

# CERTIFIED INTERNATIONAL PROPERTY SPECIALIST



SCCAOR UNIVERSITY

# CIPS

Certified International Property Specialist

Last year foreign buyers spent \$153 billion on U.S. residential real estate. CIPS education will provide you the the knowledge and resources to position yourself as a global expert.

This 5-day course will satisfy the education requirements to apply for your CIPS designation, the only international designation recognized by the National Association of REALTORS®.

Step into the global arena and market your business to the world with CIPS.

**Attend the 5-day CIPS course and fulfill the classrooms requirements for the CIPS designation.**

- [September /10]: Global Real Estate: Local Markets
- [September /11]: Global Real Estate: Transaction Tools
- [September /12]: Europe & International Real Estate
- [September /13]: The Americas & International Real Estate
- [September /14]: Asia/Pacific & International Real Estate

## CIPS Designation Requirements

- Complete two core courses, three elective courses and pass a multiple choice exam at the end of each course.
- Onsite assistance for the CIPS designation application with instructor will be provided at the end of course.
- For additional requirements and details concerning the CIPS designation process please visit: [www.nar.realtor/cips](http://www.nar.realtor/cips)



Fanny Chu

## Sponsorship available!

Be a sponsor for the day or all 5 days!  
Contact [education@sccaor.com](mailto:education@sccaor.com)

## Location:

1651 North First Street, San Jose, CA 95112  
408.445.5081

## Date:

September 10 - 14, 2018  
9:00 am - 5:00 pm

## Instructor:

Fanny Chu

## Cost (Members & Non-Members)

### Early Bird Registraion

\$599  
Through August 12

### Regular Registration

\$699  
Beginning August 13

### Any Individual Course

\$149

**Paper and Electronic materials included**

In this five-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economies
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions

**Register today!**

[www.sccaor.com/class/cips](http://www.sccaor.com/class/cips)

**Questions?**

[education@sccaor.com](mailto:education@sccaor.com)

#### SCCAOR Course Cancellation Policy

If you must cancel or reschedule your reservation, a full refund will be issued if notification is received by email, or in writing (not by telephone), three (3) days prior to class. Those who book within three (3) days are not eligible for cancellation or refunds. To cancel, please send an email to [education@sccaor.com](mailto:education@sccaor.com) and identify the name of the course and include the order number associated with the purchase of the course. In the event that a student should fail to attend a class, the tuition for said class is forfeited and will not be transferred to future classes. SCCAOR reserves the right to cancel or reschedule any course. If cancellation occurs, SCCAOR will issue a full refund. In the event of rescheduling, SCCAOR will send immediate notification and transfer all reservations, including payment, to the new date.