

COMMERCIAL CIPS COURSES & EDUCATIONAL TOUR

GLOBALIZE YOUR BUSINESS

Attend the CIPS Courses
Berlin, Germany
September 30 - October 2, 2019

Oktoberfest/EXPO REAL
Munich, Germany
October 5 - October 9, 2019

Unlock the power of continuing education, while working toward CIPS designation, the shared professional expertise and the creation of new relationships across the world through this wonderful opportunity to globalize your business. **Click here**, or visit <https://www.nar.realtor/education>, to see all qualifications and requirements for the CIPS designation.

During three days of CIPS (Certified International Property Specialist) courses, sponsored by IVD, you will complete three of the five required courses for designation and learn the critical aspects of international real estate transactions, including:

- Globalization of economies
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international business.

In addition to the CIPS courses, take advantage of the shared experience of an educational tour of Berlin, the continued networking as the tour moves on to Munich for Oktoberfest and then cap off your experience at EXPO REAL, one of the largest Global property and investment conferences in the world.

REGISTER TODAY!

**NICAR.COM/CIPS
(ON BEHALF OF IVD)**



SCHEDULE

SEPT 30TH - OCT 2ND - CIPS COURSE SELECTION SPONSORED BY IVD

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|------------|--|
| SEPT 30: | Global Real Estate: Local Markets |
| OCT 01: | Transaction Tools |
| OCT 02: | The Americas & International Real Estate |
| OCT 03: | Educational Tour - Berlin |
| OCT 04: | Travel Day to Munich |
| OCT 05: | Oktoberfest (meal & drink ticket included) |
| OCT 06: | Free Day |
| OCT 7 - 9: | EXPO REAL* (sponsored by NAR) |

* Separate registration required through Expo Real. Registration opens July 2019. Take advantage of early bird rate by August 9, 2019. See link below.

**Click here for EXPO REAL Registration
or visit www.exporeal.net**

| ATTENDEES | COST |
|-----------------------------------|-----------|
| Courses: Sept 30th, Oct 1st & 2nd | \$540 USD |
| Educational Tours | \$100 USD |

| RECREATIONAL ADD-ON - MUNICH | COST |
|------------------------------|----------|
| Oktoberfest | \$80 USD |

*Educational tours and Oktoberfest sponsored by NICAR/CGBN

SPONSORSHIP OPPORTUNITIES ARE AVAILABLE!

To register or sponsor, please click REGISTER TODAY! link above or visit www.nicar.com/cips/

CIPS Instructor



PAUL DAEMEN

Daemen has been in real estate since 2002 and 6 years as Managing Broker. He maintains a US broker license (Kansas), and lives full-time in Nicaragua since 2016. Currently, Managing Broker at Aurora Colonial, Granada, Nicaragua and Board member of the Nicaraguan Real Estate Board (CANIBIR) and actively involved in setting up the MLS Board for Nicaragua and El Salvador.

Paul is a CIPS instructor, Dutch native that speaks Dutch, Spanish, English and some German. He has taught real estate courses at NAR Convention 2018, CANIBIR Nicaragua and CSBR El Salvador and in Kansas. Currently holds these designations & certifications CCIM, CIPS, TRC, CRS, ABR, GRI, AHWD and E-Pro. He specializes in Global Business and commercial real estate and retirement communities.

Paul has a Masters in Industrial Administration from Iowa State University. Completed global real estate transactions in 6 different countries, lived in 10 and business in 55 countries.