

STREET ADDRESS: \_\_\_\_\_

CITY, PROVINCE, POSTAL CODE: \_\_\_\_\_

COUNTRY: \_\_\_\_\_

▶ SAVE      ▶ PRINT

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### HOW TO SUBMIT APPLICATION:

Save this document as a PDF and select one of the following options:

1. Email to [CIPS@realtors.org](mailto:CIPS@realtors.org)
2. Fax to +1.312.329.8358
3. Mail to CIPS at 430 North Michigan, Chicago, Illinois 60611, USA

[www.nar.realtor/cips](http://www.nar.realtor/cips)

For more information e-mail us at:

[CIPS@realtors.org](mailto:CIPS@realtors.org)