

Baby Boomers:

Top Metro Areas Poised for Uptick in Home Sales to America's Wisest Generation

Metro areas with a lower cost of living and sunnier weather are poised to see an increased number of leading-edge **baby boomers (ages 60-69)** moving in and buying a home, as some delay retirement and remain participants in the labor market. The National Association of Realtors® has identified five areas across the country where favorable employment opportunities and lower cost of living will likely contribute to a boost in home sales from baby boomers.

Boise City, Idaho



97.2
Cost of Living Index

\$177,200
median home price

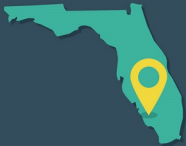


To purchase a single-family home a baby boomer would need to earn:

\$39,415
with a 5%
down payment

\$37,340
with a 10%
down payment

\$33,191
with a 20%
down payment



\$180,000
median home price

Fort Myers, Florida



95.6
Cost of Living Index

To purchase a single-family home a baby boomer would need to earn:

\$40,037
with a 5%
down payment

\$37,930
with a 10%
down payment

\$33,716
with a 20%
down payment



Raleigh, North Carolina



98.2
Cost of Living Index

\$212,500
median home price



To purchase a single-family home a baby boomer would need to earn:

\$47,266
with a 5%
down payment

\$44,779
with a 10%
down payment

\$39,803
with a 20%
down payment



\$315,500
median home price

Denver, Colorado



103.2
Cost of Living Index

To purchase a single-family home a baby boomer would need to earn:

\$70,177
with a 5%
down payment

\$66,483
with a 10%
down payment

\$59,096
with a 20%
down payment



Phoenix, Arizona



100.7
Cost of Living Index

\$200,500
median home price



To purchase a single-family home a baby boomer would need to earn:

\$44,597
with a 5%
down payment

\$42,250
with a 10%
down payment

\$37,556
with a 20%
down payment