



## SILVAR CIPS Institute: June 10 - 14, 2019 Certified International Property Specialist Institute

Attend the 5-day CIPS Institute at SILVAR and fulfill the classroom requirements for the CIPS designation.

June 10, Monday - 8:30 a.m. - 4:30 p.m. Core Course: Global Real Estate: Local Market

June 11, Tuesday - 8:30 a.m. - 4:30 p.m. Core Course: Global Real Estate: Transaction Tools

June 12, Wednesday, 8:30 a.m. - 4:30 p.m. Elective: The Americas and International Real Estate

June 13, Thursday - 10:00 a.m. - 5 p.m. Elective: Europe and International Real Estate

June 14, Friday - 8:30 a.m. - 4:30 p.m. Elective: Asia/Pacific and International Real Estate



Instructor: Bobbi Decker CIPS, SRES, CRS, GRI, CLHMS, SRS, ABR REALTOR® and Broker Associate since 1980 NAR REBAC Instructor for advanced designations San Mateo County Association of REALTORS® 2008 REALTOR® of the Year



Global is Good Business. Think global, sell local!

## Discounted for Members and Non-members \$500 for paperless option and \$550 for paper option until May 20, 2019

Regular Price: Paper Option - \$650; Paperless Option - \$600 Class location: SILVAR at 19400 Stevens Creek Blvd. #100, Cupertino, CA 95014

Continental breakfast and lunch provided by our SPONSORS OF THE DAY

Exchange Company<sup>¬</sup>





Winnie Y. Ho Premier Mortgage Consultant NMLS#410054 HSBC Michael Cobb Chairman & CEO



For paperless option, members may register online at https://ims.silvar.org or call SILVAR at (408) 200-0100. For paper option or questions, contact Rose Meily at rmeily@silvar.org.