

REALTOR[®] Magazine's Top 100 Companies 2008 Survey

Please indicate each of your answers by writing it or by placing a (✓) in the space provided.

1. Full exact name of your company:

If name has changed since January 2007, please indicate the old name here:

Doing business as:

2. Address:

City:

State:

Zip:

3. Name and title of the company's top officer:

4. Is your top officer a woman minority

5. Is your top officer a REALTOR[®] (a member of the NATIONAL ASSOCIATION OF REALTORS[®]):
yes no

If yes, name of local REALTOR[®] association:

6. Company Web site address:

7. Company e-mail address:

8. How many offices does your company own? (*Your company must own more than 50 percent of an office to count it in your total. Franchise affiliates should not be counted.*)

9. How many residential salespeople are affiliated with your company? (*In the offices you own*)

10. How many employees do you have? (*Do not count independent contractor salespeople*)

11. How many Residential Sales Transaction Sides did your company close in 2007?
(*Counts buyer side, seller side, or both, depending on whom your company represented.
For companies acquired during 2007, count only sides completed after the acquisition.*)

12. How many Residential Sales Transaction Sides did your company close in 2006?
(*Counts buyer side, seller side, or both, depending on whom your company represented.*)

13. What was your company's Residential Sales Volume closed in 2007? \$
(*Counts full home sale price for buyer side, seller side, or both, depending on whom your company represented.
For companies acquired during 2007, count only sides completed after the acquisition.*)

14. What was your company's Residential Sales Volume closed in 2006? \$
(*Counts full home sale price for buyer side, seller side, or both, depending on whom your company represented.*)

15. What was your company's Gross Commission Income for 2007? \$
(*Reminder: This figure must be verified in writing through an outside accounting firm or by the corporate office of your company's franchise. Note that the figure will not be reported in our survey but will serve as a check against transaction sides and sales volume.*)

16. What was your company's Gross Commission Income for 2006? \$

(*Reminder: This figure must be verified in writing through an outside accounting firm or by the corporate office of your company's franchise. Note that the figure will not be reported in our survey but will serve as a check against transaction sides and sales volume.)*

Please note that reporting real estate-related services is optional and will not affect your ranking or inclusion in the Top 100 Companies ranking.

17. Which real estate-related services does your company offer from a subsidiary/related company that is owned by the same individuals as the brokerage? *(Please check all that apply)*

₀₁ Mortgage loans

₀₂ Title insurance

₀₃ Home warranty

₀₄ Home repair/renovation

₀₅ Relocation

₉₈ Other: (please specify)

18. Which real estate-related services does your company offer through a joint venture arrangement with a third-party service provider? *(Please check all that apply)*

₀₁ Mortgage loans

₀₂ Title insurance

₀₃ Home warranty

₀₄ Home repair/renovation

₀₅ Relocation

₉₈ Other: (please specify)

19. Which real estate-related services offered by your company either on its own or as a joint venture experienced an increase in units sold in 2007? *(Please indicate with an I)* Which experienced a decrease in 2007? *(Please indicate with a D)*

Mortgage loans

Title insurance

Home warranty

Home repair/renovation

Relocation

Other: (please specify)

I hereby certify that, to the best of my knowledge, all of the above information is correct.

(Please initial if you agree.)

Name of person filling out this form:

Signature:

Company position / title:

Phone number: ()

extension

Fax number: ()

E-mail address:

Thank you for your participation!

Your responses will help make the 2008 REALTOR[®] Magazine Top 100 Companies survey a success. If you have any questions or comments about this survey, please contact Mariwyn Evans at 312-329-5965, mevans@realtors.org.

Please respond by February 27 to:

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