

# NATIONAL ASSOCIATION OF REALTORS®

## National Existing Home Sales

Year		Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	National Mos. Supply	Single Family Mos. Supply	Condo/Co-op Mos. Supply
								4.5	4.4	4.7
2005		7,076,000	6,180,000	896,000	*	*	*	4.5	4.4	4.7
2006		6,478,000	5,677,000	801,000	*	*	*	6.5	6.4	7.8
2007		5,652,000	4,939,000	713,000	*	*	*	8.9	8.7	10.7
		Seasonally Adjusted Annual Rate			Not Seasonally Adjusted					
2007	Mar	6,110,000	5,330,000	779,000	484,000	422,000	62,000	7.5	7.2	9.0
	Apr	5,930,000	5,170,000	763,000	515,000	451,000	64,000	8.5	8.3	10.1
	May	5,930,000	5,160,000	769,000	577,000	501,000	76,000	8.9	8.7	10.1
	Jun	5,750,000	5,010,000	735,000	605,000	531,000	74,000	9.1	9.0	10.1
	Jul	5,760,000	5,010,000	749,000	568,000	487,000	81,000	9.5	9.2	11.7
	Aug	5,500,000	4,810,000	691,000	575,000	501,000	74,000	9.6	9.3	11.3
	Sept	5,110,000	4,450,000	664,000	410,000	356,000	54,000	10.3	10.0	12.1
	Oct	5,060,000	4,430,000	625,000	421,000	371,000	50,000	10.5	10.2	12.5
	Nov	5,020,000	4,410,000	611,000	388,000	342,000	46,000	10.1	9.8	12.3
	Dec	4,910,000	4,320,000	588,000	360,000	316,000	44,000	9.7	9.4	11.9
	Jan	4,890,000	4,350,000	540,000	278,000	250,000	28,000	10.2	10.0	11.8
	Feb r	5,030,000	4,470,000	560,000	312,000	277,000	35,000	9.6	9.2	12.6
2008	Mar p	4,930,000	4,350,000	580,000	374,000	330,000	44,000	9.9	9.5	12.8
	vs. last month:	-2.0%	-2.7%	3.6%	19.9%	19.1%	25.7%	3.1%	3.3%	1.6%
	vs. last year:	-19.3%	-18.4%	-25.5%	-22.7%	-21.8%	-29.0%	32.0%	31.9%	42.2%
	year-to-date:				0.964	0.857	0.107			

## National Sales Price of Existing Homes

Year		Existing Home Price	Single Family Price	Condo/Co-op Price	Existing Home Price	Single Family Price	Condo/Co-op Price
		Median			Average (Mean)		
2005		\$219,600	\$219,000	\$223,900	\$266,600	\$267,400	\$260,800
2006		221,900	221,900	221,900	268,200	269,500	259,300
2007		219,000	217,900	226,300	266,000	266,200	264,300
		Not Seasonally Adjusted			Not Seasonally Adjusted		
2007	Mar r	217,400	216,200	225,800	265,100	264,900	266,900
	Apr	219,900	219,300	223,200	268,200	269,100	261,200
	May	222,700	221,900	228,200	270,600	271,200	266,600
	Jun	229,000	229,200	229,200	276,200	277,900	266,800
	Jul	228,600	228,500	229,700	276,000	277,300	267,400
	Aug	224,400	223,700	229,200	269,300	269,700	266,300
	Sept	210,500	208,600	222,000	257,300	256,300	262,100
	Oct	206,700	204,800	221,800	255,100	253,600	260,300
	Nov	208,800	207,300	219,300	255,700	255,500	257,000
	Dec	207,000	205,000	222,000	254,000	253,000	262,200
	Jan	199,700	197,200	219,600	245,500	243,900	258,700
Feb r	195,600	193,600	211,800	242,000	240,700	252,100	
2008	Mar p	200,700	198,200	219,400	247,700	246,000	260,300
	vs. last year:	-7.7%	-8.3%	-2.8%	-6.6%	-7.1%	-2.5%