

## REALTORS® Signature Series Speakers Bureau

# Mark G. Dotzour, Ph.D.



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**Speaker fee:** \$4,500

**Course length:** 1-2 hours or 3 hours with Q&A

### BIO

Dr. Mark G. Dotzour is the Chief Economist and Director of Research for the Real Estate Center at Texas A&M University in College Station, Texas. He earned his Ph.D. in the Department of Finance at the University of Texas at Austin in 1987 and served as Associate Professor of Real Estate and Finance at Wichita State University for 10 years. As Chief Economist, he is currently doing market research to monitor how global and national trends are likely to impact residential and commercial real estate markets.

He has been at the Real Estate Center since August 1997. Since then, Dr. Dotzour has published 82 articles in magazines and given over 1000 presentations to more than 150,000 people. His research findings and comments have been published in the Wall Street Journal, Money Magazine, USA Today and Business Week. He was a guest on the Jim Lehrer Newshour on PBS and on Bloomberg.

His client list includes public and private REITS, banks, all aspects of commercial real estate lending, brokerage and leasing, the construction industry, accounting firms, private equity firms and private wealth managers.

### COURSE DESCRIPTIONS

#### **The Economic Outlook for Commercial Real Estate**

Interpret global and national economic trends and how those trends are likely to impact the absorption of commercial real estate space and the value of commercial real estate investments. The goal of the presentation is to give the audience unbiased information that will help them and their customers make good business decision in the commercial real estate arena.