

Certified International Property Specialist Designation (CIPS)

To earn your CIPS designation, you will need to complete two core courses, three elective courses, and submit your designation application demonstrating 100 points of international experience.

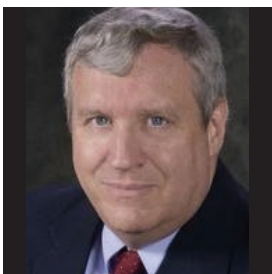
2019 SCHEDULE

- April 10** CIPS Course: Global Real Estate - **Local Markets**
At **CPAR** - with *Phil Riek*
- April 11** CIPS Course: Global Real Estate - **The Americas & International Real Estate**
At **CPAR** - with *Carlos Fuentes*
- April 12** CIPS Course: Global Real Estate - **Asia/Pacific & International Real Estate**
At **PRO** - with *Jorge Cantero*
- April 15** CIPS Course: Global Real Estate - **Europe & International Real Estate**
At **PRO** - with *Christel Silver*
- April 16** CIPS Course: Global Real Estate - **Transaction Tools**
At **PRO** - with *Brian Woods*

Take the whole institute for \$150 or \$30 each for Members
Take the whole institute for \$300 or \$60 each for Non-Members

To register, visit pinellasrealtor.org/education-and-events-calendar

YOUR INSTRUCTORS



Phil Riek
ABR, CIPS, GRI, SFR, RSPS, TRC, e-Pro, AHWD
Phil has been a licensed Real Estate Broker since 1986 licensed in Florida, Kentucky and his native state of Missouri. He serves on three Florida Realtor Committees.



Carlos A. Fuentes
CCIM, CIPS, TRC
Involved in commercial and international real estate for the last 27 years. His travels have provided opportunities for international deals in the Caribbean, Latin America and the U.S.



Jorge L. Cantero
CIPS, CRB, CRS, GRI, TRC
Real Estate Instructor for Florida Realtors® and the National Association of REALTORS®. He has taught throughout the United States, Asia, the Caribbean, Europe and North, Central and South America.



Christel Silver
AHWD, CIPS, CRS, ePRO, GRI, PMN, RSPS
Working in Real Estate Sales since 1985. More than 50% of her business is international. She is a NAR/REBAC CIPS instructor since 2011 and has taught all six modules.



Brian Woods
ABR, CIPS, GRI, SRS, PMP
Real estate broker, investor, property manager, community association manager, real estate instructor and speaker. Owns brokerages, a comm. assn. mngt. firm and a real estate school.